

# SAMPLES MADE EASY...

Let your customers see and feel the quality of a Kanata product by bringing along targeted samples to your next presentation. Let our product do the selling!



Only by showing your customer an actual sample can they feel the super softness of our throws. Or how our unique decorating techniques can create greater awareness and brand mileage.

## NEW SAMPLE POLICY...

**Purchase your samples at end quantity price less 25%.**

Samples can be blank or randomly decorated.

Although samples can still be returned within 30 days for a full credit, at this great price, why not keep them for all your customers and your showroom? **Samples help win orders.**

If samples are returned, a credit will be issued and only shipping charges will apply. Sample pricing is FOB Blaine, WA. An RA number is required for returns and must be shipped prepaid. Please contact customer service for an RA number. For samples not returned within 30 days our invoice will become payable.



Kanata makes it easy to create a lasting impression with the most unique packaging options in the industry. **All packaging options are sold at end quantity price less 35% and cannot be returned for credit.**