

## Of all Advertising Calendar recipients...


$75 \%$
remember their calendar's product, service or message!

77\%
do business with the company on their calendar in the last year and...
78\%
plan to do business with that company again!
© 2011 Promotional Products Association International 2 and more than 10 times a day!

## Advectise with Calendars

 ...make your name the one they remember and your number the one they call.

## Show Your True Colors...



## Here's how it works...

- Choose your calendar or desk pad from twelve available color accent items.
- Your ad copy is printed in Black and second color of your choice. Pick from our stock second color palette or use your PMS number for a small PMS color match charge.
- The calendar portion of your item will be printed with the same accent color used in your ad, creating a matching custom look Available on select calendars... look for the Color AcCENTS logo next to qualifying styles!

calendar without the custom price!


## Have your calendar printed in your colors perfectly matched to your ad!

## Decorator



## 99-E "Nature's Beauty" Decorator Calendar

Reproduced on quality textured stock, this original painting captures the warmth of "Nature's Beauty." Calendars are tinned at both the top and bottom and inserted into mailing tubes.

Ready to mail: simply address and apply postage!
Size: 8" x $291 / 2^{\prime \prime}$
Ad Copy Size: 7" x 1 1/2"
Ad Copy: Ad copy prints in up to 5 lines.
$\$ 5.10$ per additional line.
Ad copy prints in Black ink.
Special Color Ad: \$39.00 (See Standard Colors page 52)
Mailing Tubes: Included in price.
Mailing tubes may be eliminated upon request.
Allow $25 \$$ each for eliminating tubes and packing in bulk.
Absolute Minimum: 100
Copy Change: $\$ 17.50$
Proof: $\$ 18.00$
2-Color Ad Copy: $\$ 39.00$ set-up plus $\$ 5.10$ per 100.
Weight: 17 lbs. per 100.170 lbs . per 1,000.
Buy EARLY and SAVE through April 30th!


Prices include insertion of $99-$ E into durable mailing tubes.

| PRICES FOR THE 99-E |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |  |  |
| Each thru $4 / 30$ | 4.55 | 3.70 | 3.50 | 3.27 | 3.04 | 2.72 | 2.41 | 2.19 |  |  |
| Each after 5/1 | 5.00 | 4.07 | 3.85 | 3.60 | 3.34 | 3.00 | 2.65 | 2.41 |  |  |
|  |  |  |  |  | 5 SCDE, Accessories G |  |  |  |  |  |

## Desk

## G-3, G-4 \& G-7 General Information

Season's Greetings Envelopes, Calendars Not Inserted: Included in price.
Calendars Inserted Into Season's Greetings Envelopes:
$\$ 9.50$ per 100.
2-Color Ad Copy: $\$ 39.00$ set-up plus $\$ 5.10$ per 100.
Ad Copy: Up to 5 lines. Additional lines $\$ 5.10$ per line.

Special Color Ad: \$39.00 (See page 52)
Less Than Minimum: $\$ 30.00$
Absolute Minimum: 100
Copy Change: $\$ 17.50$ per change.
Proof: $\$ 18.00$

## G-3 Desk Calendar

Size: $61 / 2^{\prime \prime} \times 61 / 4$ " Pad Size: $6 " \times 41 / 2$ "
Ad Copy Size: 4" x 1" Prints in Gold ink. Choice of Maroon or White back. Weight: 20 lbs . per 100.185 lbs . per 1,000.

## PRICES FOR THE G-3

| QTY. | 150 | 300 | 500 | 750 | 1000 | 2500 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 3.34 | 2.88 | 2.51 | 2.41 | 2.12 | 1.92 |
| Each after 5/1 | 3.67 | 3.16 | 2.76 | 2.65 | 2.33 | 2.11 |



## G-7 Panel Desk Calendar

The G-7 offers a perfect choice for sales people to insert their personal business card in the panel, giving them a personalized calendar for distribution to accounts. Size: $61 / 2 " \times 73 / 8 "$ Pad Size: $6 " \times 41 / 2 "$ Ad Copy Size: 2" x $13 / 4$ " Prints in Gold ink. Copy In Panel: $\$ 35.25$ setup, plus $\$ 5.10$ per 100 Weight: 20 lbs. per 100.185 lbs . per 1,000 .

PRICES FOR THE G-7

|  | QTY. | 150 | 300 | 500 | 750 | 1000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2500 |  |  |  |  |  |  |
| Each thru 4/30 | 3.54 | 3.07 | 2.60 | 2.52 | 2.24 | 2.01 |
| Each after 5/1 | 3.89 | 3.38 | 2.86 | 2.77 | 2.47 | 2.21 |

## 2104-E Rocker

Size: 5" x 3" Pad Size: 4" x 1 1/2" Ad Copy Size: $31 / 2$ " x 1" Ad Copy: Ad copy prints in up to 5 lines. Additional lines $\$ 5.10$ per line. Ad copy prints in Black ink. Special Ad Color: $\$ 39.00$ (see page 52) Less Than Minimum: $\$ 30.00$ Absolute Minimum: 100 Copy Change: $\$ 17.50$ Proof: $\$ 18.00$ Finished Proof: $\$ 28.00$ 2-Color Ad Copy: $\$ 29.75$ set-up plus $\$ 11.25$ per 100. Calendar Packaging: Individually boxed for mailing. Weight: 26 lbs . per 100.275 lbs . per 1,000 .

PRICES FOR THE 2104-E

| QTY. | 150 | 300 | 500 | 750 | 1000 | 2500 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 4.34 | 4.17 | 3.63 | 3.28 | 3.22 | 3.14 |
| Each after 5/1 | 4.77 | 4.59 | 3.99 | 3.61 | 3.55 | 3.46 |

## Farm Memo / Menu



6-E Large Everyday Farm Memo BOTH 6-E PADS INCLUDE FARM MEMO INSERT

Size - 13" x $193 / 4$ "
Pad Size-13" x 11 1/2"
Ad Copy Size - 11 1/4" x $11 / 8$ "
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line.
Ad copy prints in Dark Blue ink.
Special Color Ad - \$39.00 (See Standard Colors page 52)
Picture Selection - Assortment No. 3
Season's Greetings Envelopes, Calendars Inserted - $\$ 31.00$ per 100
Envelopes Flat, Not Inserted - \$28.00 per 100
Omit Farm Information - Allow 15 cents each
Less Than Minimum - $\$ 25.00$
Absolute Minimum - 50
Copy Change - $\$ 17.50$ per change
Proof - $\$ 18.50$
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100
Attach Bottom Tin - $\$ 16.00$ per 100
Weight - 44 lbs. per 100, 430 lbs. per 1,000

24-P Memo Pad

| PRICES FOR THE 6-E |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |  |  |  |  |  |
| Each thru 4/30 | 5.24 | 4.32 | 3.99 | 3.57 | 3.38 | 3.13 | 2.82 | 2.60 |  |  |  |  |  |
| Each after 5/1 | 5.77 | 4.76 | 4.39 | 3.93 | 3.71 | 3.44 | 3.10 | 2.86 |  |  |  |  |  |
| 6CDE, Accessories G |  |  |  |  |  |  |  |  |  |  |  |  |  |

## 10-E Menu Calendar

Size - $113 / 4$ " x 17 1/4"
Pad Size-113/4" x $81 / 4$ "
Ad Copy Size - 10 1/2" x 1 1/2"
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Dark Blue ink.
Special Color Ad - \$39.00 (See Standard Colors page 52)
Picture Selection - Assortment No. 3
Season's Greetings Envelopes, Calendars Inserted $\$ 21.00$ per 100
Envelopes Flat, Not Inserted - $\$ 16.00$ per 100
Clear Poly Bags, Calendars Inserted - $\$ 17.00$ per 100
Poly Bags Only - $\$ 8.00$ per 100
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100
Absolute Minimum - 50
Copy Change - $\$ 17.50$ per change
Proof - $\$ 18.50$
Attach Bottom Tin - $\$ 16.00$ per 100
Weight - 28 lbs. per 100, 245 lbs . per 1,000


Recipes in a Large Drop-A-Leaf Style

| PRICES FOR THE 10-E |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 3.64 | 2.74 | 2.57 | 2.42 | 2.32 | 2.20 | 1.98 | 1.72 |
| Each after 5/1 | 4.01 | 3.02 | 2.83 | 2.66 | 2.55 | 2.42 | 2.18 | 1.90 |
| 6CDE, Accessories G |  |  |  |  |  |  |  |  |

## Farm

## 1236 -E Farm Calendar

Improved memo-style calendar pad Updated progressive accounting features Updated tax filing information

## Plus... Cornerstones!

Each month features a quote from The Progressive Farmer magazine's acclaimed Cornerstone Book series.

In addition, each 1236-E includes a certificate for 1 FREE issue of The Progressive Farmer magazine.

## Drop-A-Leaf Style

In January all the calendar months are held under the picture at top, and extra information pages are at the bottom. The calendar does not have to be removed from the wall to use the memo forms or pull down the pad for the following month.


## Full Color Customs Available!

Size-113/4" x $171 / 4^{\prime \prime}$
Pad Size-113/4" x $81 / 4^{\prime \prime}$
Ad Copy Size - $101 / 2^{\prime \prime} \times 11 / 2^{\prime \prime}$
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Dark Blue ink.
Special Color Ad - $\$ 39.00$ (See Standard Colors page 52)
Picture Selection - Assortment No. 3
Season's Greetings Envelopes, Calendars Inserted $\$ 21.00$ per 100
$\$ 156.25(\mathrm{G})$ set-up plus regular catalog price
Virtual e-mail proof included in price
Photo Specs - CMYK, 300 DPI, .JPEG or TIFF, max file size 10 MB

Envelopes Flat, Not Inserted - $\$ 16.00$ per 100
Poly Bags Only - $\$ 8.00$ per 100
Clear Poly Bags, Calendars Inserted - $\$ 17.00$ per 100
Less Than Minimum - $\$ 25.00$
Absolute Minimum - 50
Copy Change - $\$ 17.50$ per change
Proof- $\$ 18.50$
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100
Attach Bottom Tin - $\$ 16.00$ per 100
Weight -27 lbs. per 100, 245 lbs. per 1,000

| PRICES FOR THE 1236-E |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 3.08 | 2.37 | 2.18 | 1.99 | 1.93 | 1.85 | 1.64 | 1.48 |
| Each after 5/1 | 3.39 | 2.60 | 2.40 | 2.19 | 2.12 | 2.03 | 1.81 | 1.63 |
| 6CDE, Accessories G |  |  |  |  |  |  |  |  |

## Farm Images for 2015

## 12 New Agricultural Themed Pictures

Order in multiples of 50
Additional picture selections on pages 50 \& 51
Available on items 1236-E, 10-E \& 6-E


No. 1560 CHICKENS


No. 1563 WESTERN SCENE


No. 1566 DAY'S END


No. 1569 BARN


No. 1561 HISTORY


No. 1564 LONGHORNS


No. 1567 BEAUTIFUL SKY


No. 1570 GOLDEN PASTURE


No. 1562 BLUEBONNETS


No. 1565 CORN HARVEST


No. 1568 WINDMILL


No. 1571 IRRIGATION

## Send a Calendar Greeting Card and Ad Message All-In-One!



215-E Bible


210-E Scenic


Calendars may be assorted in multiples of 50 at the total quantity rate.

Size - 8" x $171 / 4$ " unfolded, 8 " x $53 / 4$ " folded Ad Copy Size - 6 " x $11 / 2$ " folded Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Black ink.
Two-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100 Absolute Minimum - 100
Proof - $\$ 18.00$
Weight - 10 lbs. per 100
Copy Change - $\$ 17.50$ per change
Special Color Ad - $\$ 39.00$ (See page 52)
Drill Hole for hanging - \$. 10

Envelopes Included!


Timeless Greetings ${ }^{\mathrm{Txx}}$ fold to fit in their own mailing envelopes . . . included at no additional charge. Mail them for the price of a first class stamp additional postage not required.

220-E Patriotic
PRICES FOR THE TIMELESS GREETINGS ${ }^{\text {ma }}$

|  | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| QTY. | Each thru 4/30 | 1.73 | 1.43 | 1.32 | 1.17 | 1.05 | .93 | .85 |
| Each after 5/1 | 1.91 | 1.57 | 1.45 | 1.29 | 1.16 | 1.02 | .93 | .77 |
| 4ABCDE, Accessories G |  |  |  |  |  |  |  |  |

Buy Early and Save through April 30th.

## The Greeting Card That Lasts All Year!

Your holiday letter, store locations or any special message can be printed on the reverse side of your Timeless Greetings ${ }^{\text {™ }}$ Calendars!

## Reverse side printing, Black ink from furnished

 camera ready art - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100. Use prices below for special colors. Art or type by quotation.Envelopes Flat, Not Inserted - No additional charge. Imprinted Envelopes, Not Inserted - First 100 at $\$ 24.00$ - Additional at $\$ 4.50$ per 100.
All imprinting of envelopes done in a single line, black ink on back flap.


2500-E Custom Timeless Greetings ${ }^{\text {rix }}$

Customize your Timeless Greetings ${ }^{\text {™ }}$ with your own color photo and ad copy.

Choose your accent color from
Terra Cotta, Slate, Bamboo or Moss.
Picture Area - 63/4" x 5 "
Ad Copy Size - 6" x 1 1/2" folded
Photo Specs - CMYK, 300 DPI, .JPEG or .TIFF, max file size 10MB

| PRICES FOR THE 2500-E |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 100 | 200 | 300 | 500 | 1000 |
| Each thru $/ 30$ | 2.78 | 1.94 | 1.64 | 1.40 | 1.14 |
| Each afte 5/1 | 3.06 | 2.13 | 1.81 | 1.54 | 1.26 |
| 4AB, Accessories G |  |  |  |  |  |



## Almanac

This almanac calendar is an eight-sheet style. The pad sheets are printed on both sides as is customary on this type of calendar.
We offer a choice of two top sheets featuring Independence Hall with the Liberty Bell or the Signs of the Zodiac. At the top of each pad sheet is a scenic picture in black with changing information on both sides. These pictures change each month or may be eliminated upon request.
Size - 11 1/2" x 19 "
Ad Copy Size - $10^{\prime \prime} \times 5$ " without pictures (option A)

$$
10^{\prime \prime} \times 21 / 2^{\prime \prime} \text { with pictures (option B) }
$$

Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 6.75$ per line. Ad copy prints in Black ink.
Mailing Wrappers, Including Wrapping - \$. 26 each
Absolute Minimum - 100
Copy Change - Not available
Proof - $\$ 37.00$
Weight - 23 lbs . per 100, 210 lbs . per 1,000

## Valuable information includes:

Worldwide time difference chart
Moon rise, moon set times daily Planting table for crops grown in the U.S.

Quantity of seed per acre chart Weight of grain \& produce per bushel chart

Weights and measures tables
Sunrise, sunset times daily
Daily weather forecasts
Fire prevention tips Eclipse data
First aid chart
Calorie counter
Moon phases


## 100-E Almanac 6-Sheet

This almanac calendar is a six-sheet style. The pad sheets are printed on both sides as is customary on this type of calendar. At the top of each pad sheet is a scenic picture in black with changing information on both sides. These pictures change each month or may be eliminated upon request. See page 11 for examples.

## Here's how it works...

- Your ad copy is printed in Black \& second color of your choice. Pick from our standard colors shown below or use you own PMS color for a small PMS color match charge.
- The calendar portion of your item will be printed with the same accent color used in your ad, creating a matching custom look calendar without the custom price!


Premium end color charge $\$ 68$ (G). See page 52 for details. 2 Custom Colors of your choice $\$ 92$ (G).


Valuable information includes:
Worldwide time difference chart
Moon rise, moon set times daily
Planting table for crops grown in the U.S.
Quantity of seed per acre chart Weight of grain \& produce per bushel chart Weights and measures tables

Sunrise, sunset times daily Daily weather forecasts

Fire prevention tips
Eclipse data
First aid chart
Calorie counter
Moon phases

## Almanac

## 150-E 6-Sheet Almanac

Size - $111 / 2^{\prime \prime} \times 11^{\prime \prime}$
Ad Copy Size - $10^{\prime \prime} \times 3$ "
Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 6.75$ per line. Ad copy prints in Black ink.
Mailing Wrappers, Including Wrapping - \$. 26 each
Absolute Minimum - 250
Proof - $\$ 37.00$
Weight - 14 lbs. per 100, 115 lbs. per 1,000
Options - Zodiac top sheet \& General Information sheet $\$ .35$ each
Special Color Ad - $\$ 105.00$ (See Standard Colors page 52)

150-E Optional Season's Greetings top sheet and General Information sheet include:

Detailed zodiac information
First aid chart
Poison antidote chart
Household tips
Childhood diseases chart
Farm animal breeding season information
Gestation table
Weight of grain per bushel chart
Quality of seed per acre chart
Refer to option pricing above.

150-E Shown with optional Season's Greetings top sheet


PRICES FOR THE 150-E


150-E and 190-E include traditional almanac information: • Moon Phases • Sunrise, sunset times daily - Moon rise, moon set times daily. Planting dates based on moon signs . Zodiac information


190-E

## 190-E 12-Sheet Almanac

Size - 10 " x 13 1/2"
Ad Copy Size-8 $1 / 4$ " x 3 5/8"
Ad Copy - Ad copy prints in up to 7 lines.
Additional lines - $\$ 6.75$ per line.
Ad copy prints in Black ink.
Absolute Minimum - 250
Proof - $\$ 37.00$
Special Color Ad - \$69.00 (See Standard Colors page 52)
Weight - 18 lbs. per 100
PRICES FOR THE 190-E

| QTY. | 250 | 500 | 1000 | 2500 |
| :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 2.78 | 2.21 | 1.67 | 1.41 |
| Each after 5/1 | 3.06 | 2.43 | 1.83 | 1.56 |
| 2ABC, Accessories G |  |  |  |  |



## Here's how it works.

- Your ad copy is printed in Black \& second color of your choice. Pick from our standard colors shown below or use you own PMS color for a small PMS color match charge.
- The calendar portion of your item will be printed with the same accent color used in your ad, creating a matching custom look calendar without the custom price!


Size-11 1/2" x $11^{\prime \prime}$
Ad Copy Size - 10" x 3 "
Ad Copy - Ad copy prints in up to 7 lines.
Additional lines - $\$ 6.75$ per line. Ad copy prints in Black \& 1 standard PMS color.
Mailing Wrappers, Including Wrapping - $\$ .26$ each
Absolute Minimum - 750
Proof - \$37.00
Weight - 14 lbs. per 100, 115 lbs. per 1,000
150-E 6-Sheet Almanac

150 -E and 190-E include traditional almanac information: •Moon Phases •Sunrise, sunset times daily - Moon rise, moon set times daily • Planting dates based on moon signs • Zodiac information

## 190-E 12-Sheet Almanac

Size - 10 " x $131 / 2$ "
Ad Copy Size - $81 / 4$ " x 3 5/8"
Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 6.75$ per line.
Ad copy prints in Black \& 1 standard PMS color.
Absolute Minimum - 750
Proof - \$37.00
Special Color Ad - $\$ 69.00$ (See Standard Colors page 52)
Weight - 18 lbs. per 100


| PRICES FOR THE 190-E |  |  |  |
| :--- | :--- | :--- | :--- |
| YOUR WAY |  |  |  |
| QTY. | 750 | 1000 | 2500 |
| Each thru $4 / 30$ | 2.67 | 2.01 | 1.54 |
| Each after $5 / 1$ | 2.93 | 2.21 | 1.69 |
| ABC, Accessories G |  |  |  |



## Sports Schedule


9) Kurchi 201.

800-E 2-Sheet Calendar
Shows Football schedule on top sheet, and Basketball schedule on bottom sheet.

## 805-E 1-Sheet Calendar

Shows both Football and Basketball schedules for one school on one sheet.

Size - $14^{\prime \prime} \times 22^{\prime \prime}$
Pad Size - $14^{\prime \prime} \times 103 / 8^{\prime \prime}$
Ad Copy - 11 1/4" x 2
Special Color Ad - $\$ 68.00$ (G) per color (See Standard Colors page 52)
Weight - 31 lbs. per $100,286 \mathrm{lbs}$. per 1,000

Size - $14^{\prime \prime} \times 301 / 2^{\prime \prime}$
Pad Size - 14" x $103 / 8^{\prime \prime}$
Ad Copy - 11 1/4" x 2 "
Weight - 30 lbs. per $100,290 \mathrm{lbs}$. per 1,000

## Sports Schedule

## Get ready for the 2014-2015 School Season

Calendar pad starts August 2014 and runs through July 2015.
All calendars are printed in any two colors. Pictures of the school mascot are made at no charge if you send in an illustration of that mascot with your order. Be sure to specify color for border, and color to be used on ad copy and schedules. Color break will be as shown on samples - one color for border, second color for ad copy and schedules (see color chart).

Wrappers, Calendars Inserted - \$. 26 each
Absolute Minimum Order - 100
Proof - $\$ 18.50$
Extra Schedules - Price includes the use of two schedules per order. If additional schedules (such as wrestling, hockey, etc.) are to be shown, charge $\$ 70.00$ (G) extra for each schedule over two.
Extra Sheets - Over 4 schedules require an extra sheet @ $\$ 46.50$ (G) set-up plus $\$ 27.75$ (C) per 100.
Change of Schedule - If an advertiser wishes to show schedules for different schools, add $\$ 200.00$ (G) for up to 2 schedules for each additional school.
Additional Advertisements - Price includes the use of one advertisement per order. If more than one copy is wanted charge $\$ 36.00$ (A) extra for each additional advertisement.
Two-Color Ad or Schedules - Price includes running the border in ONE color and running ad copy and schedules in SECOND color. If the ad copy or schedules are to be run in TWO colors instead of one color as the price allows, charge $\$ 77.25$ (G) extra.

| PRICES FOR THE 800-E \& 805-E |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each 800-E | 10.65 | 7.99 | 6.44 | 5.43 | 5.17 | 4.75 | 3.98 | 3.27 |
| Each 805-E | 10.31 | 7.10 | 5.94 | 5.17 | 4.76 | 4.46 | 3.72 | 3.10 |
| 3B3CDE, Accessories as marked |  |  |  |  |  |  |  |  |

Versatile Sports Schedules are a perfect way to promote any athletic team: football, basketball, baseball, softball, soccer, swimming and more!



## 509-E Foldover Art Mount

Size-11" x $18^{\prime \prime}$ Opened Out
Pad Size - $93 / 16$ " x 7 "
Ad Copy Size - 7" x 1 1/4"
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Blue ink.
Special Color Ad - \$39.00 (See Standard Colors page 52)
Picture Selection - Assortment No. 2
Season's Greetings Envelopes, Calendars Inserted $\$ 24.00$ per 100
Envelopes Flat, Not Inserted - $\$ 18.50$ per 100
Absolute Minimum - 100
Copy Change - $\$ 17.50$ per change
Proof - $\$ 18.50$
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100
Weight - 16 lbs. per 100, 150 lbs. per 1,000


PRICES FOR THE 509-E

| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 2.11 | 1.72 | 1.68 | 1.65 | 1.41 | 1.24 | 1.12 | 1.00 |
| Each after 5/1 | 2.32 | 1.90 | 1.85 | 1.82 | 1.55 | 1.37 | 1.23 | 1.10 |
| 6CDE, Accessories G |  |  |  |  |  |  |  |  |

Buy Early and Save through April 30th.

## 502-E Foldover Art Mount



Size-8 1/2" x $131 / 4^{\prime \prime}$
Pad Size - $75 / 8^{\prime \prime}$ x 5 5/8"
Ad Copy Size - 7" x 1 1/8"
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Brown ink.
Special Color Ad - $\$ 39.00$ (See Standard Colors page 52)
Picture Selection - Assortment No. 4
Season's Greetings Envelopes, Calendars Inserted $\$ 17.50$ per 100
Envelopes Flat, Not Inserted - $\$ 11.75$ per 100
Absolute Minimum - 100
Copy Change - $\$ 17.50$ per change
Proof - \$18.50
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100
Weight - 12 lbs . per 100, 98 lbs . per 1,000

| PRICES FOR THE 502-E |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| QTY. 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 1.85 | 1.62 | 1.58 | 1.50 | 1.40 | 1.35 | 1.05 | . 95 |
| Each after 5/1 2.03 | 1.78 | 1.74 | 1.65 | 1.54 | 1.48 | 1.16 | 1.04 |
| 7 CD , Accessories G |  |  |  |  |  |  |  |

720-E


## 720-E Robin Mount

Size - 8 " x 13 "
Pad Size-75/8" x 5 5/8"
Ad Copy Size - 7" $\times 11 / 4$ "
Ad Copy - Ad copy prints in up to 5 lines.
Additional lines - $\$ 5.10$ per line.
Ad copy prints in Black ink.
Special Color Ad - \$39.00 (See Standard Colors page 52)
Picture Selection - Assortment No. 4
Season's Greetings Envelopes, Calendars Inserted $\$ 22.75$ per 100
Envelopes Flat, Not Inserted - \$17.00 per 100
Absolute Minimum - 150
Copy Change - $\$ 17.50$ per change
Proof - $\$ 18.50$
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100
Weight - 12 lbs. per 100, 98 lbs. per 1,000

| PRICES FOR THE 720-E |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| QTY. | 150 | 250 | 400 | 500 | 750 | 1000 | 2000 | 3000 |  |  |  |  |
| Each thru 4/30 | 1.84 | 1.67 | 1.57 | 1.39 | 1.18 | 1.14 | 1.02 | .98 |  |  |  |  |
| Each after 5/1 | 2.02 | 1.84 | 1.73 | 1.53 | 1.30 | 1.26 | 1.12 | 1.08 |  |  |  |  |
| 6C2D, Accessories G |  |  |  |  |  |  |  |  |  |  |  |  |

## Display-A-Year ${ }^{\circledR}$ / Budget Memo

965-E Display-A-Year ${ }^{\circ}$


980-E Budget Memo


Each order receives an equal assortment of 4 pictures illustrated. Individual picture choices not available. The 965-E and 980-E may be assorted at the total quantity rate.


Size-93/4" x 13 "
Pad Size (980-E) - $93 / 16^{\prime \prime} \times 7$ "
Ad Copy Size - 5" x 1 "
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line.
Ad copy prints in Black ink.
Special Color Ad - \$39.00 (See Standard Colors page 52)
Season's Greetings Envelopes, Calendars Inserted
$\$ 31.00$ per 100

| PRICES FOR THE 965-E |  |  |  |  |  |  |  |
| :--- | :---: | ---: | :---: | :---: | :---: | :---: | :---: |
| QTY. | 200 | 300 | 500 | 800 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 1.06 | .95 | .80 | .72 | .63 | .56 | .49 |
| Each after 5/1 | 1.17 | 1.04 | .88 | .79 | .69 | .62 | .54 |
| 4BCDE, Accessories G |  |  |  |  |  |  |  |

Envelopes Flat, Not Inserted - \$27.75 per 100
Absolute Minimum - 200
Copy Change - $\$ 17.50$ per change
Proof - $\$ 18.50$
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100
Weight (965-E) - 9 lbs. per 100, 86 lbs. per 1,000
(980-E) - 15 lbs. per 100, 135 lbs. per 1,000

| PRICES FOR THE 980-E |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| QTY. | 200 | 300 | 500 | 800 | 1000 | 2000 | 3000 |  |
| Each thru 4/30 | 1.29 | 1.25 | 1.18 | 1.04 | .91 | .78 | .68 |  |
| Each after 5/1 | 1.41 | 1.38 | 1.30 | 1.14 | 1.00 | .85 | .75 |  |
|  |  |  |  |  | $4 B C D E$, Accessories G |  |  |  |

## Envelope Stuffer



F-3 Red or Green


## F-1 \& F-3 Accessories

## Absolute Minimum - 250

Copy Change - $\$ 17.50$ per change
Proof - $\$ 18.50$
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100
Weight - 4 lbs. per 100, 29 lbs. per 1,000

## F-1 Statement Enclosure

Size- $31 / 2^{\prime \prime} \times 63 / 8^{\prime \prime}$
Pad Size - $3^{\prime \prime} \times 33 / 4^{\prime \prime}$
Ad Copy Size - $21 / 2^{\prime \prime} \times 11 / 4^{\prime \prime}$
Ad Copy - Ad copy prints in up to 5 lines.
Additional lines - $\$ 5.10$ per line.
Ad copy prints in Gray ink.
Special Color Ad - \$39.00 (See Standard Colors page 52)

## F-3 Telephone Emergency

Size- $31 / 2^{\prime \prime} \times 63 / 8$ "
Pad Size - 3" x 3 "
Ad Copy Size - 2 1/2" x 2 "
Ad Copy - Ad copy prints in up to 10 lines.
Additional lines - $\$ 5.10$ per line.
Ad copy prints in Red ink on Red Border and Green ink on Green Border.


# Full Color Custom Option with Your Photo Now Available on Styles F-1, F-3 \& F-4! 

See Page 34 for F-4 Prices.
\$156.25 (G) set-up plus regular catalog price.
All calendars come with stock border colors shown in catalog. Custom color border available - $\$ 31.25$ (G) set-up - please provide PMS number. Virtual e-mail proof included in price. Photo Specs - CMYK, 300 DPI, JPEG or .TIFF, max file size 10 MB

Calendar Pads - Orders for the F1 with a custom border come with the standard F1 Red and Black 3-month-in-view calendar pad (see above). When ordering the F3 with a custom border, you have a choice of either the Red or Green accented calendar pad used on the standard F3 (see above).

## 3 Month Display



For those needing the utility of a $3-$ Month Display planning calendar at a budget price the smaller \#125-8 Apronicalendar is the solution.

## 3 Month Display

## 63-E* \& 64-E* <br> 3-Color 12-Sheet Calendars

Size - $13^{\prime \prime} \times 27^{\prime \prime}$
Ad Copy Size - 11 1/4" x 6 1/2"
Ad Copy - Ad copy prints in up to 7 lines.
Additional lines - $\$ 7.00$ per line.
63-E Ad copy and calendar dates in Red and Blue ink. Powder Blue tint behind the before and after months. 64-E Ad copy and calendar dates in Red and Brown ink. Beige tint behind the before and after months.
Mailing Wrappers, Including Wrapping - \$. 26 each
Absolute Minimum - 100
13th December Sheet - 100-999 20\% additional, 1,000 and up $10 \%$ additional
Copy Change - Not available
Copy Change Within Calendar - $\$ 31.50$ per change per color (Example: Jan. one copy, Feb. different copy, etc.)
Proof - $\$ 37.00$
Weight - 48 lbs. per 100, 450 lbs . per 1,000

## 66-E* 2-Color 12-Sheet Calendar

Size-13" x 27 "
Ad Copy Size - 11 1/4" x 6 1/2"
Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 7.00$ per line.
Ad copy and calendar prints in Red and Blue ink.
Mailing Wrappers, Including Wrapping - \$. 26 each
Absolute Minimum - 100
13th December Sheet - 100-999 20\% additional, 1,000 and up $10 \%$ additional.
Copy Change - Not available
Copy Change Within Calendar - $\$ 31.50$ per change per color (Example: Jan. one copy, Feb. different copy, etc.)
Proof - $\$ 37.00$
Weight - 48 lbs . per 100, 450 lbs . per 1,000

## PRICES FOR THE 63-E \& 64-E

| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 10.78 | 7.32 | 6.09 | 5.41 | 5.09 | 4.88 | 4.38 | 3.87 |
| Each after 5/1 | 11.86 | 8.06 | 6.70 | 5.95 | 5.60 | 5.36 | 4.81 | 4.25 |
| 6CDE, Accessories G |  |  |  |  |  |  |  |  |

* Special Colors Available for the 63-E, 64-E and 66-E 100-999 50\% additional, 1,000 or more $40 \%$ additional. These orders are custom-made instead of printing with other orders. (See page 52)


## 125-E Blue Streak Apron

Size-6 $1 / 2^{\prime \prime} \times 141 / 2^{\prime \prime}$
Pad Size-6 1/2" x 10 1/4"
Ad Copy Size-51/2" x 2 3/4"
Ad Copy - Ad copy prints in up to 7 lines.
Additional lines - $\$ 5.07$ per line.
Ad copy and calendar prints in Red and Blue ink.
Special Color Ad - $\$ 39.00$ per color (See Standard Colors page 52)
Calendar back printed in two colors on enamel paper.

Season's Greetings Envelopes, Calendars Inserted $\$ 24.25$ per 100
Envelopes Flat, Not Inserted - $\$ 18.50$ per 100
Absolute Minimum - 100
Copy Change - $\$ 46.50$ per change ( 2 colors)
Proof - $\$ 37.00$
Weight - 14 lbs . per 100, 120 lbs . per 1,000


## Contractor's / 3 Month Display

62-E


JANUARY 201-

|  | Mon | Tues | WED | THUR |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| de | (1) |  | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | 31 | ( ${ }^{\text {atanin }}$ | (2) |

FEBRUARY 201 -

| SIN | mon | Tuts | wio | thur | fr | SAT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ¢ | O8, | 名 | (2) |  | 1 | 2 |
| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 |  |  |

75-E Contractor's 13-Sheet
December Top Sheet included at no extra charge.
Size-13" x 19"
Ad Copy Size - 11 1/4" x 3 1/4"
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 8.25$ per line. Includes Black and the same standard accent color chosen for calendar.
Special Color Ad - \$66.00 (See Standard Colors page 52)
Mailing Wrappers - $\$ .26$ each
Absolute Minimum - 100
Copy Change - Not available
Copy Change Within Calendar - $\$ 31.50$ per change, per color (Example: Jan. one copy, Feb. different copy, etc.)
Proof - $\$ 37.00$
Weight - 40 lbs. per 100
No charge Znd standard color ad copy!

## PRICES FOR THE 75-E

| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 8.26 | 4.70 | 3.98 | 3.40 | 3.25 | 3.08 | 2.75 | 2.52 |
| Each after 5/1 | 9.08 | 5.17 | 4.38 | 3.74 | 3.58 | 3.39 | 3.03 | 2.77 |
| Four Color |  | 7.10 | 5.35 | 4.65 | 4.15 | 3.35 | 2.95 |  |
| 6CDE, Accessories G | 7 |  |  |  |  |  |  |  |

## 62-E 12-Sheet 3-Month Display

Size-13" x 27 "
Ad Copy Size - $111 / 4$ " 5 "
Ad Copy - Ad copy prints in up to 7 lines.
Additional lines - $\$ 7.00$ per line
Includes Black and the same standard accent color chosen for calendar.
Mailing Wrappers, Including Wrapping - \$.26 each
Absolute Minimum - 100
Copy Change - Not available
Proof - $\$ 37.00$
Weight - 48 lbs. per 100, 450 lbs. per 1,000


Standard Accent Color No Additional Charge


Premium accent color charge $\$ 68$ (G). See page 52 for details.


## Contractor's

## 84-E Contractor's 12-Sheet

Ad Copy Size - 17 1/4" x 7 7/8"
Ad Copy - Ad copy prints in up to 7 lines.
Additional lines - $\$ 8.75$ per line.
Includes Black and the same standard accent color chosen for calendar.
13th December Sheet - 100-999 20\% additional, 1000 and up 10\% additional.
Weight - 65 lbs . per 100, 595 lbs . per 1,000
No charge 2nd standard color ad copy!

| PRICES FOR THE 84-E |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 7.41 | 6.44 | 6.12 | 5.83 | 5.07 | 4.51 | 4.07 | 3.94 |
| Each after 5/1 | 8.15 | 7.08 | 6.73 | 6.42 | 5.58 | 4.96 | 4.48 | 4.33 |
| Four Color |  | 9.95 | 8.30 | 6.70 | 5.70 | 4.80 | 4.50 |  |
| 4ABC2D, Accessories G |  |  |  |  |  |  |  |  |

## 84-E \& 89-E Accessories

Size - 19" x $27^{\prime \prime}$
Special Color Ad - $\$ 68.00$ (See Standard Colors page 52)
Mailing Wrappers, Including Wrapping - $\$ .30$ each
Absolute Minimum - 100
Copy Change - Not available
Copy Change Within Calendar - $\$ 31.50$ per change, per color
(Example: Jan. one copy, Feb. different copy, etc.)
Proof - $\$ 37.00$
Tubes - $\$ 77.00$ per 100, including inserting
Standard Accent Color No Additional Charge


Premium accent color charge $\$ 68$ (G). See page 52 for details.

84-E


422 South McCann Street • Little Rock, AR 77001 Phone: 501-445-2211

Fax: 501-445-2200 www.williamsconst.com
Full Service Remodeling •Commercial - Residential


Custom look without the custom price!


## 89-E Contractor's 13-Sheet

December Top Sheet included at no extra charge.
Ad Copy Size - 17 3/4" x $43 / 4$ "
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 8.75$ per line Includes Black and the same standard accent color chosen for calendar.
Weight - 71 lbs. per 100, 595 lbs. per 1,000
No charge Ind standard color ad copy!

| PRICES FOR THE 89-E |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 7.78 | 6.76 | 6.42 | 6.12 | 5.31 | 4.72 | 4.27 | 4.15 |
| Each after 5/1 | 8.56 | 7.44 | 7.06 | 6.73 | 5.85 | 5.19 | 4.70 | 4.57 |
| Four Color |  | A.s. | 10.25 | 8.60 | 6.95 | 5.95 | 5.00 | 4.75 |
| 4ABC2D, Accessories G |  |  |  |  |  |  |  |  |

## Contractor's

## 82-E Contractor's 12-Sheet

The 82-E Contractor's Calendar has a handy memorandum pad combined with a useful table giving the remaining days of the year exclusive of Sundays and the remaining days of the year exclusive of Saturdays and Sundays. An easy-to-read, Display-A-Year ${ }^{\oplus}$ calendar is featured beneath the pad each month for easy reference.


Size - 19 " $\times 26^{\prime \prime}$
Ad Copy Size-167/8"x 5 1/4"
Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 8.75$ per line Ad copy prints in Black ink. Calendar dates in Red and Black ink
Special Color Ad - $\$ 68.00$ (See Standard Colors page 52)
Mailing Wrappers, Including Wrapping - \$. 30 each
Absolute Minimum - 50
13th December Sheet - 100-999 20\% additional, 1,000 and up $10 \%$ additional

## 83-E Contractor's 12-Sheet

The $83-\mathrm{E}$ is an exact twin of the 82 -E except that the copy in each panel space "Job, Address, Date Bid and Place" is eliminated leaving only the date and legend.
This opens up the 83-E to many new prospects outside the construction industry.


Copy Change - Not available.
Copy Change Within Calendar - $\$ 31.50$ per change, per color (Example: Jan. one copy, Feb. different copy, etc.)
Proof - \$37.00
2-Color Ad Copy - $\$ 63.00$ set-up, plus $\$ 42.00$ per 100
Tubes - $\$ 77.00$ per 100, including inserting
Weight - 71 lbs. per 110, 595 lbs . per 1,000

## Contractor's Apron

## 195-E Contractor's Apron

## CHOICE OF 2 USEFUL PADS!

Shown with 82-P Pad
This pad features remaining days of the year exclusive of Saturdays and Sundays. Also included are memo lines on each day for job,
address, date bid and place. A handy full-year reference calendar is at the bottom of each month.


Size - $19^{\prime \prime} \times 29^{\prime \prime}$
Pad Size - 19" x $173 / 4$ "
Ad Copy Size - 17 1/4" x 9 1/4"
Ad Copy - Ad copy prints in up to 8 lines.
Additional lines - $\$ 8.75$ per line.
Ad copy prints in Red and Black ink.
Special Color Ad - $\$ 68.00$ per color
(See Standard Colors page 52)
Mailing Wrappers, Including Wrapping - $\$ .30$ each
Tubes - $\$ 77.00$ per 100, including inserting
Less Than Minimum - $\$ 80.00$
Absolute Minimum - 50

Shown with 83-P Pad
This pad features the remaining days of the year exclusive of Saturdays and Sundays. The remainder of each date block is open memo space. A handy full-year reference calendar is at the bottom of each month.


Copy Change - $\$ 62.00$ per change ( 2 colors)
Proof - $\$ 37.00$
13th December Sheet - Up to 1,000 15\% additional, 1,000 or more $10 \%$ additional.
Full Length Apron - $\$ 40.00$ per 100
Attach Bottom Tin - (with full length apron only) $\$ 25.25$ per 100 Weight - 55 lbs . per 100, 515 lbs . per 1,000

## PRICES FOR THE 195-E

| PRICES FOR THE 195-E |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 10.39 | 6.53 | 5.79 | 5.14 | 4.59 | 3.91 | 3.55 | 3.25 |
| Each after 5/1 | 11.43 | 7.18 | 6.37 | 5.65 | 5.05 | 4.30 | 3.90 | 3.58 |
| SCD2E, Accessories G |  |  |  |  |  |  |  |  |

## Commercial 12-Sheet / Spanish

## Small 12-Sheet

## 20-E, 23-E, 24-E, 25-E, 26-E, 30-E, 40-E, 44-E and 65-E

Size-13" x 19"
Ad Copy Size - 11 1/4" x 6 1/2"
Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 7.00$ per line.
Ad copy and calendar dates print in Red and Black ink.
Red and Blue ad copy and calendar dates available at no charge. (20-E, 24-E, 25-E, 26-E, $40-\mathrm{E}$ and $44-\mathrm{E}$ )
Special Colors - 100-999-50\% additional, 1,000 or more - 40\% additional. (see page 52)
Mailing Wrappers, Including Wrapping - \$. 26 each
Absolute Minimum - 100
13th December Sheet - 100-999 20\% additional, 1,000 and over 10\% additional
Copy Change - Not available
Copy Change Within Calendar - $\$ 31.50$ per change per color (Example: Jan. one copy, Feb. different copy, etc.)
Proof- $\$ 37.00$
Weight - 39 lbs. per 100, 330 lbs. per 1,000

PRICES FOR THE 20, 23, 24, 25, 26, 30, 40, 44 \& 65-E

| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 7.44 | 4.67 | 3.94 | 3.37 | 3.21 | 3.05 | 2.74 | 2.50 |
| Each after 5/1 | 8.18 | 5.14 | 4.33 | 3.70 | 3.53 | 3.35 | 3.02 | 2.75 |
| 6CDE, Accessories G |  |  |  |  |  |  |  |  |



## 20-E

Notable historical dates are featured on this calendar with pictures and drawings representing the events.General weather predictions are standard.


This is the Spanish Language version of the popular 24-E 12-Sheet Calendar. Available in red and black only.

Buy Early and Save through April 30th.


Here is a favorite among calendar users combining bold, easy-to-read numbers with plenty of room for important notations regarding upcoming events.

## Commercial 12-Sheet



## 25-E

The $25-\mathrm{E}$ is the same size and price as our 24-E. Ruled lines under each date for making notations.

| UNDERWOOD'S SHOE MACHINERY SHOE STORE SUPPLIES WASHINGTON, DES MOINES, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Wintil Janvary - 201- wilit |  |  |  |  |  |
|  |  |  |  |  |  |
| - |  |  |  |  |  |
| 2 3 4 5 6 7 <br> 9 10 11 12 13 14 |  |  |  |  |  |
|  |  |  |  |  |  |
| 16171819202122 |  |  |  |  |  |
| $23 / 304 / 312526272829$ |  |  |  |  |  |

## 40-E

All major Jewish holidays are featured on this style. Days of historical interest are featured. General weather predictions are standard.


## 26-E

Events of historical significance are noted. Presidents and history's great men and women are recognized.


## 44-E

A standard, easy-to-read, 3-Month-Display business calendar.


30-E
The 30-E offers an authentic history of African Americans daily. Calendar updated frequently with new information.

| ENVIERO- |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
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| + |  |  |  |  |
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| 91011121314 |  |  |  |  |
| 1617 <br> 78 <br> 19202122 |  |  |  |  |
|  |  |  |  |  |
| $\cdots$ |  |  |  |  |
| 65-E |  |  |  |  |
| m panel.Availible in red ad |  |  |  |  |
|  |  |  |  |  |

## 80-E, 85-E, 86-E, 88-E Large 12-Sheets



80-E

Size - 19" x 26 "
Ad Copy Size - 167/8" x $73 / 4$ "
Ad Copy - Ad copy prints in up to 8 lines. Additional lines - $\$ 8.75$ per line. Ad copy and calendar dates print in Red and Black or Red and Blue ink.
Special Colors - Up to 1,000-50\% additional, 1,000 or more $40 \%$ additional. These orders are custom-made instead of printing with other orders. (see page 52)
Mailing Wrappers, Including Wrapping - $\$ .30$ each
13th December Sheet - 100-999 20\% additional, 1,000 and up $10 \%$ additional.
Absolute Minimum - 100
Copy Change - Not available
Copy Change Within Calendar - $\$ 31.50$ per change per color (Example: Jan. one copy, Feb. different copy, etc.)
Proof - $\$ 37.00$
Tubes - $\$ 77.00$ per 100, including inserting
Weight - 67 lbs . per 100, 634 lbs . per 1,000



85-E


86-E Memo


88-E

Buy Early and Save through April 30th.

## Commercial Apron

## 199-E Commercial Apron

This billboard style offers an opportunity for advertisers to display their products, place of business, or their own picture in connection with their regular advertising copy. The fine quality coated paper used on the calendar apron is excellent for the reproduction of these pictures, permitting quality printing comparable to catalog work. The large readable pads can be easily seen from almost any place in the office or factory where the calendar hangs.


## Choice of 3 Different Pad Styles

Size - 19" x $271 / 2^{\prime \prime}$
Pad Size-19" x $163 / 4^{\prime \prime}$
Ad Copy Size - 17 1/4" x 9 1/4"
Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 8.75$ per line. Ad copy prints in Red and Blue ink.
Special Color Ad - $\$ 68.00$ (See Standard Colors page 52) Mailing Wrappers, Including Wrapping - $\$ .30$ each
Tubes - $\$ 77.00$ per 100, including inserting
Less Than Minimum - \$84.00

Absolute Minimum - 50
13th December Sheet - Up to 1,000 $15 \%$ additional, 1000 and up $10 \%$ additional.
Copy Change - $\$ 62.00$ per change ( 2 colors)
Proof- $\$ 37.00$
Full Length Apron - $\$ 40.00$ per 100
Attach Bottom Tin - $\$ 25.25$ per 100 (full length apron only)
Weight - 52 lbs . per 100, 505 lbs . per 1,000

| PRICES FOR THE 199-E |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 8.20 | 5.57 | 5.09 | 4.45 | 4.17 | 3.92 | 3.54 | 3.23 |
| Each after 5/1 | 9.02 | 6.13 | 5.60 | 4.89 | 4.59 | 4.31 | 3.89 | 3.56 |
| 6CDE, Accessories G |  |  |  |  |  |  |  |  |

Black Prices Go Into Effect May 1st.

## Commercial 12-Sheet / Contractor's

## 87-E Commercial 12-Sheet

Ad Copy Size - 17 1/4" x 8 1/4"
Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 8.75$ per line.
Includes Black and the same standard accent color chosen for calendar.
13th December Sheet - 100-999 20\% additional, 1000 and up $10 \%$ additional.
Weight - 65 lbs. per 100, 595 lbs. per 1,000


| PRICES FOR THE 87-E |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 7.41 | 6.44 | 6.12 | 5.83 | 5.07 | 4.51 | 4.07 | 3.94 |
| Each after 5/1 | 8.15 | 7.08 | 6.73 | 6.42 | 5.58 | 4.96 | 4.48 | 4.33 |
| Four Color | $8$ |  | 9.95 | 8.30 | 6.70 | 5.70 | 4.80 | 4.50 |
|  |  |  | 4ABC2D, Accessories G |  |  |  |  |  |

Size-19" x 27 "
Special Color Ad - $\$ 68.00$ (see page 52)
Mailing Wrappers, Including Wrapping - $\$ .30$ each
Absolute Minimum - 100
Copy Change - Not available
Copy Change Within Calendar - 31.50 per change, per color
(Example: Jan. one copy, Feb. different copy, etc.)
Proof - $\$ 37.00$
Tubes - $\$ 77.00$ per 100, including inserting

$$
\text { No charge } \text { Ind standard color ad copy! Premium accent color charge } \$ 68 \text { (G). See page } 52 \text { for details. }
$$

## 56-E Contractor's 12-Sheet Desk Pad

12-Sheet Display-A-Month Calendar
Size - 22 " x 17 "
Ad Copy Area (Top) - 21" x $21 / 2^{\prime \prime}$
56-E
Ad Copy Area (Sides) - 3" x 10"
Individual Date Block Size - $21 / 8^{\prime \prime} \mathrm{wx} 21 / 4^{\prime \prime} \mathrm{h}$
No charge Ind standard color ad copy!


More product details listed on page 22

## Counter / Desk Pads

## 300-E \& 310-E Counter Pads

Convenient 17 " x 11 " size - Perfect for small work spaces or reception/appointment desks.


300-E
12-Sheet Display-A-Month Calendar Pad Ad Copy Area (Top): $127 / 8^{\prime \prime} \times 11 / 2^{\prime \prime}$ Ad Copy Area (Side): 3 " x 10"

Absolute Minimum - 100 pieces
Copy Change - Not available
Proof - $\$ 37.00$
Weight - 30 lbs. per 100
Shadow (Ghost) Overprint - Must be in one of the colors used in the ad copy, in same position on each month, \$62.50

Color Accent
Contractor's
Calendars...
the perfect
complement to your
Desk Pad Calendar.

See pages 22 \& 23 for details.


12-Sheet Display-A-Month Calendar Pad Ad Copy Area (Top): 16 "x $17 / 8^{\prime \prime}$

Premium accent color charge $\$ 68$ (G). See page 52 for details.
Size-17" x 11 "
Ad Copy - Includes Black and the same standard accent color chosen for calendar.
More than 2-Color Ad Copy - Call for quote
Additional Lines - First five lines are included. Thereafter, $\$ 8.25$ per line.
Less Than Minimum - $\$ 66.00$

Standard Accent Color No Additional Charge


## Desk Pads

## 51-E, 52-E, 53-E \& 56-E (page 30) Desk Pads

Size - 22 " $\times 17$ "
Ad Copy - Includes Black and the same standard accent color chosen for calendar.
Shadow (Ghost) Overprint - Must be in one of the colors used in the ad copy,
in same position on each month, $\$ 62.50$
More than 2-Color Ad Copy - Call for quote
Additional Lines - First five lines are included.Thereafter, $\$ 8.25$ per line.
Absolute Minimum - 100 pieces
Less Than Minimum - $\$ 66.00$
Copy Change - In multiples of 100 only, $\$ 54.00$ per change.
Proof - $\$ 33.00$
Weight - 57 lbs. per 100
No charge Ind standard color ad copy!


12-Sheet Display-A-Month Calendar Ad Copy Area (Top): $21^{\prime \prime} \times 21 / 2^{\prime \prime}$ Individual Date Block Size: 3" w x $21 / 2^{\prime \prime}$ h


## 53-E

12-Sheet Display-A-Month Calendar Ad Copy Area (Top): $201 / 2^{\prime \prime} \times 21 / 2^{\prime \prime}$ Ad Copy Area (Side): $31 / 2^{\prime \prime} \times 105 / 8^{\prime \prime}$
Individual Date Block Size: $27 / 16^{\prime \prime} \mathrm{wx} 21 / 4$ " h

## Desk Pads

## 54-E, 55-E, 57-E Desk Pads

Size-22" x 17"
Ad Copy - Includes Black and the same standard accent color chosen for calendar.
Shadow (Ghost) Overprint - Must be in one of the colors used in the ad copy,
in same position on each month, $\$ 62.50$
More than 2-Color Ad Copy - Call for quote

Schmidt Brothers Equipment
specializing in farm and home supplies
Shelbyville, Tennessee


54-E
12-Sheet 3-Month-Display Ad Copy Area (Top): 21" x 2 1/2"

| PRICES FOR THE 54-E |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| QTY. | 250 | 500 | 1000 | 2500 |
| Each thru $4 / 30$ | 5.42 | 4.63 | 4.20 | 3.64 |
| Each after 5/1 | 5.96 | 5.09 | 4.62 | 4.01 |
| Four Color | 9.29 | 6.76 | 5.45 | 4.34 |
| 4C, Accessories G |  |  |  |  |



No change End standard color ad copy! Standard Accent Color No Additional Charge


Premium accent color charge $\$ 68$ (G). See page 52 for details.

Additional Lines - First five lines are included. Thereafter, $\$ 8.25$ per line.
Absolute Minimum - 100 pieces
Less Than Minimum - $\$ 66.00$
Copy Change - In multiples of 100 only, $\$ 54.00$ per change.
Proof - \$33.00
Weight-54-E: 57 lbs . per 100. 55-E \& 57-E: 220 lbs . per 100.


57-E
52-Sheet Weekly Planner
Ad Copy Area (Top): 20 1/2" x 2 1/2"

## Appointment / Envelope Stuffer

240-E


GENERAL TIRE \& RUBBER CO.



## F-4 Envelope Stuffer

F-4 Display-A-Year ${ }^{\circledR}$ Fits \# 10 Envelope

Size- 3 15/16" x 9"
Ad Copy Size - $31 / 8^{\prime \prime}$ x $13 / 8^{\prime \prime}$
Ad Copy - Ad copy prints in up to 5 lines.
Additional lines - $\$ 5.10$ per line.
Ad copy prints in Black ink.
Absolute Minimum - 300
Copy Change - $\$ 17.50$ per change
Proof - \$18.50
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100
Weight - 5 lbs. per 100

## Available in full color! <br> See page 19 for details.

| PRICES FOR THE F-4 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 300 | 500 | 1000 | 2500 | 5000 |
| Each thru $4 / 30$ | .69 | .48 | .34 | .30 | .26 |
| Each after $5 / 1$ | .76 | .53 | .37 | .33 | .28 |
| 2B3C, Accessories G |  |  |  |  |  |

## 240-E Appointment

Size -13" x 15 "
Pad Size -13" x 11 1/2"
Ad Copy Size - 11 1/4" x 2 1/2"
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.07$ per line.
Ad copy prints in Dark Blue ink
Special Color Ad - \$39.00 (See Standard Colors page 52)
Envelopes, Calendars Inserted - $\$ 60.00$ per 100
Envelopes Flat, Not Inserted - $\$ 57.00$ per 100
Less Than Minimum - \$52.00
Absolute Minimum - 50
Copy Change - $\$ 17.50$ per change
Proof - $\$ 18.50$
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.07$ per 100
Weight - 35 lbs. per 100, 305 lbs. per 1,000

| PRICES FOR THE 240-E |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 4.21 | 3.40 | 3.11 | 2.84 | 2.46 | 2.18 | 1.91 | 1.70 |
| Each after 5/1 | 4.63 | 3.74 | 3.42 | 3.12 | 2.70 | 2.40 | 2.10 | 1.87 |
| SBCDE, Accessories G |  |  |  |  |  |  |  |  |

## Display-A-Year ${ }^{\circ}$

## 420-E \& 430-E Display-A-Year ${ }^{\circ}$

Size - 19 1/2" x 25 3/4"
Ad Copy Size - 430-E - 17 1/4" x 6 1/4" 420-E-171/4" x $41 / 4 "$
Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 7.00$ per line. Ad copy prints in Black \& Red ink (420-E). Ad copy includes Black and the same accent color chosen for calendar (430-E).
Special Color Ad - \$68.00 (See Standard Colors page 52)
Mailing Wrappers, Including Wrapping - $\$ .30$ each
Mailing Tubes, Calendars Inserted - $\$ 77.00$ per 100
Less Than Minimum - \$52.00
Absolute Minimum - 50
Copy Change - $\$ 25.20$ per change
Proof - $\$ 18.50$
Weight - 24 lbs. per 100, 220 lbs . per 1,000
Prices include tinning calendars at top and bottom.

## PRICES FOR THE 420-E

| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 4.87 | 3.59 | 3.07 | 2.74 | 2.15 | 1.99 | 1.73 | 1.56 |
| Each after 5/1 | 5.35 | 3.95 | 3.38 | 3.02 | 2.37 | 2.19 | 1.91 | 1.72 |
| 4B3CD, Accessories G |  |  |  |  |  |  |  |  |

## Color Accent

## Desk Pad Calendars...

the perfect complement to your Display-A-Year ${ }^{\circledR}$ Calendar. See pages 30-33 for details.

Standard Accent Color No Additional Charge


Premium accent color charge $\mathbf{\$ 6 8}$ (G). See page 52 for details.

## PRICES FOR THE 430-E

| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 4.87 | 3.59 | 3.07 | 2.74 | 2.15 | 1.99 | 1.73 | 1.56 |
| Each after 5/1 | 5.35 | 3.95 | 3.38 | 3.02 | 2.37 | 2.19 | 1.91 | 1.72 |
| Four Color | 8.06 | 6.04 | 4.51 | 3.43 | 2.98 | 2.29 | 1.94 |  |
|  |  |  |  |  | $4 B 3 C D$, Accessories G |  |  |  |

## Commercial Apron

1319-E Apron
1319-E Apron
full color*


- Extuausued 1904 -



## 20-P Historical Pad

Ad copy prints in Red and Blue ink when orders specify 20-P Pad.


30-P African American Pad
Ad copy prints in Red and Black ink when orders specify 30-P Pad.
*Full Color Set-up Fee applies.

## Choice of 3 Different Pad Styles 1319-E Apron Style Calendar

Size-13" x 19 1/2"
Ad Copy Size - $111 / 4$ " x 6 1/2"
Ad Copy - Ad copy prints in up to 7 lines. Additional lines - $\$ 7.00$ per line.
Special Color Ad - $\$ 48.75$ per color (See Standard Colors page 52)
3 Pad Choices - 20-P Historical, 24-P Memo or 30-P African American Pad.
Mailing Wrappers, Including Wrapping - $\$ .30$ each Mailing Tubes, Calendars Inserted - $\$ 73.50$ per 100
Less Than Minimum - \$52.00
Absolute Minimum - 50
Copy Change - $\$ 62.00$ per change ( 2 colors)
Proof - $\$ 37.00$

13th December Sheet - Up to 1,000 15\% additional, 1,000 or more $10 \%$ additional.
Full Length Apron for 1319-E - $\$ 25.00$ per 100
Attach Bottom Tin on Full Length Apron - \$16.00 per 100
Weight -27 lbs. per 100, 247 lbs. per 1,000
*Full Color Set-Up Fee - $\$ 160.00$ (G)

| PRICES FOR THE 1319-E |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 5.05 | 3.75 | 3.28 | 2.60 | 2.44 | 2.26 | 1.96 | 1.76 |
| Each after 5/1 | 5.55 | 4.13 | 3.61 | 2.86 | 2.68 | 2.49 | 2.15 | 1.94 |
| 6CDE, Accessories G |  |  |  |  |  |  |  |  |

## Commercial Apron



## Your Choice of 3 Pads: 20-P, 24-P, 30-P for ANY Apron Style

## 522-E Apron Calendar

Available in RED, POWDER BLUE, or DARK BLUE
Size - $15^{\prime \prime} \times 221 / 4^{\prime \prime}$
Pad Size-13" x 11 1/2"
Ad Copy Size - $111 / 4$ " x 6 " plus 1 line below pad.
Ad Copy - Ad copy prints in up to 7 lines.
Additional lines - $\$ 7.00$ per line.
Ad copy prints in ink color according to
pad. (refer to page 36)
Weight - 32 lbs. per 100, 305 lbs . per 1,000

## 1521-E Blue Tint Apron

Size - $143 / 4$ " $\times 21$ /2"
Pad Size-13" x 11 1/2"
Ad Copy Size - $111 / 4$ " $\times 6$ " plus 1 line below pad.
Ad Copy - Ad copy prints in up to 7 lines.
Additional lines - $\$ 7.00$ per line.
Ad copy prints in Red and Blue ink.
Weight - 32 lbs. per 100, 305 lbs. per 1,000

## 522-E \& 1521-E Accessories

Special Color Ad- $\$ 48.75$ per color (See Standard Colors page 52)
3 Pad Choices - 20-P Historical, 24-P Memo or
30-P African American Pad.
Mailing Wrappers, Including Wrapping - \$.30 each
Mailing Tubes, Calendars Inserted - $\$ 73.50$ per 100
Less Than Minimum - $\$ 52.00$
Absolute Minimum - 50
Copy Change - $\$ 62.00$ per change ( 2 colors)
Proof - $\$ 37.00$
13th December Sheet - Up to 1,000 15\% additional, 1,000 or more $10 \%$ additional.
Attach Bottom Tin on Full Length Apron - $\$ 16.00$ per 100


## Commercial Memo

## 235-E • 230-E • 225-E Accessories

Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Black ink.
Special Color Ad - \$39.00 (See Standard Colors page 52) Specify Navy or Gold Calendar Back
Season's Greetings Envelopes, Calendars Inserted $\$ 24.00$ per 100

## 235-E



Envelopes Flat, Not Inserted - \$18.50 per 100
Less Than Minimum - \$25.00
Absolute Minimum - 50
Copy Change - $\$ 17.50$ per change
Proof - $\$ 18.50$
2-Color Ad Copy - $\$ 39.00$ set-up, plus $\$ 5.10$ per 100

## 235-E Memo

Size-11 $1 / 4^{\prime \prime} \times 121 / 2^{\prime \prime}$
Pad Size - $109 / 16^{\prime \prime}$ x $81 / 4^{\prime \prime}$
Ad Copy Size - 10" x 2 1/2"
Weight - 20 lbs . per 100, 174 lbs . per 1,000
PRICES FOR THE 235-E

| QTY. | 150 | 250 | 400 | 500 | 750 | 1000 | 2000 | 3000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Each thru 4/30 | 2.59 | 2.26 | 2.12 | 2.06 | 1.84 | 1.74 | 1.60 | 1.45 |
| Each after 5/1 | 2.85 | 2.49 | 2.33 | 2.27 | 2.02 | 1.92 | 1.76 | 1.59 |
| 4B2CDE, Accessories G |  |  |  |  |  |  |  |  |

230-E Memo

Size-97/8" x 10 5/8"
Pad Size-93/16" x 7 "
Ad Copy Size - 7 1/2" $x$ 2"
Weight - 15 lbs . per 100, 143 lbs . per 1,000

| PRICES FOR THE 230-E |  |  |  |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| QTY. | 150 | 250 | 400 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 2.24 | 1.87 | 1.81 | 1.72 | 1.50 | 1.46 | 1.28 | 1.14 |
| Each after 5/1 | 2.47 | 2.05 | 1.99 | 1.90 | 1.65 | 1.60 | 1.40 | 1.26 |
| 4B2CDE, Accessories G |  |  |  |  |  |  |  |  |

## 225-E Memo

Size - $8^{\prime \prime} \times 85 / 8^{\prime \prime}$
Pad Size-75/8" x 5 5/8"
Ad Copy Size - 7" x $15 / 8^{\prime \prime}$
Weight - 10 lbs . per 100, 85 lbs . per 1,000

| PRICES FOR THE 225-E |  |  |  |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| QTY. | 150 | 250 | 400 | 500 | 750 | 1000 | 2000 | 3000 |
| Each thru 4/30 | 1.95 | 1.59 | 1.57 | 1.54 | 1.38 | 1.35 | 1.10 | .99 |
| Each after 5/1 | 2.14 | 1.75 | 1.73 | 1.69 | 1.51 | 1.48 | 1.21 | 1.09 |
| 4B2CDE, Accessories G |  |  |  |  |  |  |  |  |

## Fans - White Stock



Exel-O-Craft White Stock Fans are the perfect palettes for colorfully reproducing your advertising message or theme. Both sides of the stock hourglass shape can be printed on, allowing you to place a great deal of information in the hands of your target audience . . . literally. Graphics printed on White Stock Fans can range from simple 1-color copy to intricate multi-color designs.

Custom Full | Color Fan Using |
| :---: |
| Your Photo |
| Available! |
| Contact us for a quote. |

PRICES FOR WHITE STOCK FANS (Item No. WS)

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| QTY. | 500 | 1000 | 2500 | 5000 |
| Each | .54 | .42 | .36 | .26 |
| C3BC, Accessories G |  |  |  |  |
|  |  |  |  |  |
| Additional Color |  |  |  |  |
| (Per Color) | .08 | .05 | .05 | .05 |
| Reverse Side Copy | .08 | .05 | .05 | .05 |
| Full Bleed Copy | .10 | .07 | .05 | .05 |
| 4 G |  |  |  |  |

Pricing includes attached handles in your choice of 4 colors (at right).
For complete options \& option pricing, please refer to page 41.

## $\star$ Fans-Political $\star$



Stock Political Fan


All Exel-O-Craft Fans feature
Comfort-Grip handles.
Glued to eliminate unsightly staples from interfering with front side design.

PRICES FOR POLITICAL FANS
$\begin{array}{llll}\text { QTY. } & 1000 & 2500 & 5000\end{array}$
Each . 57 . $50 \quad .41$
3C

## PLEASE NOTE:

All Political Fans are imprinted in
Red \& Blue ink. Blue handles are stock.


Photo Political


Political


No. 1513
Spiritual Haven


No. 1536 Heavenly Prayer


No. 1542 Christ Knocking at the Door


No. 1514 Colorful Reflection


No. 1537 Family Day


No. 1543 The Good Shepherd


No. 1515
Majestic


No. 1538 Dr. Martin Luther King


No. 1544 Christ in Gethsemane


No. 1523
Serenity


No. 1539 Divine Enlightenment


No. 1547 Old Glory


No. 1534 Generations


No. 1540
Guiding Light


No. 1548
Peace


No. 1535 Spiritual Guidance


No. 1541 Last Supper


No. 1550 President Barack Obama Fan

## Fans-Palm Leaf



No. 8500
Palm Leaf Design


No. 8516P
"The Lord's Prayer"


No. 8501
Palm Leaf Open Face


No. 8516S "The Lord's Prayer" Spanish


No. 8502
"Why Go To Church"


No. 8517 "It's Up To You"


No. 8515
"23rd Psalm"


No. 8518
"How To Get Along With People"


No. 8515S "23rd Psalm" Spanish

- Palm Leaf Fans -

Charge $\$ 12.00$ for change of design. Ad must go under design on Nos. 8502 thru 8518 .
Otherwise, charge for reverse side printing.

All Palm Leaf Fans have the identical background pattern printed on both sides except No. 8501. Prices cover printing ad on one side only. See price list on page 41 for printing two sides. When designs 8502 through 8518 are ordered, copy should be
limited to four or five lines. No cuts can be used as part of the copy. No. 8516C, "The Lord's Prayer," is the Catholic version using the words "trespasses/trespass." If order does not state " P " or "C," the Protestant version will be supplied.

## Fan Template



## Fans - Stock Shape




SQUARE


FOOTBALL


YIELD SIGN


CIRCLE


COWBOY HAT


HOUSE


FEATURING: COMFORT-GRIP HANDLES!
Glued to eliminate unsightly staples interfering with front side design!

All the fans above are stock shapes. Stock shape copy area varies based on shape selected. Please refer to shape and description when ordering. Please allow $1 / 4$ " wide x 3 " high space in center on back, to allow for handle, when laying out copy.

FOR CUSTOM SHAPES OTHER THAN SHOWN ABOVE, PLEASE CONTACT US FOR QUOTE.
(Please refer to page 41 for options and option pricing.)


Pricing includes attached handles in your choice of 4 colors ( p .41 ).

## Pink Awareness Fan



Ad copy prints in black ink in the white area on the front of the fan.

| PRICES FOR THE 2949 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| QTY. | 500 | 1,000 | 2,500 | 5,000 |
| Each | .70 | .53 | .49 | .43 |
| Each |  |  |  |  |
| Additional Color | .08 | .05 | .05 | .05 |
| Reverse Side Copy | .08 | .05 | .05 | .05 |
| 3BC, Accessories G |  |  |  |  |

Pinkhas become synonymous with breast cancer awareness. The tastefully designed Awareness

Fan is the perfect promotional vehicle for event organizers and sponsors desiring to send a message of early detection and treatment.


## FINE OXDEWDNDI 1,3\&5 DAY EXPRESS SERUICE

White Stock \& Pictorial fans only
2,500 piece maximum order
When requesting pictorial fan title, please indicate 2nd title choice.
Imprint color must be Black.
No Full Bleeds
Ad copy: 1-side ad copy only. Straight line type or cameraready black and white art to size. Any copy including halftones adds 1 day to production. All submitted art is subject to factory approval.
Orders received at the factory by 10:30 AM CST will ship the following working day.

| PRICES FOR 1 DAY ULTRA EXPRESS SERVICE |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Quantity | $500-999$ | $1000-2500$ |  |
| Each | .86 | .66 | AB |

##  <br> DAY SUPER EXPRESS SERUICE

White Stock \& Pictorial fans only
5,000 piece maximum order
When requesting pictorial fan title, please indicate 2 nd title choice.
Imprint color must be Black or Blue.
No Full Bleeds
Ad copy: 1-side ad copy only. Straight line type or cameraready black and white art to size. Any copy including halftones adds 1 day to production. All submitted art is subject to factory approval.
Orders received at the factory by 10:30 AM CST will ship 3 full working days later. Example: An order received by 10:30 AM CST on a Monday will ship by the end of the day Thursday.

| PRICES FOR 3 DAY SUPER EXPRESS SERVICE |  |  |  |
| :--- | :--- | :--- | :--- |
| Quantity | $500-999$ | $1000-5000$ |  |
| Each | .77 | .61 | $2 B$ |



Express Fan Service available March 1st thru August 30th

## ? DAY EXPRESS SERUICE

White Stock \& Pictorial fans only 10,000 piece maximum order
When requesting pictorial fan title, please indicate 2 nd title choice.
Imprint color must be Black or Blue.
No Full Bleeds
Ad copy: 1 -side ad copy only. Straight line type or cameraready black and white art to size. Any copy including halftones adds 1 day to production. All submitted art is subject to factory approval.
Orders received at the factory by 10:30 AM CST will ship 5 full working days later. Example: An order received by 10:30 AM CST on a Monday will ship the following Monday.

|  | PRICES FOR 5 DAY EXPRESS SERVICE |  |  |
| :--- | :--- | :--- | :--- |
|  | $500-999$ | $1000-10000$ |  |
| Quantity | .75 | .56 | 2B |
| Each |  |  |  |

## Donut Boxes



6015-E Home Sweet Home


6035-E Doctor Box

## Stock Donut Box

Size - overall approximately $10^{\prime \prime} \times 10^{\prime \prime} \times 43 / 8^{\prime \prime}$ Box Capacity - approximately $10^{\prime \prime} \times 6$ " $\times 43 / 8^{\prime \prime}$ Ad Copy Size

6015-E, 6020-E, 6035-E, 6040-E, 6055-E: 5" x 2 ", 6060-E: 6" x 4"
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Black ink.
Special Color Ad - $\$ 62.00$ (See Standard Colors page 52)
Absolute Minimum - 100
Copy Change - $\$ 30.00$ per change
Proof - $\$ 22.00$
Donut Boxes Shipped Flat - Assembly required.
Weight - 27 lbs. per 100
2-Color Ad Copy - $\$ 57.75$ set up, plus $\$ 10.00$ per 100


6020-E Gift Wrapped


6055-E World of Thanks


6040-E Season's Greetings

| PRICES FOR THE |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 6015-E, 6020-E, 6035-E, 6040-E, 6055-E, 6060-E |  |  |  |  |  |  |
| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 |
| Each | 3.65 | 2.87 | 2.54 | 2.35 | 1.99 | 1.92 |
| 4A2B, Accessories G |  |  |  |  |  |  |

Convenient business card die cut on one side of each box!

## Custom Donut Boxes Available! Contact us for a quote.

## Roof Donut Box \& Color Accent Donut Box



Size - overall approximately $10 " \times 10^{\prime \prime} \times 43 / 8$ "
Box Capacity - approximately $10 "$ x $6 "$ x $43 / 8$ "
Ad Copy Size - 6" x 3 "
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Black ink.
Special Color Ad - $\$ 62.00$ (See Standard Colors page 52)
Absolute Minimum - 100
Copy Change - $\$ 30.00$ per change
2-Color Ad Copy - $\$ 57.75$ set up, plus $\$ 10.00$ per 100
Proof - $\$ 22.00$
Donut Boxes Shipped Flat Weight - 27 lbs. per 100


## Donut Boxes

## 6050-E Logo Box \& 6070-E Flat Logo Box

Send us your logo! We will reproduce it in a step-and-repeat pattern as pictured here. Your logo will wrap completely around the box at an angle along with a large reverse of your logo on each side of the box. Each logo features a business card slot that allows even further personalization of the box and ultimately answers the question...

## "Who brought the Donuts?"

This is your custom box without the high minimums and set-ups!


Size - (6070-E) overall 14 " $\times 11^{\prime \prime} \times 21 / 4$ "
Box Capacity - (6070-E) 14" x 11 " x $21 / 4$ "
Size - (6050-E) overall $10 "$ x $10 "$ x $43 / 8$ "
Box Capacity - (6050-E) 10" x $6 "$ x $43 / 8^{\prime \prime}$
Proof - required - no charge
Standard Copy Colors - Red (PMS 186), Blue (PMS 286)
or Black.

Special Color Ad - $\$ 62.00$ (See Standard Colors page 52) Absolute Minimum - 250
Additional Ad Copy Colors - $\$ 57.75$ set-up, plus $\$ 10.00$ per 100
Copy Change - Not available
Weight - 27 lbs. per 100
Logo Boxes Shipped Flat - Assembly required

Please Note: Some logos do not lend themselves to step-and-repeat designs. Consequently, a proof is required for your approval prior to production.

## Custom Donut Boxes Available!

Contact us for a quote.


## Full Color Domut Boxes

## Full color Custom boxes...

## Donut Box \& Flat Donut Box

Donut Box Size: $10 " \times 6 " \times 43 / 8$ ", Plus Gable Flat Box Size-14" x $11^{\prime \prime}$ x $21 / 4$ "

## Overall full color ad copy available on all styles!



Goody / Donation Box
Size: $61 / 2^{\prime \prime} \times 4$ " x 3", Plus Gable


All boxes come with a business card slot and are printed on heavy .18 pt . C1S.

All prices above based on receiving production ready art for all ad copy elements.
1 time full color set-up charge: $\mathbf{\$ 6 5 . 0 0}$ (G) apply to all items. Exact repeat orders will not be charged a set-up charge.
Prices above include 1 virtual proof.

## Donut Boxes

## 6030-E \& 6065-E Flat Donut Box

6030-E Flat White Box


Ad Copy Size - 6030-E: 7" x 5" 6065-E: 5" x 2"
Ad Copy - Ad copy prints in up to 5 lines.
Additional lines - $\$ 5.10$ per line.
Ad copy prints in Black ink.
Special Color Ad - \$62.00 (See Standard Colors page 52)
Less Than Minimum - $\$ 31.25$
Absolute Minimum - 100
Copy Change - $\$ 30.00$ per change
2-Color Ad Copy - $\$ 57.75$ set up, plus $\$ 10.00$ per 100
Proof - $\$ 22.00$
Donut Boxes Shipped Flat - Assembly required.
Weight - 27 lbs. per 100
Size - overall approximately 14 " x 11 " x $21 / 4$ "
Box Capacity -approximately 14 " x 11 " x $21 / 4$ "

| PRICES FOR THE |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| 6030-E \& 6065-E |  |  |  |  |
| QTY. | 250 | 500 | 750 | 1000 |
| Each | 2.87 | 2.35 | 1.99 | 1.92 |
| 2A3B2C, Accessories G |  |  |  |  |

## Each box holds 1 dozen

Krispy Kreme Doughnuts ${ }^{\ominus}$. Krispy Kreme Doughnuts ${ }^{\circledR}$ is the registered trademark of the Krispy Kreme Doughnut Corporation.

## Custom Donut Boxes Available! Contact us for a quote.

## Donation / Bank Box

Size - overall $61 / 2 " \times 7 " \times 3$ "
Ad Copy Size - 5" x 2 "
Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Black ink.
2-Color Ad Copy - $\$ 57.75$ set up, plus $\$ 10.00$ per 100
Special Color Ad - $\$ 62.00$ (See Standard Colors page 52)
Less Than Minimum - $\$ 31.25$
Absolute Minimum - 100
Copy Change - $\$ 30.00$ per change per color
Proof - $\$ 22.00$
Donation Boxes Shipped Flat - Assembly required.
Weight - 27 lbs. per 100


PRICES FOR THE DONATION BOXES

| QTY. | 250 | 500 | 1000 |
| :--- | :---: | :---: | :---: |
| Each | 2.41 | 2.14 | 1.63 |
| 2AB, Accessories G |  |  |  |



Please note that donation boxes do not have a business card slot.

## Goody Boxes

## Have fun

filling these small packages with all sorts of goodies for your promotional

## needs!

Custom Goody Boxes Available!
Contact us for a quote.


## Goody Box / Pink Donut Box Accessories

Ad Copy - Ad copy prints in up to 5 lines. Additional lines - $\$ 5.10$ per line. Ad copy prints in Black ink.
2-Color Ad Copy - $\$ 57.75$ set up, plus $\$ 10.00$ per 100 Ad Copy Size - 5 " $\times 2$ "
Copy Change - $\$ 30.00$ per change per color
Proof - $\$ 22.00$
Absolute Minimum - 100
Special Color Ad - $\$ 62.00$ (See Standard Colors page 52)

Less Than Minimum - \$31.25
Weight - 27 lbs. per 100
Donut Boxes Shipped Flat - Assembly required.

| PRICES FOR THE |  |  |  |
| :--- | :--- | :--- | :--- |
| GOODY BOXES \& 7070-E |  |  |  |
| QTY. | 250 | 500 | 1000 |
| Each | 2.41 | 2.14 | 1.63 |
| 2AB, Accessories G |  |  |  |




See page 42 for more information.

## PRICES FOR THE 6093-E

| QTY. | 100 | 200 | 300 | 500 | 750 | 1000 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllll}\text { Each } & 3.65 & 2.87 & 2.54 & 2.35 & 1.99 & 1.92\end{array}$ 4A2B, Accessories G

## Picture Selections

Order pictures by number and calendar style in multiples of 50


No. 1501 READY TO FROLIC
Assortment 3 \& 4


No. 1504 AUTUMN CROSSING
Assortment 3


No. 1508 HEREFORDS
Assortment 3


No. 1511 FUTURE WINNER
Assortment 3 \& 4


No. 1514 COLORFUL REFLECTION
Assortment 2, 3 \& 4


No. 1502 GOLDEN RETRIEVER PUPS
Assortment 3 \& 4


No. 1505 YOUNG PIGS
Assortment 3


No. 1509 HOLSTEINS
Assortment 3


No. 15121955 FORD FAIRLANE
Assortment 3 \& 4


No. 1515 MAJESTIC
Assortment 2, 3 \& 4


No. 1503 LAZY DAY
Assortment 4


No. 1507 ANGUS
Assortment 3


No. 1510 CROSSBRED CATTLE Assortment 3


No. 1513 SPIRITUAL HAVEN
Assortment 3 \& 4


No. 1517 MILLPOND REFLECTION Assortment 2, 3 \& 4

## Picture Selections

Order pictures by number and calendar style in multiples of $\mathbf{5 0}$


No. 1519 COLORFUL WATERFALL
Assortment 3 \& 4


No. 1522 BOCA GRAND LIGHTHOUSE Assortment 3 \& 4


No. 1526 UNITED WE STAND Assortment 3 \& 4


No. 1540 GUIDING LIGHT
Assortment 4


No. 1520 STUNNING SEASHORE
Assortment 3 \& 4


No. 1523 SERENITY Assortment 3


No. 1527 HUNTERS DILEMMA Assortment 3


No. 1541 LAST SUPPER Assortment 2

Customize You Calendar!
Add a full color custom image to your calendar. Contact us for details and additional costs.

## Ink Specs

## Standard Colors



Premium Colors
When requesting a "Premium Accent Color," please choose from the color palette below - $\$ 68.00$ (G).


The color values shown above and throughout this catalog are approximates only and not intended to match color standards. For actual PMS color standards, please refer to the current Color Formula Guide.

## Custom Colors (PMS Match)

If your desired PMS Accent Color is not shown on the standard or premium color palette, a $\$ 92.00$ (G) PMS match charge will apply.

## 4 Color Process Ad Copy



4 Color process ads available on the following items: 51-E, $54-\mathrm{E}, 75-\mathrm{E}, 84-\mathrm{E}, 87-\mathrm{E}, 89-\mathrm{E} \& 430-\mathrm{E}$
4 Color process pricing based on receiving production ready art to size. Acceptable submissions include: Adobe Illustrator CS5 - EPS file in outlines, Adobe InDesign CS5 - EPS file, Adobe Photoshop CS5-TIFF, Quark Xpress 7 - EPS file. One actual proof is included in the price for all items available with 4 Color process ad copy. Additional proofs will be billed at $\$ 31.35$ (G) per additional actual proof.

If submitted art is not production ready, additional art charges will apply. Additional art charges will be quoted and must be approved prior to the art being corrected. If the 1st proof of the original submitted art is not approved and new production ready art is submitted an additional art revision charge of $\$ 31.25(\mathrm{G})$ plus a proof charge of $\$ 31.25(\mathrm{G})$ will apply.

## Electronic Artwork

## Preferred / Accepted Programs -

Adobe Illustrator - CS5 $\quad$ Quark XPress 7
Adobe Photoshop - CS5

Fonts - Convert text to outlines, paths or curves (vector art)

## Support Files -

EPS - Illustrator: save as Illustrator EPS.
Quark XPress: save page as EPS.
TIFF - Photoshop: save as 300 dpi grayscale at actual size. Bitmap Raster Image: 1200 dpi
PDF - File must contain vector art, high resolution ( 300 dpi ) grayscale images for halftones, and postscript fonts.

## Accepted File Storage -

Macintosh formatted CD-ROM

Colors - Specify Pantone color number.

## E-mailed Artwork

Please identify the distributor name and purchase order number when sending art by e-mail to: graphics@skinnerkennedy.com

## Scanned Images - 4 Color

Scanned images must be in CMYK format at 300 dpi or higher. (Most internet images are 72 dpi, resulting in poor image quality).

Scanned images cannot be manipulated.
Logos and text should be converted to outlines,
paths or curves allowing for adjustments (e.g., traps) to the file.

All supporting files used to create the image must accompany original artwork. Photoshop files should be left in layers (do not flatten or merge layers).

Color proofs may vary slightly from your computer monitor or color printer.

## General Information

## 1) Exclusivity of These Terms

These are the exclusive terms under which we (the manufacturer of E-Line, Exel-O-Craft and Donut Box products) are willing to sell our products. Any quotation by us is an offer to sell and not an acceptance of any purchase order or other document received from a distributor. Acceptance of any order is strictly limited to these terms and we object to any terms and conditions or purchase conditions of a distributor which are different from these terms. Your agreement to these terms shall be conclusively presumed from your acceptance of all or any part of the goods ordered.

## 2) Order Instructions

Order instructions must include quantity, style number, description, imprint copy (typed or CLEARLY printed) and complete information on where to ship. If the order is "same copy as last year," please include a sample or photocopy of the ad and reference previous order numbers.
3) Acknowledgments

An acknowledgment of receipt of each order is made. Please use our acknowledgment number in all your communications to expedite any other questions you might have about your order.
Any reference on the face of the acknowledgment to any documents of a distributor shall be deemed to incorporate only typed or handwritten information and not any standard printed terms or conditions on such distributor's document.

## 4) Early Order Policy

To avoid any misunderstandings, our policy for early priced orders is as follows:

1. Orders must be written prior to May $1,2014$.
2. Orders must be received at the factory no later than May $15,2014$.
3. Orders which have been received at the factory by May 15 must be factory-ready. Those orders sent marked "hold for copy" will be priced at the late season price if the copy is not received at the factory by May $15,2014$.
5) Calendar Production Times

Times vary by item and time of year. Specific deadlines must be preapproved by the factory. Proof must be reviewed by the customer as a part of the production process.
General Production Guidelines
Stock line calendars: 4-6 weeks
Custom calendars: 6-8 weeks
Some items can be produced in less time while others require more time. Contact the factory if you need additional information. Skinner \& Kennedy does not guarantee ship dates. We will try to ship on your requested ship date, but due to high order volume at different times throughout the year, we frequently assign ship dates according to our production schedule. All orders received are acknowledged and are given an estimated ship date. If you have a concern regarding your order's estimated ship date, contact the factory.

## General Information

6) Time of Delivery

The indicated delivery times are always to be understood as approximate. Unless we have agreed in writing otherwise, we reserve the right to make deliveries in installments. Delay in delivery of all installments does not relieve a distributor of $(i)$ its obligation to pay for all installments received prior to such delay or (ii) its obligations to accept remaining deliveries. We reserve the right, even after partial shipment on account of any order, to require satisfactory security from distributor. Distributor's refusal to furnish such security will entitle us to suspend shipments until such security is furnished, and will also allow us to cancel the order. A distributor nevertheless must pay for such shipments as may have been delivered prior to cancellation.
No damage claims of any kind can be made for delays in delivery of the order. We shall not be liable for any consequential or incidental damages resulting from a delay in delivery.

## 7) Type Style and Layout

Except camera-ready art, orders are accepted with the understanding that our typesetters/composers use their professional judgment as to type and copy arrangement. Unless you specify a particular layout and/or type style, we will set up the ad to best advantage according to our professional standards. If you submit a sample with your offer marked "as close as possible to type shown," we will be able to select a similar, if not exact, type style. "Request for exact type as shown" may require additional time and cause additional charges.

## 8) Ad Copy Proofs

See individual calendar information for paper proof charge.
Note: All production timetables listed are after receipt of approved proof. A color match print can be furnished if desired. A color swatch or PMS number should be sent with request. Using the actual ad copy, a proof showing a commercially acceptable trade match color of the finished product will be produced.


## 9) Copy Changes

Copy change charges apply if you want the same standing ad on the same calendar but desire to change an individual agent's name, address and phone number. See individual calendar for exact copy change charge. Minimum quantity required.
10) Picture Selection

On calendars providing for customer's selection of pictures, pictures may be assorted in quantities of 50 per subject.
Please note assortment for calendar style and order pictures by title and picture number.
11) Set-ups from Photos or Artwork

Set-ups are necessary when camera-ready artwork or a photograph is furnished. Because of widely varying sizes and amount of artwork sometimes involved, it is impossible to set specific charges. No estimates of charges will be furnished unless requested when order is placed. Artwork will be stored for use on future orders unless order requests that they be returned.
12) Accuracy of Specifications

When submitting artwork, quotations are based on the accuracy of the specifications provided. The provider can requote a job at time of submission if copy, film, tapes, disks, or other input materials do not conform to the information on which the original quotation was based.

## 13) Electronic Copy or Image

It is the customer's responsibility to maintain a copy of the original file. The provider is not responsible for accidental damage to media supplied by the customer or for the accuracy of the furnished input or final output. Until digital input or final output can be evaluated by the provider, no claims or promises are made about the provider's ability to work with jobs submitted in digital format, and no liability is assumed for problems that may arise. Any additional translating, editing, or programming needed to utilize customer-supplied files will be charged at prevailing rates.

## ELECTRONIC ART CHECKLIST

When sending computer-created art on CD or E-mail, make sure that all of the items on this checklist are completed:

- Art is created with Quark XPress, Illustrator, or Photoshop on a Macintosh computer.
- Computer art file is on a CD-ROM or e-mailed to graphics@skinnerkennedy.com
- All files linked to or used in the document are included on the disk (TIFF and EPS files).
- Both printer and screen font files for all fonts used in the document are included. Converting fonts to paths or making type outlines ensures exact font duplication.
- A proof of the artwork is sent with the CD or e-mail (send paper separations if the art is more than one color).

Please Note: We maintain the Lino-Type font library. As TrueType fonts may not be suitable for printing, we reserve the right to substitute a Postscript font at our discretion. We cannot be responsible for incorrect output from CD. There will be a $\$ 66$ per hour charge for corrections or repairs to submitted CD's.
14) In-Stock Ink Colors

For a palette of in-stock inks for fans, donut boxes and calendars, please refer to page 52. For sport schedule colors, refer to page 16. Special ink charges still apply as use of these inks still requires special press wash-up and set-up.
15) Manufacturer reserves the right to change size, color, type style or graphics without prior notice.

## General Information

16) Overruns and Underruns

We do our best to deliver the quantity ordered, but we reserve the right to deliver an overrun or underrun when it occurs and your orders will be billed according to the exact quantity delivered. An overrun or an underrun of $10 \%$ constitutes an acceptable delivery.

## 17) Cancellations

Distributor will be invoiced for all costs incurred to date of cancellation.
18) Foreign Copy

Foreign copy is $\$ 6.50$ per order. Charge applies only if foreign accent marks are required.
Charge does not apply on Spanish calendar style 23-E.
19) Union Label - Not Available.

## 20) All Prices F.O.B. Factory.

21) Shipping / Mailing

Drop Shipments - Drop shipments to different addresses at $\$ 7.00$ each.
C.O.D. Shipments - $\$ 17.00$ per shipment charge for handling and record keeping. No C.O.D. shipments without credit arrangements. Printing return address on envelopes, wrappers or labels - $\$ 34.00$ plus $\$ 3.50$ per 100 .
Mailing individual calendars via Bulk Mail - Minimum - 200 pieces.
Bulk Mail permit use - No charge.
All postage charges must be prepaid prior to mailing.
The USPS requires electronic lists be certified. Please include certificate with your electronic list. Certification cost for uncertified lists - $\$ 70.00$.

Cost for list submitted on certified Excel spreadsheet - 60 cents each plus U.S. Postage \& includes:

- Generating mailing labels from Excel spreadsheet
- Attaching labels to packages and mailing

Cost for list submitted on pressure-sensitive labels - 40 cents each plus U.S. Postage \& includes

- Attaching and sorting customer supplied zip-sorted labels and mail
- Add 10 cents each if labels are not in zip code order

Mailing less than 200 individual calendars -
Attach submitted pressure-sensitive and postage - 20 cents each plus U.S. Postage First Class Rates. Bulk Mail is not available for quantities less than 200 each.

## Shipping information -

Unless your order specifically states that we should not ship before a certain date, we reserve the right to ship as early as our production allows. Carrier Delays - We are not responsible for carrier delays.
Third Party Freight Billing - Insurance on all orders requesting 3rd party freight must be handled by consignee. If any third party charge is charged back to Skinner \& Kennedy Co. these charges and any other fees will be billed to your account.

## 22) Special Options

Shadow (Ghost) Overprint (Exact same copy \& location on each sheet)
Available on the following items:
Desk Pads: 51-E, 52-E, 53-E, 54-E, 55-E, 56-E
Counter Pads: 300-E, 310-E
Commercial 12-Sheet \& Contractor's Calendars: 20-E, 23-E, 24-E, 25-E, 26-E, 30-E,
40-E, 44-E, $65-\mathrm{E}, 75-\mathrm{E}, 80-\mathrm{E}, 82-\mathrm{E}, 83-\mathrm{E}, 84-\mathrm{E}, 85-\mathrm{E}, 86-\mathrm{E}, 87-\mathrm{E}, 88-\mathrm{E}, 89-\mathrm{E}$
Display-A-Year: 420-E, 430-E \$62.50.
Shadow overprint must be in one of the ad copy colors being printed.
Please contact factory for shadow overprint prices on calendar styles not listed above.

## Date Box Copy

Available on the following items:
Desk Pads: 51-E, 52-E, 53-E, 56-E
Counter Pads: 300-E, 310-E
Commercial 12-Sheet \& Contractor's Calendars: 23-E, 24-E, 25-E, 75-E, 83-E, 84-E, 85-E, 86-E, 87-E, 89-E
$\$ 200.00$ set-up plus $\$ 2.40$ per date block.
Pricing for date block copy includes 1 color only (same color as ad copy).
Contact factory for date block copy pricing on styles not listed above.
Special 2 in 1 offer: Shadow printing plus printing in various date boxes as above. $\$ 735.00$ for 1 st $1,000, \$ 210.00$ each additional 1,000 plus $\$ 3.00$ for each date block position.

## General Information

23) Film and Plates

Film and plates remain property of customer.
24) Unexpected Events

We shall not be liable to a distributor for default or delays in the performance of any of our obligations due to causes beyond our reasonable control, including, but not limited to, unavailability or shortages of labor, materials, electricity, fuel or equipment, breakdown of machinery, damage or destruction of machinery or goods, bunching of orders, failures or delays in delivery from our vendors and suppliers, delays in transportation, acts of others or any other contingencies or circumstances within or without the United States which prevent or hinder the manufacture or delivery of any goods or make fulfillment of this contract impracticable. If, on account of the foregoing, we are prevented from supplying the full quantity of goods that we are, at such time, required to supply to our customers, we may prorate the quantity deliverable. When delays are caused by events beyond our control, our time for performance shall be extended by the period of such delay.
25) Disclaimer of Warranties

We have made no and we disclaim all warranties, expressed or implied, including the warranties of merchantability or fitness for a particular purpose or against patent or other infringement.
26) Limitation Of Liability

We shall have no liability to a distributor, distributor's customers or third parties for any direct, indirect, punitive or exemplary, incidental, special or consequential damages, including without limitation lost profits, lost savings or loss of good will, arising out of any contract of sale, or its performance or breach, any goods or its delivery, installation, use, repair, replacement or maintenance, or the performance or breach of any warranty, whether arising out of contract, tort or otherwise. In all events our total liability to distributor upon all claims of whatever nature shall not exceed the purchase price for any goods or goods which are the subject of the claim. This section shall survive failure of an exclusive remedy.
27) Right to Refuse

We reserve the right to refuse any order that we deem not acceptable in language or design.

## IMPORTANT NOTE ON TRADEMARK USAGE AND COPYRIGHTS:

All copy or material submitted by the customer used in producing any order will be accepted as being submitted in full compliance with all applicable laws regarding trademark, service mark, copyright, right of privacy, patent, or similar protection. The customer further warrants that no copyright notice has been removed from any material used in preparing the subject matter for reproduction. To support these warranties, the customer agrees to indemnify and hold the provider harmless for all liability, damages, and attorney fees that may be incurred in any legal action connected with copyright infringement involving the work produced or provided.

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