#### Who uses...



#### **Promotional Calendars**

Banks
Funeral Homes
Financial Institutions
Insurance Agencies
Restaurants
Construction Companies
Wholesale Supply Companies
Realtors





#### **Donut Box Advertising**

Staffing Agencies
Trucking Companies
Pharmaceutical Reps
Insurance Agencies
In-Home Health Care
Mortgage Companies
Financial Institutions
Title Companies



### Of all Advertising Calendar recipients...

77% remember the name of the company on their calendar!

75% remember their calendar's product, service or message!

77% do business with the company on their calendar in the last year and...

78% ...plan to do business with that company again!

76% look at their calendar from 2 and more than 10 times a day!

© 2011 Promotional Products Association International

Advertise
with Calendars

...make **your** name the one they remember and **your** number the one they call.





### Show Your True Colors...



### Here's how it works...

- Choose your calendar or desk pad from twelve available color accent items.
- Your ad copy is printed in Black and second color of your choice. Pick from our stock second color palette or use your PMS number for a small PMS color match charge.
- The calendar portion of your item will be printed with the same accent color used in your ad, creating a matching custom look calendar without the custom price!

**Available on select calendars...** look for the *Color AccENTS* logo next to qualifying styles!



Matching calendars and desk pads make a great gift set!

Have your calendar printed in your colors perfectly matched to your ad!

### **Decorator**



# 99-E "Nature's Beauty" Decorator Calendar

Reproduced on quality textured stock, this original painting captures the warmth of "Nature's Beauty." Calendars are tinned at both the top and bottom and inserted into mailing tubes.

Ready to mail: simply address and apply postage!

**Size**: 8" x 29 1/2"

**Ad Copy Size**: 7" x 1 1/2"

**Ad Copy**: Ad copy prints in up to 5 lines.

\$5.10 per additional line. Ad copy prints in Black ink.

**Special Color Ad:** \$39.00 (See Standard Colors page 52)

Mailing Tubes: Included in price.

Mailing tubes may be eliminated upon request.

Allow 25¢ each for eliminating tubes and packing in bulk.

**Absolute Minimum**: 100 **Copy Change**: \$17.50

**Proof**: \$18.00

**2-Color Ad Copy**: \$39.00 set-up plus \$5.10 per 100.

**Weight**: 17 lbs. per 100. 170 lbs. per 1,000.

### Buy EARLY and SAVE through April 30th!



Prices include insertion of 99-E into durable mailing tubes.

#### PRICES FOR THE 99-E

QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	4.55	3.70	3.50	3.27	3.04	2.72	2.41	2.19
Each after 5/1	5.00	4.07	3.85	3.60	3.34	3.00	2.65	2.41
						5BCI	DE, Access	sories G

### Desk

### G-3, G-4 & G-7 General Information

Season's Greetings Envelopes, Calendars Not Inserted: Included in price.

Calendars Inserted Into Season's Greetings Envelopes: \$9.50 per 100.

**2-Color Ad Copy**: \$39.00 set-up plus \$5.10 per 100. **Ad Copy**: Up to 5 lines. Additional lines \$5.10 per line. Special Color Ad: \$39.00 (See page 52)

Less Than Minimum: \$30.00 **Absolute Minimum**: 100 Copy Change: \$17.50 per change.

**Proof**: \$18.00

#### G-3 Desk Calendar

**Size**: 6 1/2" x 6 1/4" **Pad Size**: 6" x 4 1/2"

Ad Copy Size: 4" x 1" Prints in Gold ink. Choice of Maroon or White back. Weight: 20 lbs. per 100. 185 lbs. per 1,000.

#### PRICES FOR THE G-3

QTY.	150	300	500	750	1000	2500
Each thru 4/30	3.34	2.88	2.51	2.41	2.12	1.92
Each after 5/1	3.67	3.16	2.76	2.65	2.33	2.11

2A2BCD, Accessories G



#### G-4 Desk Calendar

**Size:** 5 3/8" x 3 1/2" **Pad Size:** 5 1/4" x 1 5/8" **Ad Copy Size**: 4" x 1" Prints in Red ink. Solid White prints in Blue ink. **Border Colors**: Red or Solid White. Weight: 8 lbs. per 100. 70 lbs. per 1,000.

#### PRICES FOR THE G-4

QTY.	150	300	500	750	1000	2500
Each thru 4/30	2.09	1.81	1.49	1.45	1.30	1.14
Each after 5/1	2.30	1.99	1.64	1.59	1.42	1.26

2A2BCD, Accessories G



#### **G-7 Panel Desk Calendar**

The G-7 offers a perfect choice for sales people to insert their personal business card in the panel, giving them a personalized calendar for distribution to accounts. Size: 61/2" x73/8" Pad Size: 6" x41/2" Ad Copy Size: 2" x 1 3/4" Prints in Gold ink. Copy In Panel: \$35.25 setup, plus \$5.10 per 100 **Weight**: 20 lbs. per 100. 185 lbs. per 1,000.

#### PRICES FOR THE G-7

QTY.	150	300	500	750	1000	2500
Each thru 4/30	3.54	3.07	2.60	2.52	2.24	2.01
Each after 5/1	3.89	3.38	2.86	2.77	2.47	2.21
2A2BCD, Access	ories G					

2104-E Rocker

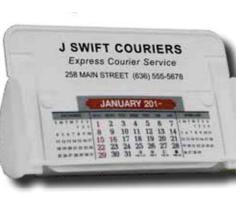
**Size:** 5" x 3" **Pad Size:** 4" x 1 1/2" **Ad Copy Size:** 3 1/2" x 1" **Ad Copy:** Ad copy prints in up to 5 lines. Additional lines \$5.10 per line. Ad copy prints in Black ink. Special Ad Color: \$39.00 (see page 52) Less Than Minimum: \$30.00 Absolute Minimum: 100 Copy Change: \$17.50 Proof: \$18.00 Finished Proof: \$28.00 **2-Color Ad Copy**: \$29.75 set-up plus \$11.25 per 100. **Calendar Packaging**: Individually boxed for mailing. Weight: 26 lbs. per 100. 275 lbs. per 1,000.



QTY.	150	300	500	750	1000	2500			
Each thru 4/30	4.34	4.17	3.63	3.28	3.22	3.14			
Each after 5/1	4.77	4.59	3.99	3.61	3.55	3.46			
		2RC2D Accompanies C							

Buy Early and Save through April 30th.





# Farm Memo / Menu

### **Full Color Customs** Available!

20-P Historical Pad

	NEW W	CASIL	ELEED	GHARL	WARE	_	_			_	
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1111	January 201-			SUN	MON	TUE.	WED	THU	FRE	SAT	
Sun	Mose	Tie	Wed	Thu				Application on Applications increases only			
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2	3	4	5	6	9	10	11	12	13	14	15
a	10	11	12	13	16	17	18	13	20	21	22
,	10	**	12	10		No. of	10	20	24	20	20
16	17	18	19	(			Pa	46		<del>}</del>	59
13 30	731	25	26		to C						

24-P Memo Pad

#### 6-E Large Everyday Farm Memo

BOTH 6-E PADS INCLUDE FARM MEMO INSERT

**Size** - 13" x 19 3/4" **Pad Size** - 13" x 11 1/2"

**Ad Copy Size** - 11 1/4" x 1 1/8"

**Ad Copy** - Ad copy prints in up to 5 lines. Additional lines - \$5.10 per line. Ad copy prints in Dark Blue ink.

**Special Color Ad** - \$39.00 (See Standard Colors page 52)

**Picture Selection** - Assortment No. 3

Season's Greetings Envelopes, Calendars Inserted -  $$31.00 \,\mathrm{per}\,100$ 

**Envelopes Flat, Not Inserted** - \$28.00 per 100 Omit Farm Information - Allow 15 cents each

**Absolute Minimum** - 50

Less Than Minimum - \$25.00

Copy Change - \$17.50 per change

**Proof** - \$18.50

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100

Attach Bottom Tin - \$16.00 per 100 Weight - 44 lbs. per 100, 430 lbs. per 1,000

		PRIC	CES F(	OR TH	Е 6-Е					
QTY.	100	200	300	500	750	1000	2000	3000		
Each thru 4/30	5.24	4.32	3.99	3.57	3.38	3.13	2.82	2.60		
Each after 5/1	5.77	4.76	4.39	3.93	3.71	3.44	3.10	2.86		
6CDE, Accessories G										

#### 10-E Menu Calendar

**Size** - 11 3/4" x 17 1/4" **Pad Size** - 11 3/4" x 8 1/4" **Ad Copy Size** - 10 1/2" x 1 1/2"

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line.

Ad copy prints in Dark Blue ink.

**Absolute Minimum** - 50

**Copy Change** - \$17.50 per change

**Proof** - \$18.50

**Attach Bottom Tin** - \$16.00 per 100

Weight - 28 lbs. per 100, 245 lbs.

per 1,000

Special Color Ad - \$39.00 (See Standard Colors page 52)

Picture Selection - Assortment No. 3

Season's Greetings Envelopes, Calendars Inserted -

\$21.00 per 100

**Envelopes Flat, Not Inserted** - \$16.00 per 100

Clear Poly Bags, Calendars Inserted - \$17.00 per 100

**Poly Bags Only** - \$8.00 per 100

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100

Less Than Minimum - \$25.00

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5	DEI	Flor Fo	OM BOY S sels and f	201-	3	4 11
5		Flor Fo	OM BOY I sets same I	201-	3	11 18
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5 12	6	Flow Fo	OM BOY I sets and I	201-	3 10	

Recipes in a Large Drop-A-Leaf Style

		PRIC	ES FO	RTH	E 10-E			
QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	3.64	2.74	2.57	2.42	2.32	2.20	1.98	1.72
Each after 5/1	4.01	3.02	2.83	2.66	2.55	2.42	2.18	1.90
6CDE, Accessori	es G							

Black Prices Go Into Effect May 1st.

10-E

#### Farm

#### 1236 - E Farm Calendar

Improved memo-style calendar pad
Updated progressive accounting features
Updated tax filing information

# Plus... Cornerstones!

Each month features a quote from

The Progressive Farmer magazine's acclaimed

Cornerstone Book series.

In addition, each 1236-E includes a certificate for 1 *FREE* issue of *The Progressive Farmer* magazine.

#### Drop-A-Leaf Style

In January all the calendar months are held under the picture at top, and extra information pages are at the bottom. The calendar does not have to be removed from the wall to use the memo forms or pull down the pad for the following month.

#### 10 12 13 14 15 16 17 18 19 21 22 23 25 26 27 28 29 30

# Full Color Customs Available!

Size - 11 3/4" x 17 1/4"

Pad Size - 11 3/4" x 8 1/4"

Ad Copy Size - 10 1/2" x 1 1/2"

Ad Copy - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line.

Ad copy prints in Dark Blue ink.

Special Color Ad - \$39.00 (See Standard Colors page 52)

Picture Selection - Assortment No. 3

Season's Greetings Envelopes, Calendars Inserted -\$21.00 per 100 \$156.25 (G) set-up plus regular catalog price Virtual e-mail proof included in price

Photo Specs - CMYK, 300 DPI, JPEG or TIFF, max file size 10MB

Envelopes Flat, Not Inserted - \$16.00 per 100

Poly Bags Only - \$8.00 per 100

Clear Poly Bags, Calendars Inserted - \$17.00 per 100

Less Than Minimum - \$25.00 Absolute Minimum - 50

Copy Change - \$17.50 per change

Proof - \$18.50

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100

**Attach Bottom Tin -** \$16.00 per 100 **Weight -** 27 lbs. per 100, 245 lbs. per 1,000

<b>PRICES FOR</b>	<b>THE</b>	1236-E
-------------------	------------	--------

QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	3.08	2.37	2.18	1.99	1.93	1.85	1.64	1.48
Each after 5/1	3.39	2.60	2.40	2.19	2.12	2.03	1.81	1.63
6CDE, Accessor	ies G							

### Farm Images for 2015

# 12 New Agricultural Themed Pictures

Order in multiples of 50 Additional picture selections on pages 50 & 51 Available on items 1236-E, 10-E & 6-E



No. 1560 CHICKENS



No. 1561 HISTORY



No. 1562 BLUEBONNETS



No. 1563 WESTERN SCENE



No. 1564 LONGHORNS



No. 1565 CORN HARVEST



No. 1566 DAY'S END



No. 1567 BEAUTIFUL SKY



No. 1568 WINDMILL



No. 1569 BARN



No. 1570 GOLDEN PASTURE



No. 1571 IRRIGATION

# **Greeting Card**

# Send a Calendar Greeting Card and Ad Message All-In-One!



205-E Executive



210-E Scenic



215-E Bible



220-E Patriotic



Calendars may be assorted in multiples of 50 at the total quantity rate.

**Size** - 8" x 17 1/4" unfolded, 8" x 5 3/4" folded

**Ad Copy Size** - 6" x 1 1/2" folded

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line.

Ad copy prints in Black ink.

**Two-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100

Absolute Minimum - 100

**Proof** - \$18.00

**Weight** - 10 lbs. per 100

**Copy Change** - \$17.50 per change

Special Color Ad - \$39.00 (See page 52)

Drill Hole for hanging - \$.10





Timeless Greetings<sup>™</sup> fold to fit in their own mailing envelopes . . . included at no additional charge. Mail them for the price of a first class stamp additional postage not required.

#### PRICES FOR THE TIMELESS GREETINGS™

TIGOEST ON THE TIMEEEESS GIGETIMGS										
QTY.	100	200	300	500	750	1000	2000	3000		
Each thru 4/30	1.73	1.43	1.32	1.17	1.05	.93	.85	.70		
Each after 5/1	1.91	1.57	1.45	1.29	1.16	1.02	.93	.77		
4ABCDE, Access	ories G									

# **Greeting Card**



### The Greeting Card That Lasts All Year!

Your holiday letter, store locations or any special message can be printed on the reverse side of your *Timeless Greetings* ™ Calendars!

Reverse side printing, Black ink from furnished camera ready art - \$39.00 set-up, plus \$5.10 per 100. Use prices below for special colors. Art or type by quotation.

**Envelopes Flat, Not Inserted** - No additional charge. **Imprinted Envelopes, Not Inserted** - First 100 at \$24.00 - Additional at \$4.50 per 100.

All imprinting of envelopes done in a single line, black ink on back flap.



### 2500-E Custom Timeless Greetings™

Customize your Timeless Greetings<sup>™</sup> with your own color photo and ad copy.

Choose your accent color from Terra Cotta, Slate, Bamboo or Moss.

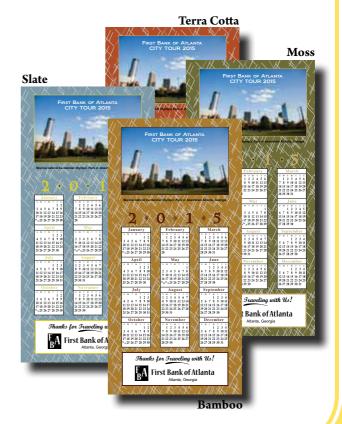
**Picture Area** - 6 3/4" x 5" **Ad Copy Size** - 6" x 1 1/2" folded

**Photo Specs** - CMYK, 300 DPI, JPEG or .TIFF, max file size 10MB

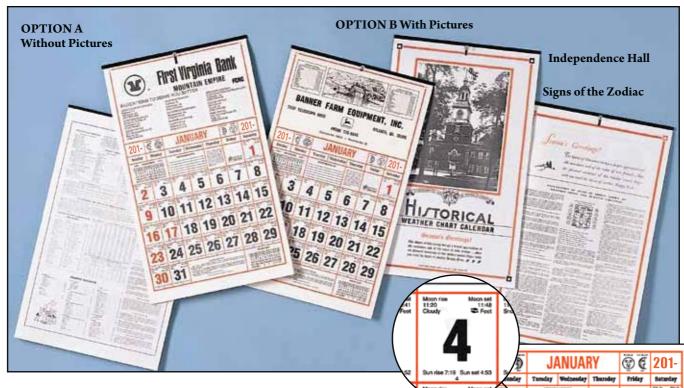
PRI	CES F	ORT	HE 250	)0-Е	
QTY.	100	200	300	500	1000
Each thru 4/30	2.78	1.94	1.64	1.40	1.14
Each after 5/1	3.06	2.13	1.81	1.54	1.26
4AB, Accessories	G				



216-E Seasons



# Almanac



#### 100-E Almanac

This almanac calendar is an eight-sheet style. The pad sheets are printed on both sides as is customary on this type of calendar.

We offer a choice of two top sheets featuring Independence Hall with the Liberty Bell or the Signs of the Zodiac. At the top of each pad sheet is a scenic picture in black with changing information on both sides. These pictures change each month or may be eliminated upon request.

**Size** - 11 1/2" x 19"

**Ad Copy Size** - 10" x 5" without pictures (option A)

10" x 2 1/2" with pictures (option B)

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$6.75 per line.

Ad copy prints in Black ink.

 $\textbf{Mailing Wrappers, Including Wrapping} - \$.26 \ each$ 

**Absolute Minimum** - 100 **Copy Change** - Not available

**Proof** - \$37.00

Weight - 23 lbs. per 100, 210 lbs. per 1,000

1 1 7				EVENAGE PROVINCE	charges .	1
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9	10	11	12	13	14	15
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the The	20 AM	2" .X	B. Ju	10°	37 730	Z : 3
16	17	18	19	20	21	22
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#### Valuable information includes:

Worldwide time difference chart
Moon rise, moon set times daily
Planting table for crops grown in the U.S.
Quantity of seed per acre chart
Weight of grain & produce per bushel chart
Weights and measures tables
Sunrise, sunset times daily
Daily weather forecasts
Fire prevention tips
Eclipse data
First aid chart
Calorie counter
Moon phases

		PRIC	ES FO	R THI	E 100-l	E		
QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	4.03	3.06	2.55	2.28	2.15	1.99	1.80	1.56
Each after 5/1	4.43	3.37	2.81	2.51	2.37	2.19	1.98	1.72
6CDE, Accessor	ies G							

# 100-E Almanacs YOUR Way



#### 100-E Almanac 6-Sheet

This almanac calendar is a six-sheet style. The pad sheets are printed on both sides as is customary on this type of calendar.

At the top of each pad sheet is a scenic picture in black with changing information on both sides. These pictures change each month or may be eliminated upon request. See page 11 for examples.

**Size** - 11 1/2" x 19"

**Ad Copy Size** - 10" x 5" without pictures (option A)

10" x 2 1/2" with pictures (option B)

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$6.75 per line. Ad copy prints in Black & 1 standard PMS color.

Mailing Wrappers, Including Wrapping - \$.26 each

Copy Change - Not available

**Proof** - \$37.00

Weight - 20 lbs. per 100, 197 lbs. per 1,000

#### PRICES FOR THE 100-E YOUR WAY

QTY.	750	1000	2500
Each thru 4/30	2.60	2.40	2.17
Each after 5/1	2.86	2.64	2.38
2CD, Accessories	G		

### Here's how it works...

- Your ad copy is printed in Black & second color of your choice. Pick from our standard colors shown below or use you own PMS color for a small PMS color match charge.
- The calendar portion of your item will be printed with the same accent color used in your ad, creating a matching custom look calendar without the custom price!

#### **Standard Second Colors**













Premium 2nd color charge \$68 (G). See page 52 for details.

2 Custom Colors of your choice \$92 (G).

Printed to perfectly match your ad!

#### Valuable information includes:

Worldwide time difference chart
Moon rise, moon set times daily
Planting table for crops grown in the U.S.
Quantity of seed per acre chart
Weight of grain & produce per bushel chart

Weights and measures tables
Sunrise, sunset times daily
Daily weather forecasts
Fire prevention tips
Eclipse data
First aid chart
Calorie counter
Moon phases



Black Prices Go Into Effect May 1st.

# Almanac

#### 150-E 6-Sheet Almanac

**Size** - 11 1/2" x 11"

**Ad Copy Size** - 10" x 3"

**Ad Copy** - Ad copy prints in up to 7 lines. Additional lines - \$6.75 per line.

Ad copy prints in Black ink.

Mailing Wrappers, Including Wrapping - \$.26 each

**Absolute Minimum** - 250

**Proof** - \$37.00

**Weight** - 14 lbs. per 100, 115 lbs. per 1,000

**Options** - Zodiac top sheet & General Information

sheet \$.35 each

**Special Color Ad** - \$105.00 (See Standard Colors page 52)

# 150-E Optional Season's Greetings top sheet and General Information sheet include:

Detailed zodiac information

First aid chart

Poison antidote chart

Household tips

Childhood diseases chart

Farm animal breeding season information

Gestation table

Weight of grain per bushel chart

Quality of seed per acre chart

#### 150-E Shown with optional Season's Greetings top sheet



PRICE	ES FO	RTHE	150-E	
QTY.	250	500	1000	2500
Each thru 4/30	2.44	1.86	1.43	1.20
Each after 5/1	2.69	2.04	1.58	1.32
2ABC, Accessori	ies G			

#### Refer to option pricing above.

150-E and 190-E include traditional almanac information: • Moon Phases • Sunrise, sunset times daily • Moon rise, moon set times daily • Planting dates based on moon signs • Zodiac information



190-E

#### 190-E 12-Sheet Almanac

**Size** - 10 " x 13 1/2"

**Ad Copy Size** - 8 1/4" x 3 5/8"

Ad Copy - Ad copy prints in up to 7 lines.

Additional lines - \$6.75 per line.

Ad copy prints in Black ink.

**Absolute Minimum** - 250

**Proof** - \$37.00

Special Color Ad - \$69.00 (See Standard Colors page 52)

**Weight** - 18 lbs. per 100

PRICE	ES FO	RTHE	190-Е	
QTY.	250	500	1000	2500
Each thru 4/30	2.78	2.21	1.67	1.41
Each after 5/1	3.06	2.43	1.83	1.56
2ABC, Accessori	es G			

# Almanacs YOUR Way

150-E SANDERS BROTHERS, INC. Rt. 1 Box 625 - Rowlesburg, WV 26425 OMPUTER CUT LUME -9211 - FAX: (304) 953-9532

### Here's how it works...

- Your ad copy is printed in Black & second color of your choice. Pick from our standard colors shown below or use you own PMS color for a small PMS color match charge.
- The calendar portion of your item will be printed with the same accent color used in your ad, creating a matching custom look calendar without the custom price!

#### 150-E 6-Sheet Almanac

Size - 11 1/2" x 11"

Ad Copy Size - 10" x 3"

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$6.75 per line.

Ad copy prints in Black & 1 standard PMS color.

Mailing Wrappers, Including Wrapping - \$.26 each

**Absolute Minimum** - 750

**Proof** - \$37.00

Weight - 14 lbs. per 100, 115 lbs. per 1,000

#### **Standard Second Colors**



190-E









Premium 2nd color charge \$68 (G). See page 52 for details. 2 Custom Colors of your choice \$92 (G).

#### PRICES FOR THE 150-E

#### **YOUR WAY**

OTY.	750	1000	2500
Each thru 4/30	2.24	1.73	1.45
Each after 5/1	2.46	1.90	1.59
ABC, Accessories	s G		

150-E and 190-E include traditional almanac information: • Moon Phases • Sunrise, sunset times daily • Moon rise, moon set times daily • Planting dates based on moon signs • Zodiac information

#### 190-E 12-Sheet Almanac

Size - 10" x 13 1/2"

**Ad Copy Size** - 8 1/4" x 3 5/8"

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$6.75 per line.

Ad copy prints in Black & 1 standard PMS color.

**Absolute Minimum** - 750

**Proof** - \$37.00

Special Color Ad - \$69.00 (See Standard Colors page 52)

**Weight** - 18 lbs. per 100

#### PRICES FOR THE 190-E VOLD WAY

10		/AI	
QTY.	750	1000	2500
Each thru 4/30	2.67	2.01	1.54
Each after 5/1	2.93	2.21	1.69
ABC, Accessories	s G		





Black Prices Go Into Effect May 1st.

# Sports Schedule

# SHOW YOUR SCHOOL

Spirit 1



#### 800-E 2-Sheet Calendar

Shows Football schedule on top sheet, and Basketball schedule on bottom sheet.

Size - 14" x 22"

**Pad Size** - 14" x 10 3/8"

Ad Copy - 11 1/4" x 2"

Special Color Ad - \$68.00 (G) per color (See Standard

Colors page 52)

Weight - 31 lbs. per 100, 286 lbs. per 1,000



#### 805-E 1-Sheet Calendar

Shows both Football and Basketball schedules for one school on one sheet.

Size - 14" x 30 1/2"

Pad Size - 14" x 10 3/8"

Ad Copy - 11 1/4" x 2"

Weight - 30 lbs. per 100, 290 lbs. per 1,000

# Sports Schedule

# Get ready for the 2014-2015 School Season

#### Calendar pad starts August 2014 and runs through July 2015.

All calendars are printed in any two colors. Pictures of the school mascot are made at no charge if you send in an illustration of that mascot with your order. Be sure to specify color for border, and color to be used on ad copy and schedules. Color break will be as shown on samples - one color for border, second color for ad copy and schedules (see color chart).

Wrappers, Calendars Inserted - \$.26 each Absolute Minimum Order - 100 Proof - \$18.50

**Extra Schedules** - Price includes the use of two schedules per order. If additional schedules (such as wrestling, hockey, etc.) are to be shown, charge \$70.00 (G) extra for each schedule over two.

Extra Sheets - Over 4 schedules require an extra sheet @ \$46.50 (G) set-up plus \$27.75 (C) per 100.

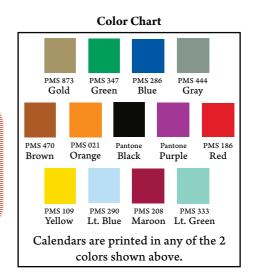
**Change of Schedule** - If an advertiser wishes to show schedules for different schools, add \$200.00 (G) for up to 2 schedules for each additional school.

**Additional Advertisements** - Price includes the use of one advertisement per order. If more than one copy is wanted charge \$36.00 (A) extra for each additional advertisement.

**Two-Color Ad or Schedules** - Price includes running the border in ONE color and running ad copy and schedules in SECOND color. If the ad copy or schedules are to be run in TWO colors instead of one color as the price allows, charge \$77.25 (G) extra.

#### PRICES FOR THE 800-E & 805-E OTY. 100 2.00 500 2000 3000 Each 800-E 7.99 5.43 5.17 4.75 3.98 3.27 Each 805-E 10.31 7.10 3.72 3.10 5.17 4.76 4.46 3B3CDE, Accessories as marked

Versatile Sports Schedules are a perfect way to promote any athletic team: football, basketball, baseball, softball, soccer, swimming and more!





# HEY, SPORTS FANS!

Beat the heat and show your team spirit by pairing your Sports Schedule Calendars with custom fans. A great way to showcase your team mascot or message! See pages 39-42 for details.

# Humorous/Art Mount



#### 925-E Humorous Pigs

**Size** - 9 1/4" x 16 1/4"

**Ad Copy Size** - 7" x 1 1/8"

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line.

Ad copy prints in Black ink.

**Special Color Ad** - \$68.00 (See Standard Colors page 52)

**Season's Greetings Envelopes, Calendars Inserted** -\$25.50 per 100

Envelopes Flat, Not Inserted - \$20.00 per 100

Less Than Minimum - \$25.00

**Absolute Minimum** - 50

Copy Change - \$17.50 per change

**Proof** - \$18.00

Weight - 32 lbs. per 100, 290 lbs. per 1,000

		PRIC:	<b>ES FO</b>	RTHE	. 925-Е	,		
QTY.	100	250	400	500	750	1000	2000	3000
Each thru 4/30	4.93	4.44	4.24	4.06	3.35	2.87	2.60	2.36
Each after 5/1	5.42	4.88	4.67	4.47	3.68	3.15	2.86	2.59
5BCDE, Accesso	ries G							

#### **509-E Foldover Art Mount**

**Size** - 11" x 18" Opened Out **Pad Size** - 9 3/16" x 7"

**Ad Copy Size** - 7" x 1 1/4" **Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line.
Ad copy prints in Blue ink.

**Special Color Ad** - \$39.00 (See Standard Colors page 52)

**Picture Selection** - Assortment No. 2

Season's Greetings Envelopes, Calendars Inserted -

\$24.00 per 100

**Envelopes Flat, Not Inserted** - \$18.50 per 100

**Absolute Minimum** - 100

 $\textbf{Copy Change} - \$17.50 \ per \ change$ 

**Proof** - \$18.50

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100

**Weight** - 16 lbs. per 100, 150 lbs. per 1,000

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TITLE .	April 201-	mim

509-E

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2	3	4			7		
	10	11	13	13	14	16	
76	17	18	16	20	21	32	
ray <sub>jes</sub>	24	26	26	27	26	29	

QTY.	100	200	300	500	750	1000	2000	3000	
Each thru 4/30	2.11	1.72	1.68	1.65	1.41	1.24	1.12	1.00	
Each after 5/1	2.32	1.90	1.85	1.82	1.55	1.37	1.23	1.10	
6CDE, Accessories G									

Buy Early and Save through April 30th.

# **Art Mount**

502-E

#### **502-E Foldover Art Mount**

Size - 8 1/2" x 13 1/4" Pad Size - 7 5/8" x 5 5/8" Ad Copy Size - 7" x 1 1/8"

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line. Ad copy prints in Brown ink.

**Special Color Ad** - \$39.00 (See Standard Colors page 52)

Picture Selection - Assortment No. 4

Season's Greetings Envelopes, Calendars Inserted -

\$17.50 per 100

**Envelopes Flat, Not Inserted** - \$11.75 per 100

**Absolute Minimum** - 100

Copy Change - \$17.50 per change

**Proof** - \$18.50

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100

Weight - 12 lbs. per 100, 98 lbs. per 1,000

PRICES FOR THE 502-E										
QTY.	100	200	300	500	750	1000	2000	3000		
Each thru 4/30	1.85	1.62	1.58	1.50	1.40	1.35	1.05	.95		
Each after 5/1	2.03	1.78	1.74	1.65	1.54	1.48	1.16	1.04		
7CD, Accessories	s G									

720-E



#### 720-E Robin Mount

**Size** - 8" x 13"

**Pad Size** - 7 5/8" x 5 5/8" **Ad Copy Size** - 7" x 1 1/4"

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line. Ad copy prints in Black ink.

Special Color Ad - \$39.00 (See Standard Colors page 52)

Picture Selection - Assortment No. 4

Season's Greetings Envelopes, Calendars Inserted -

\$22.75 per 100

**Envelopes Flat, Not Inserted** - \$17.00 per 100

**Absolute Minimum** - 150

Copy Change - \$17.50 per change

**Proof** - \$18.50

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100

Weight - 12 lbs. per 100, 98 lbs. per 1,000

PRICES FOR THE 720-E											
QTY.	150	250	400	500	750	1000	2000	3000			
Each thru 4/30	1.84	1.67	1.57	1.39	1.18	1.14	1.02	.98			
Each after 5/1	2.02	1.84	1.73	1.53	1.30	1.26	1.12	1.08			
6C2D, Accessories G											

# Display-A-Year ® / Budget Memo

### 965-E Display-A-Year ®



### 980-E Budget Memo



Each order receives an equal assortment of 4 pictures illustrated. Individual picture choices not available. The 965-E and 980-E may be assorted at the total quantity rate.









**Size** - 9 3/4" x 13" **Pad Size (980-E)** - 9 3/16" x 7" Ad Copy Size - 5" x 1"

**Ad Copy** - Ad copy prints in up to 5 lines. Additional lines - \$5.10 per line. Ad copy prints in Black ink.

**Special Color Ad** - \$39.00 (See Standard Colors page 52) Season's Greetings Envelopes, Calendars Inserted -\$31.00 per 100

**Absolute Minimum** - 200 Copy Change - \$17.50 per change **Proof** - \$18.50

**Envelopes Flat, Not Inserted** - \$27.75 per 100

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100 Weight (965-E) - 9 lbs. per 100, 86 lbs. per 1,000 (980-E) - 15 lbs. per 100, 135 lbs. per 1,000

#### PRICES FOR THE 965-E 200 300 500 800 1000 2000 3000 1.06 .95 .49 .63 .56 1.17 1.04 .88 .79 .69 .62 .54 4BCDE, Accessories G

PRICES FOR THE 980-E									
QTY.	200	300	500	800	1000	2000	3000		
Each thru 4/30	1.29	1.25	1.18	1.04	.91	.78	.68		
Each after 5/1	1.41	1.38	1.30	1.14	1.00	.85	.75		
					4BCD	E, Access	ories G		

QTY.

Each thru 4/30

Each after 5/1

# Envelope Stuffer



#### F-3 Red or Green



#### F-1 & F-3 Accessories

**Absolute Minimum** - 250 **Copy Change** - \$17.50 per change **Proof** - \$18.50

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100 **Weight** - 4 lbs. per 100, 29 lbs. per 1,000

#### F-1 Statement Enclosure

**Size** - 3 1/2" x 6 3/8" **Pad Size** - 3" x 3 3/4"

**Ad Copy Size** - 2 1/2" x 1 1/4"

Ad Copy - Ad copy prints in up to 5 lines. Additional lines - \$5.10 per line. Ad copy prints in Gray ink.

**Special Color Ad** - \$39.00 (See Standard Colors page 52)



The F-1 & F-3 calendars fit any 6-3/4" envelope for easy mailing with December statement. Features bold date pad plus handy telephone index under the pad.

#### **F-3 Telephone Emergency**

Size - 3 1/2" x 6 3/8" Pad Size - 3" x 3" Ad Copy Size - 2 1/2" x 2"

**Ad Copy** - Ad copy prints in up to 10 lines.

Additional lines - \$5.10 per line.

Ad copy prints in Red ink on Red Border

and Green ink on Green Border.

PRICES FOR THE F-1 & F-3											
QTY.	250	500	750	1000	2000	5000	10000	25000			
Each thru 4/30	1.20	1.08	1.05	1.02	.89	.71	.62	.54			
Each after 5/1	1.32	1.19	1.16	1.12	.98	.79	.68	.59			
6CDE, Accessori	es G										

### Full Color Custom Option with Your Photo Now Available on Styles F-1, F-3 & F-4!

See Page 34 for F-4 Prices.

\$156.25 (G) set-up plus regular catalog price.
All calendars come with stock border colors shown in catalog.
Custom color border available - \$31.25 (G) set-up - please
provide PMS number. Virtual e-mail proof included in price.

Photo Specs - CMYK, 300 DPI, JPEG or .TIFF,

max file size 10MB

**Calendar Pads** - Orders for the F1 with a custom border come with the standard F1 Red and Black 3-month-in-view calendar pad (see above). When ordering the F3 with a custom border, you have a choice of either the Red or Green accented calendar pad used on the standard F3 (see above).

# 3 Month Display



For those needing the utility of a 3-Month Display planning calendar at a budget price the smaller #125-E Apron calendar is the solution.

# 3 Month Display

# 63-E\* & 64-E\* 3-Color 12-Sheet Calendars

**Size** - 13" x 27"

**Ad Copy Size** - 11 1/4" x 6 1/2"

 $\bf Ad\ Copy$  -  $\bf Ad\ copy$  prints in up to 7 lines.

Additional lines - \$7.00 per line.

63-E Ad copy and calendar dates in Red and Blue ink. Powder Blue tint behind the before and after months. 64-E Ad copy and calendar dates in Red and Brown ink. Beige tint behind the before and after months.

Mailing Wrappers, Including Wrapping - \$.26 each

**Absolute Minimum** - 100

**13th December Sheet** - 100-999 20% additional, 1,000 and up 10% additional

Copy Change - Not available

**Copy Change Within Calendar** - \$31.50 per change per color (Example: Jan. one copy, Feb. different copy, etc.)

**Proof** - \$37.00

**Weight** - 48 lbs. per 100, 450 lbs. per 1,000

#### 66-E\* 2-Color 12-Sheet Calendar

**Size** - 13" x 27"

**Ad Copy Size** - 11 1/4" x 6 1/2"

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$7.00 per line.

Ad copy and calendar prints in Red and Blue ink.

Mailing Wrappers, Including Wrapping - \$.26 each

**Absolute Minimum** - 100

**13th December Sheet** - 100-999 20% additional, 1,000 and up 10% additional.

Copy Change - Not available

Copy Change Within Calendar - \$31.50 per change per

color (Example: Jan. one copy, Feb. different copy, etc.) **Proof** - \$37.00

**Weight** - 48 lbs. per 100, 450 lbs. per 1,000

#### PRICES FOR THE 66-E

QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	10.10	6.89	5.68	5.23	4.73	4.50	4.02	3.13
Each after 5/1	11.11	7.57	6.25	5.76	5.21	4.95	4.42	3.44
6CDE, Accessor	ies G							

#### PRICES FOR THE 63-E & 64-E

QTY.	100	200	300	500	750	1000	2000	3000	
Each thru 4/30	10.78	7.32	6.09	5.41	5.09	4.88	4.38	3.87	
Each after 5/1	11.86	8.06	6.70	5.95	5.60	5.36	4.81	4.25	
6CDE, Accessories G									

\*Special Colors Available for the 63-E, 64-E and 66-E 100-999 50% additional, 1,000 or more 40% additional. These orders are custom-made instead of printing with other orders. (See page 52)

#### 125-E Blue Streak Apron

**Size** - 6 1/2" x 14 1/2" **Pad Size** - 6 1/2" x 10 1/4"

**Ad Copy Size** - 5 1/2" x 2 3/4"

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$5.07 per line.

Ad copy and calendar prints in Red and Blue ink.

**Special Color Ad** - \$39.00 per color (See Standard Colors page 52)

Calendar back printed in two colors on enamel paper.

Season's Greetings Envelopes, Calendars Inserted -

\$24.25 per 100

**Envelopes Flat, Not Inserted** - \$18.50 per 100

**Absolute Minimum** - 100

**Copy Change** - \$46.50 per change (2 colors)

**Proof** - \$37.00

Weight - 14 lbs. per 100, 120 lbs. per 1,000

#### PRICES FOR THE 125-E

QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	4.15	2.55	2.23	2.06	1.91	1.71	1.58	1.35
Each after 5/1	4.57	2.81	2.46	2.27	2.10	1.88	1.74	1.48
6CDE, Accessories G								

# Contractor's / 3 Month Display



### 62-E 12-Sheet 3-Month Display

**Size** - 13" x 27"

**Ad Copy Size** - 11 1/4" x 5"

**Ad Copy** - Ad copy prints in up to 7 lines. Additional lines - \$7.00 per line.

Includes Black and the same standard accent color

chosen for calendar.

Mailing Wrappers, Including Wrapping - \$.26 each

**Absolute Minimum** - 100 Copy Change - Not available

**Proof** - \$37.00

Weight - 48 lbs. per 100, 450 lbs. per 1,000

#### PRICES FOR THE 62-E

QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	7.40	6.44	6.12	5.83	5.07	4.51	4.07	3.94
Each after 5/1	8.13	7.08	6.73	6.42	5.58	4.96	4.48	4.33
4ABC2D, Access	sories G							

#### Standard Accent Color No Additional Charge



Premium accent color charge \$68 (G). See page 52 for details.

#### 75-E Contractor's 13-Sheet

December Top Sheet included at no extra charge.

**Size** - 13" x 19"

**Ad Copy Size** - 11 1/4" x 3 1/4"

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$8.25 per line.

Includes Black and the same standard accent color chosen for calendar.

**Special Color Ad** - \$66.00 (See Standard Colors page 52)

Mailing Wrappers - \$.26 each **Absolute Minimum** - 100

Copy Change - Not available

Copy Change Within Calendar - \$31.50 per change, per color (Example: Jan. one copy, Feb. different copy, etc.)

**Proof** - \$37.00

**Weight** - 40 lbs. per 100

# 75-E Schmidt Brothers Equipment **J**ANUARY 201-7 ... 8 ... 9 ... 10 ... 11 ... 12 📟 **15 16 17 18 18** 22 · 23 · 24 · 25 · **28 29 30 31**

### No charge 2nd standard color ad copy!

PRICES FOR THE 75-E										
QTY.	100	200	300	500	750	1000	2000	3000		
Each thru 4/30	8.26	4.70	3.98	3.40	3.25	3.08	2.75	2.52		
Each after 5/1	9.08	5.17	4.38	3.74	3.58	3.39	3.03	2.77		
Four Color		and the	7.10	5.35	4.65	4.15	3.35	2.95		
6CDE, Accessor	ies G	Golds								

## Contractor's

#### 84-E Contractor's 12-Sheet

**Ad Copy Size** - 17 1/4" x 7 7/8"

**Ad Copy** - Ad copy prints in up to 7 lines. Additional lines - \$8.75 per line.

Includes Black and the same standard accent color chosen

for calendar

**13th December Sheet** - 100-999 20% additional, 1000 and up 10% additional.

**Weight** - 65 lbs. per 100, 595 lbs. per 1,000

#### No charge End standard color ad copy!

#### PRICES FOR THE 84-E QTY. 3000 Each thru 4/30 5.83 5.07 3.94 7.41 6.44 6.12 4.51 4.07 Each after 5/1 8.15 7.08 6.73 6.42 5.58 4.96 4.48 4.33 Four Color 9.95 8.30 6.70 5.70 4.80 4.50 4ABC2D, Accessories G

#### 84-E & 89-E Accessories

**Size** - 19" x 27"

**Special Color Ad** - \$68.00 (See Standard Colors page 52)

Mailing Wrappers, Including Wrapping - \$.30 each

**Absolute Minimum** - 100 **Copy Change** - Not available

Copy Change Within Calendar - \$31.50 per change, per color

(Example: Jan. one copy, Feb. different copy, etc.)

**Proof** - \$37.00

**Tubes** - \$77.00 per 100, including inserting

#### Standard Accent Color No Additional Charge



Premium accent color charge \$68 (G). See page 52 for details.

#### 89-E Contractor's 13-Sheet

December Top Sheet included at no extra charge.

**Ad Copy Size** - 17 3/4" x 4 3/4"

**Ad Copy** - Ad copy prints in up to 5 lines. Additional lines - \$8.75 per line

Includes Black and the same standard accent color

chosen for calendar. **Weight** - 71 lbs. per 100, 595 lbs. per 1,000

### No charge End standard color ad copy!



84-E



AD COPY AVAILABLE See page 52 for details

BRICK & BLOCK CONSTRUCTION

4951 Kingshighway • Anaheim, CA
(714) 547-2600
• Commercial & Residential •



# Contractor's

#### 82-E Contractor's 12-Sheet

The 82-E Contractor's Calendar has a handy memorandum pad combined with a useful table giving the remaining days of the year exclusive of Sundays and the remaining days of the year exclusive of Saturdays and Sundays. An easy-to-read, Display-A-Year® calendar is featured beneath the pad each month for easy reference.



**Size** - 19" x 26"

**Ad Copy Size** - 16 7/8" x 5 1/4"

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$8.75 per line.

Ad copy prints in Black ink.

Calendar dates in Red and Black ink.

**Special Color Ad** - \$68.00 (See Standard Colors page 52)

Mailing Wrappers, Including Wrapping - \$.30 each

**Absolute Minimum** - 50

13th December Sheet - 100-999 20% additional,

1,000 and up 10% additional

#### 83-E Contractor's 12-Sheet

The 83-E is an exact twin of the 82-E except that the copy in each panel space "Job, Address, Date Bid and Place" is eliminated leaving only the date and legend.

This opens up the 83-E to many new prospects outside the construction industry.



Copy Change - Not available.

Copy Change Within Calendar - \$31.50 per change,

per color (Example: Jan. one copy, Feb. different copy, etc.)

**Proof** - \$37.00

**2-Color Ad Copy** - \$63.00 set-up, plus \$42.00 per 100

**Tubes** - \$77.00 per 100, including inserting **Weight** - 71 lbs. per 110, 595 lbs. per 1,000

PRICES FOR THE 82-E & 83-E										
QTY.	50	100	200	300	500	750	1000	2000	3000	
Each thru 4/30	9.27	7.81	6.76	6.05	5.65	5.44	5.21	4.64	4.06	
Each after 5/1 7CDE, Accessor		8.59	7.44	6.65	6.22	5.98	5.73	5.11	4.47	

# Contractor's Apron

### 195-E Contractor's Apron

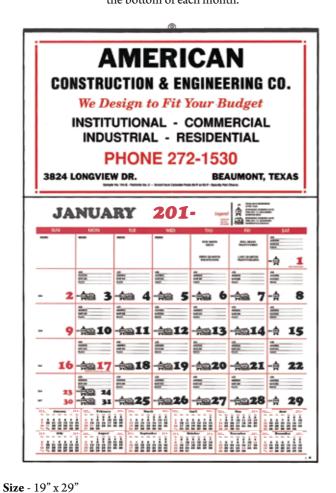
#### **CHOICE OF 2 USEFUL PADS!**

Shown with 82-P Pad

Shown with 83-P Pad

This pad features remaining days of the year exclusive of Saturdays and Sundays. Also included are memo lines on each day for job, address, date bid and place. A handy full-year reference calendar is at the bottom of each month.

This pad features the remaining days of the year exclusive of Saturdays and Sundays. The remainder of each date block is open memo space. A handy full-year reference calendar is at the bottom of each month.



Pad Size - 19" x 17 3/4"

Ad Copy Size - 17 1/4" x 9 1/4"

Ad Copy - Ad copy prints in up to 8 lines.

Additional lines - \$8.75 per line.

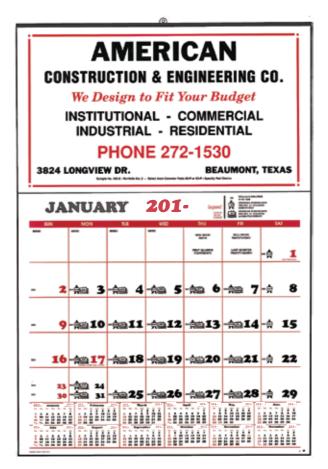
Ad copy prints in Red and Black ink.

**Special Color Ad** - \$68.00 per color (See Standard Colors page 52)

Mailing Wrappers, Including Wrapping - \$.30 each

**Tubes** - \$77.00 per 100, including inserting

**Less Than Minimum** - \$80.00 **Absolute Minimum** - 50



**Copy Change** - \$62.00 per change (2 colors)

**Proof** - \$37.00

**13th December Sheet** - Up to 1,000 15% additional, 1,000 or more 10% additional.

Full Length Apron - \$40.00 per 100

Attach Bottom Tin - (with full length apron only) \$25.25 per 100

**Weight** - 55 lbs. per 100, 515 lbs. per 1,000

#### PRICES FOR THE 195-E

QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	10.39	6.53	5.79	5.14	4.59	3.91	3.55	3.25
Each after 5/1	11.43	7.18	6.37	5.65	5.05	4.30	3.90	3.58
5CD2E, Accesso	ries G							

# Commercial 12-Sheet / Spanish

### **Small 12-Sheet**

20-E, 23-E, 24-E, 25-E, 26-E, 30-E, 40-E, 44-E and 65-E

**Size** - 13" x 19"

**Ad Copy Size** - 11 1/4" x 6 1/2"

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$7.00 per line.

Ad copy and calendar dates print in Red and Black ink.

Red and Blue ad copy and calendar dates available at no charge. (20-E, 24-E, 25-E, 26-E, 40-E and 44-E)

**Special Colors** - 100-999 - 50% additional, 1,000 or more - 40% additional. (see page 52)

Mailing Wrappers, Including Wrapping - \$.26 each

**Absolute Minimum** - 100

13th December Sheet - 100-999 20% additional, 1,000 and over 10% additional

Copy Change - Not available

Copy Change Within Calendar - \$31.50 per change per color (Example: Jan. one copy, Feb. different copy, etc.)

**Proof** - \$37.00

Weight - 39 lbs. per 100, 330 lbs. per 1,000

#### PRICES FOR THE 20, 23, 24, 25, 26, 30, 40, 44 & 65-E

QTY. 100 200 300 500 750 1000 2000 3000 Each thru 4/30 7.44 4.67 3.94 3.37 3.21 3.05 2.74 2.50 Each after 5/1 8.18 5.14 4.33 3.70 3.53 3.35 3.02 2.75 6CDE, Accessories G

For Every Financial Service See WARSAW STATE BANK								
FDIC Capital & Surplus FDIC \$350,000.00								
WARSAW Phone 427-1584 VIRGINIA								
JANUARY-201-								
SUN	MON	TUE	WED	THU	FRI	SAT		
			The Shap St. Sharkurer St. Fig. Shap St. January St.			1		
2	3		5		100	8		
9	10	11	12	13	14	15		
16	107	18	13	20	21	22		
23/	24/31	25	26	27	28	23		

#### 20-E

Notable historical dates are featured on this calendar with pictures and drawings representing the events.General weather predictions are standard.



#### 23-E

This is the **Spanish Language** version of the popular 24-E 12-Sheet Calendar.

Available in red and black only.

Buy Early and Save through April 30th.

45	06 MAN	- PUM	CRANES LADERS • PS • SMA	FORKLIFTS - MIXERS GENERATOR LL EVENES T. LOUIS	S, MO 6	LSO PSIL
- Michigan	Seene.	Jan	uary	201-		TOTAL TOTAL
Sun	Mon	Tue	Wed	Thu	Fri	1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
	-					

#### 24-E

Here is a favorite among calendar users combining bold, easy-to-read numbers with plenty of room for important notations regarding upcoming events.

# Commercial 12-Sheet



#### 25-E

The 25-E is the same size and price as our 24-E. Ruled lines under each date for making notations.



#### 26-E

Events of historical significance are noted. Presidents and history's great men and women are recognized.



#### 30-E

The 30-E offers an authentic history of African Americans daily. Calendar updated frequently with new information.



#### 40-E

All major Jewish holidays are featured on this style. Days of historical interest are featured. General weather predictions are standard.



#### 44-E

A standard, easy-to-read, 3-Month-Display business calendar.



#### 65-E

A standard business calendar with general weather predictions in the bottom panel. Available in red and black only.

# Commercial 12-Sheet

### 80-E, 85-E, 86-E, 88-E Large 12-Sheets



80-E

**Size** - 19" x 26"

**Ad Copy Size** - 16 7/8" x 7 3/4"

**Ad Copy** - Ad copy prints in up to 8 lines.

Additional lines - \$8.75 per line.

Ad copy and calendar dates print in Red and Black

or Red and Blue ink.

**Special Colors** - Up to 1,000 - 50% additional, 1,000 or more

40% additional. These orders are custom-made instead of

printing with other orders. (see page 52)

**Mailing Wrappers, Including Wrapping** - \$.30 each

13th December Sheet - 100-999 20% additional,

1,000 and up 10% additional.

**Absolute Minimum** - 100

Copy Change - Not available

Copy Change Within Calendar - \$31.50 per change per color

(Example: Jan. one copy, Feb. different copy, etc.)

**Proof** - \$37.00

Tubes - \$77.00 per 100, including inserting

Weight - 67 lbs. per 100, 634 lbs. per 1,000

#### PRICES FOR THE 80-E, 85-E, 86-E, 88-E

QTY. 100 200 300 500 750 1000 2000 3000 Each thru 4/30 10.15 7.63 6.20 5.67 5.37 4.89 4.35 4.00 Each after 5/1 11.16 8.39 6.82 6.24 5.90 5.37 4.78 4.40 6CDE, Accessories G







85-E

86-E Memo

88-E

# Commercial Apron

### 199-E Commercial Apron

This billboard style offers an opportunity for advertisers to display their products, place of business, or their own picture in connection with their regular advertising copy. The fine quality coated paper used on the calendar apron is excellent for the reproduction of these pictures, permitting quality printing comparable to catalog work. The large readable pads can be easily seen from almost any place in the office or factory where the calendar hangs.



80-P Pad



85-P Pad



88-P Pad

# **Choice of 3 Different Pad Styles**

Size - 19" x 27 1/2"

Pad Size - 19" x 16 3/4"

Ad Copy Size - 17 1/4" x 9 1/4"

A 1 Com A 1

**Ad Copy** - Ad copy prints in up to 7 lines. Additional lines - \$8.75 per line.

Ad copy prints in Red and Blue ink.

**Special Color Ad** - \$68.00 (See Standard Colors page 52) **Mailing Wrappers, Including Wrapping** - \$.30 each

**Tubes** - \$77.00 per 100, including inserting

Less Than Minimum - \$84.00

**Absolute Minimum** - 50

13th December Sheet - Up to 1,000 15% additional,

1000 and up 10% additional.

**Copy Change** - \$62.00 per change (2 colors)

**Proof** - \$37.00

Full Length Apron - \$40.00 per 100 Attach Bottom Tin - \$25.25 per 100

(full length apron only)

Weight - 52 lbs. per 100, 505 lbs. per 1,000

#### PRICES FOR THE 199-E

QTY. 1000 2000 3000 300 500 750 3.92 Each thru 4/30 8.20 5.57 5.09 4.45 4.17 3.54 Each after 5/1 9.02 6.13 5.60 4.89 4.59 4.31 3.89 6CDE, Accessories G

# Commercial 12-Sheet / Contractor's

#### 87-E Commercial 12-Sheet

**Ad Copy Size** - 17 1/4" x 8 1/4"

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$8.75 per line.

Includes Black and the same standard accent color chosen for calendar.

13th December Sheet - 100-999 20% additional, 1000 and up 10% additional.

Weight - 65 lbs. per 100, 595 lbs. per 1,000



87-E

213-688-6800

- ALL MAJOR BRANDS -

PRICES FOR THE 87-E									
QTY.	100	200	300	500	750	1000	2000	3000	
Each thru 4/30	7.41	6.44	6.12	5.83	5.07	4.51	4.07	3.94	
Each after 5/1	8.15	7.08	6.73	6.42	5.58	4.96	4.48	4.33	
Four Color		(i)	9.95	8.30	6.70	5.70	4.80	4.50	
	d					4ABC2I	O, Access	ories G	
Size - 19" v 27'									

**Special Color Ad** - \$68.00 (see page 52)

Mailing Wrappers, Including Wrapping - \$.30 each

**Absolute Minimum** - 100 Copy Change - Not available

Copy Change Within Calendar - 31.50 per change, per color

(Example: Jan. one copy, Feb. different copy, etc.)

**Proof** - \$37.00

**Tubes** - \$77.00 per 100, including inserting



#### Standard Accent Color No Additional Charge





Premium accent color charge \$68 (G). See page 52 for details.



McKAY CONSTRUCTION COMPANY, INC.

432 S. 8th Street • Duluth, GA





No charge 2nd standard color ad copy!

#### 56-E Contractor's 12-Sheet Desk Pad

12-Sheet Display-A-Month Calendar

**Size** - 22" x 17

**Ad Copy Area (Top)** - 21" x 2 1/2"

Ad Copy Area (Sides) - 3" x 10"

**Individual Date Block Size -** 21/8" w x 21/4" h

56-E

### No charge 2nd standard color ad copy!

Desk Pad shipped with Black corners.

#### PRICES FOR THE 56-E

QTY.	250	500	1000	2500
Each thru 4/30	5.42	4.63	4.20	3.64
Each after 5/1	5.96	5.09	4.62	4.01
4C, Accessories G				



More product details listed on page 22

# Counter / Desk Pads

#### 300-E & 310-E Counter Pads

Convenient 17" x 11" size - Perfect for small work spaces or reception/appointment desks.





300-E

12-Sheet Display-A-Month Calendar Pad Ad Copy Area (Top): 12 7/8" x 1 1/2" Ad Copy Area (Side): 3" x 10"

**Size** - 17" x 11"

**Ad Copy** - Includes Black and the same standard accent color chosen for calendar.

More than 2-Color Ad Copy - Call for quote

**Additional Lines** - First five lines are included. Thereafter, \$8.25 per line.

**Less Than Minimum** - \$66.00

800.998.5200 1900 S. 5th Street Springfield, Illinois			led-Si Complete Medica	<b>LATT</b> l Stoffing Agency	Nursing Scientifi Scientifi Support Staff	Nursing • Professional Scientific • Technical Support Staff • Payroll Service		
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY		
1	2	3	4	5	6	,		
lds lack	9	10	11	12	13	14		
lack	16 M.L. KING JR. DAY	17	18	19	20	21		
1	23	24	25	26	27	28		
29	30	31	JAN. 201-					

310-E

12-Sheet Display-A-Month Calendar Pad Ad Copy Area (Top): 16" x 1 7/8"

**Absolute Minimum** - 100 pieces **Copy Change** - Not available

**Proof** - \$37.00

**Weight** - 30 lbs. per 100

**Shadow (Ghost) Overprint** - Must be in one of the colors used in the ad copy, in same position on each month, \$62.50

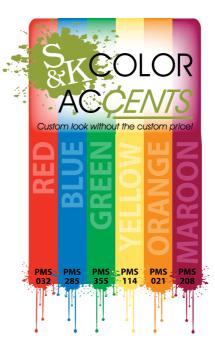
#### PRICES FOR THE 300-E & 310-E

QTY.	250	500	1000	2500
Each thru 4/30	4.78	4.08	3.72	3.40
Each after 5/1	5.26	4.49	4.09	3.74
4C, Accessories G				

#### Standard Accent Color No Additional Charge

PMS 032U	PMS 285U	PMS 355U	PMS 114U	PMS 021U	PMS 208U
P. J	Pl	C	V-II	O	M

Premium accent color charge \$68 (G). See page 52 for details.



Color Accent
Contractor's
Calendars...
the perfect
complement to your
Desk Pad Calendar.

See pages 22 & 23 for details.

# Desk Pads

### 51-E, 52-E, 53-E & 56-E (page 30) Desk Pads

corners.

Size - 22" x 17"

Ad Copy - Includes Black and the same standard accent color chosen for calendar.

**Shadow** (Ghost) Overprint - Must be in one of the colors used in the ad copy,

in same position on each month, \$62.50

More than 2-Color Ad Copy - Call for quote

**Additional Lines** - First five lines are included. Thereafter, \$8.25 per line.

Absolute Minimum - 100 pieces **Less Than Minimum** - \$66.00

Copy Change - In multiples of 100 only, \$54.00 per change.

**Proof** - \$33.00

**Weight** - 57 lbs. per 100



No charge End standard color ad copy!



12-Sheet Display-A-Month Calendar Ad Copy Area (Top): 21" x 2 1/2" Individual Date Block Size: 3" w x 2 1/2" h



12-Sheet Display-A-Month Calendar Ad Copy Area (Top): 21" x 2 1/2" Ad Copy Area (Side): 3" x 10" Individual Date Block Size: 2 1/8" w x 2 1/4" h

#### Standard Accent Color No Additional Charge



Premium accent color charge \$68 (G). See page 52 for details.

# **MasterWorks** Restoration 1-800-835-0848

53-E

12-Sheet Display-A-Month Calendar Ad Copy Area (Top): 20 1/2" x 2 1/2" Ad Copy Area (Side): 3 1/2" x 10 5/8" Individual Date Block Size: 27/16" w x 2 1/4" h

#### PRICES FOR THE 51-E, 52-E & 53-E

QTY.	250	500	1000	2500
Each thru 4/30	5.42	4.63	4.20	3.64
Each after 5/1	5.96	5.09	4.62	4.01
51-E Four Color	9.29	6.76	5.45	4.34
4C, Accessories G				

# Desk Pads

### 54-E, 55-E, 57-E Desk Pads

Size - 22" x 17"

**Ad Copy** - Includes Black and the same standard accent color chosen for calendar.

**Shadow (Ghost) Overprint** - Must be in one of the colors used in the ad copy,

in same position on each month, \$62.50

More than 2-Color Ad Copy - Call for quote

Schmidt Brothers Equipment

Specializing in farm and home supplies

Shelbyville, Tennessee www.xchmiditrothers.com

| Shelbyville, Tennessee | www.xchmiditrothers.com | Www.x

**54-E** 12-Sheet 3-Month-Display Ad Copy Area (Top): 21" x 2 1/2"

#### PRICES FOR THE 54-E QTY. 250 500 1000 2500 Each thru 4/30 3.64 5.42 4.63 4.20 Each after 5/1 5.09 4.62 4.01 Four Color 6.76 5.45 4C, Accessories G



### No charge End standard color ad copy!

Standard Accent Color No Additional Charge



Premium accent color charge \$68 (G). See page 52 for details.

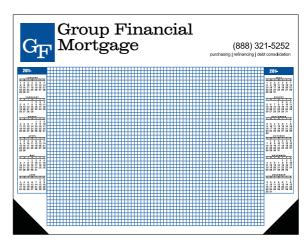
**Additional Lines** - First five lines are included. Thereafter, \$8.25 per line.

**Absolute Minimum** - 100 pieces **Less Than Minimum** - \$66.00

**Copy Change** - In multiples of 100 only, \$54.00 per change.

**Proof** - \$33.00

**Weight** - 54-E: 57 lbs. per 100. 55-E & 57-E: 220 lbs. per 100.



**55-E** 52-Sheet Graph Pad Ad Copy Area (Top): 21" x 2 1/2"

#### PRICES FOR THE 55-E & 57-E

QTY. 250 500 1000 2500 Each 7.08 6.65 6.36 6.15 4C, Accessories G



**57-E**52-Sheet Weekly Planner
Ad Copy Area (Top): 20 1/2" x 2 1/2"

# Appointment / Envelope Stuffer

#### 240-E

ANY AND THE STATE OF THE STATE	3 4 0 0 7 0 1 7 0	Aug	August 201-				
Sun	Mon	Tue	Wed	Thu	Fri	Sat	
PERSONAL PROPERTY AND PERSONAL PROPERTY PROPERTY AND PERSONAL PROPERTY PROPERTY PROPERTY PROPERTY PROPERTY PROPERTY PROPERTY PROPERT	ACR SOUR TRANSCORP Vised of safets Septimen					1 "	
2 "	3	4	5	6	7 "	8 "	
9 "	10	11	12	13	14 "	15 "	
16 "	17	18	19	20	21 "	22	
23 17	24 = 31 =	25	26	27	28 "	29	

#### **GENERAL TIRE & RUBBER CO.**



#### 240-E Appointment

**Size** - 13" x 15"

**Pad Size** - 13" x 11 1/2"

**Ad Copy Size** - 11 1/4" x 2 1/2"

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.07 per line. Ad copy prints in Dark Blue ink.

**Special Color Ad** - \$39.00 (See Standard Colors page 52)

**Envelopes, Calendars Inserted** - \$60.00 per 100 Envelopes Flat, Not Inserted - \$57.00 per 100

Less Than Minimum - \$52.00

**Absolute Minimum** - 50

Copy Change - \$17.50 per change

**Proof** - \$18.50

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.07 per 100

Weight - 35 lbs. per 100, 305 lbs. per 1,000

#### PRICES FOR THE 240-E

QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	4.21	3.40	3.11	2.84	2.46	2.18	1.91	1.70
Each after 5/1	4.63	3.74	3.42	3.12	2.70	2.40	2.10	1.87
5BCDE, Access	ories G							

### F-4 Envelope Stuffer

F-4 Display-A-Year® Fits #10 Envelope

Size - 3 15/16" x 9"

**Ad Copy Size** - 3 1/8" x 1 3/8"

**Ad Copy** - Ad copy prints in up to 5 lines. Additional lines - \$5.10 per line. Ad copy prints in Black ink.

**Absolute Minimum - 300** 

Copy Change - \$17.50 per change

**Proof** - \$18.50

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100

Weight - 5 lbs. per 100

# Available in full color! See page 19 for details.

PRICES FOR THE F-4									
QTY.	300	500	1000	2500	5000				
Each thru 4/30	.69	.48	.34	.30	.26				
Each after 5/1	.76	.53	.37	.33	.28				
2B3C, Accessorie	es G								



F-4

# Display-A-Year®

### 420-E & 430-E Display-A-Year®

**Size** - 19 1/2" x 25 3/4"

**Ad Copy Size** - 430-E - 17 1/4" x 6 1/4"

420-E - 17 1/4" x 4 1/4"

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$7.00 per line.

Ad copy prints in Black & Red ink (420-E).

Ad copy includes Black and the same accent color

chosen for calendar (430-E).

**Special Color Ad** - \$68.00 (See Standard Colors page 52)

Mailing Wrappers, Including Wrapping - \$.30 each

Mailing Tubes, Calendars Inserted - \$77.00 per 100

Less Than Minimum - \$52.00

**Absolute Minimum** - 50

Copy Change - \$25.20 per change

**Proof** - \$18.50

Weight - 24 lbs. per 100, 220 lbs. per 1,000

Prices include tinning calendars at top and bottom.

#### PRICES FOR THE 420-E

QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	4.87	3.59	3.07	2.74	2.15	1.99	1.73	1.56
Each after 5/1	5.35	3.95	3.38	3.02	2.37	2.19	1.91	1.72
4B3CD, Accesso	ries G							

# Color Accent Desk Pad Calendars...

the perfect complement to your Display-A-Year <sup>®</sup> Calendar. See pages 30-33 for details.

#### Standard Accent Color No Additional Charge











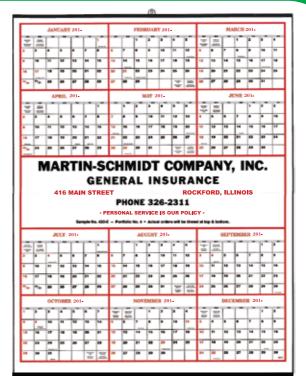


Premium accent color charge \$68 (G). See page 52 for details.

#### PRICES FOR THE 430-E

QTY.	100	200	300	500	750	1000	2000	3000			
Each thru 4/30	4.87	3.59	3.07	2.74	2.15	1.99	1.73	1.56			
Each after 5/1	5.35	3.95	3.38	3.02	2.37	2.19	1.91	1.72			
Four Color	0.0	8.06	6.04	4.51	3.43	2.98	2.29	1.94			
	Color					4B3CD, Accessories G					

420-E



No charge End standard color ad copy!

430-E



430-E Calendar is available in black and one of the following accent colors: Red 032, Blue 285, Green 355, Yellow 114, Orange 012 or Maroon 208.

# Commercial Apron

#### **1319-E Apron**



#### 20-P Historical Pad

Ad copy prints in Red and Blue ink when orders specify 20-P Pad.

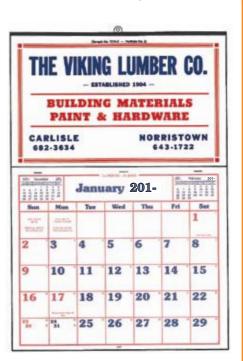
# 1319-E Apron full color\*



30-P African American Pad

Ad copy prints in Red and Black ink when orders specify 30-P Pad.
\*Full Color Set-up Fee applies.

#### **1319-E Apron**



24-P Memo Pad

Ad copy prints in Red and Blue ink when orders specify 24-P Pad.

### **Choice of 3 Different Pad Styles**

### 1319-E Apron Style Calendar

**Size** - 13" x 19 1/2"

**Ad Copy Size** - 11 1/4" x 6 1/2"

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$7.00 per line.

**Special Color Ad** - \$48.75 per color (See Standard Colors page 52)

3 Pad Choices - 20-P Historical, 24-P Memo or

30-P African American Pad.

**Mailing Wrappers, Including Wrapping** - \$.30 each **Mailing Tubes, Calendars Inserted** - \$73.50 per 100

Less Than Minimum - \$52.00

**Absolute Minimum** - 50

**Copy Change** - \$62.00 per change (2 colors)

**Proof** - \$37.00

**13th December Sheet** - Up to 1,000 15% additional, 1,000 or more 10% additional.

Full Length Apron for 1319-E - \$25.00 per 100 Attach Bottom Tin on Full Length Apron - \$16.00

per 100

**Weight** - 27 lbs. per 100, 247 lbs. per 1,000 **\*Full Color Set-Up Fee** - \$160.00 (G)

#### PRICES FOR THE 1319-E

	QTY.	100	200	300	500	750	1000	2000	3000
	Each thru 4/30	5.05	3.75	3.28	2.60	2.44	2.26	1.96	1.76
	Each after 5/1	5.55	4.13	3.61	2.86	2.68	2.49	2.15	1.94
6CDE, Accessories G									

# Commercial Apron

# 522-E Apron



# 1521-E Blue Tint Apron

All 3
Pad
styles
shown
on
page 36

DRA	ARPET	F - TIL ES - D PHO	E - SI ECOR NE 425	ATOR	GOOE SERV	OS VICE
	strene.	Janu	iary	201-	200 200 2 1 2 1 2 1	201
Sun	Mon	Toe	Wed	Thu	Fri	Set 1
2	3	4	5	6	7	8
			115	10	14	15
9	10	11	12	13	**	7.75
9	10		12			22

# Your Choice of 3 Pads: 20-P, 24-P, 30-P for ANY Apron Style

# **522-E Apron Calendar**

Available in RED, POWDER BLUE, or DARK BLUE

**Size** - 15" x 22 1/4" **Pad Size** - 13" x 11 1/2"

**Ad Copy Size** - 11 1/4" x 6" plus 1 line below pad.

**Ad Copy** - Ad copy prints in up to 7 lines. Additional lines - \$7.00 per line.

Ad copy prints in ink color according to

pad. (refer to page 36)

Weight - 32 lbs. per 100, 305 lbs. per 1,000

# 1521-E Blue Tint Apron

**Size** - 14 3/4" x 21 1/2" **Pad Size** - 13" x 11 1/2"

**Ad Copy Size** - 11 1/4" x 6" plus 1 line below pad.

**Ad Copy** - Ad copy prints in up to 7 lines.

Additional lines - \$7.00 per line. Ad copy prints in Red and Blue ink.

Weight - 32 lbs. per 100, 305 lbs. per 1,000

## **522-E & 1521-E Accessories**

**Special Color Ad** - \$48.75 per color (See Standard Colors page 52)

**3 Pad Choices** - 20-P Historical, 24-P Memo or 30-P African American Pad.

**Mailing Wrappers, Including Wrapping** - \$.30 each **Mailing Tubes, Calendars Inserted** - \$73.50 per 100

**Less Than Minimum** - \$52.00

**Absolute Minimum** - 50

Copy Change - \$62.00 per change (2 colors)

**Proof** - \$37.00

**13th December Sheet** - Up to 1,000 15% additional, 1,000 or more 10% additional.

**Attach Bottom Tin on Full Length Apron** - \$16.00 per 100

### **PRICES FOR THE 522-E & 1521-E**

QTY.	100	200	300	500	750	1000	2000	3000
Each thru 4/30	6.11	4.07	3.60	3.36	3.05	2.91	2.61	2.36
Each after 5/1	6.72	4.48	3.96	3.69	3.35	3.20	2.87	2.59
6CDE Accessor	ies G							

# Commercial Memo

# 235-E • 230-E • 225-E Accessories

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line.

Ad copy prints in Black ink.

**Special Color Ad** - \$39.00 (See Standard Colors page 52)

Specify Navy or Gold Calendar Back

Season's Greetings Envelopes, Calendars Inserted -

\$24.00 per 100

**Envelopes Flat, Not Inserted** - \$18.50 per 100 Less Than Minimum - \$25.00

**Absolute Minimum** - 50

Copy Change - \$17.50 per change

**Proof** - \$18.50

**2-Color Ad Copy** - \$39.00 set-up, plus \$5.10 per 100

**235-E Memo** 

**Size** - 11 1/4" x 12 1/2"

**Pad Size** - 10 9/16" x 8 1/4" **Ad Copy Size** - 10" x 2 1/2"

Weight - 20 lbs. per 100, 174 lbs. per 1,000

### PRICES FOR THE 235-E

QTY.	150	250	400	500	750	1000	2000	3000
Each thru 4/30	2.59	2.26	2.12	2.06	1.84	1.74	1.60	1.45
Each after 5/1	2.85	2.49	2.33	2.27	2.02	1.92	1.76	1.59
4B2CDE Acces	sories G							

# **230-E Memo**

**Size** - 97/8" x 105/8"

**Pad Size** - 9 3/16" x 7"

**Ad Copy Size** - 7 1/2" x 2"

Weight - 15 lbs. per 100, 143 lbs. per 1,000

# PRICES FOR THE 230-E

QTY.	150	250	400	500	750	1000	2000	3000
Each thru 4/30	2.24	1.87	1.81	1.72	1.50	1.46	1.28	1.14
Each after 5/1	2.47	2.05	1.99	1.90	1.65	1.60	1.40	1.26
4B2CDE, Accesso	ories G							
1								

# **225-E Memo**

**Size** - 8" x 8 5/8"

**Pad Size** - 7 5/8" x 5 5/8" **Ad Copy Size** - 7" x 1 5/8"

**Weight** - 10 lbs. per 100, 85 lbs. per 1,000

### PRICES FOR THE 225-E

QTY.	150	250	400		750	1000		3000
Each thru 4/30	1.95	1.59	1.57	1.54	1.38	1.35	1.10	.99
Each after 5/1	2.14	1.75	1.73	1.69	1.51	1.48	1.21	1.09
4B2CDE, Access	ories G							

235-E



Buy Early and Save through April 30th.

# Fans - White Stock



Exel-O-Craft White Stock Fans are the perfect palettes for colorfully reproducing your advertising message or theme. Both sides of the stock hourglass shape can be printed on, allowing you to place a great deal of information in the hands of your target audience . . . literally.

Graphics printed on White Stock Fans can range from simple 1-color copy to intricate multi-color designs.

Custom Full
Color Fan Using
Your Photo
Available!

Contact us for a quote.

## PRICES FOR WHITE STOCK FANS (Item No. WS)

QTY. Each C3BC, Accessories G	500 .54	1000 .42	2500 .36	5000 .26	
Additional Color (Per Color) Reverse Side Copy Full Bleed Copy 4G	.08 .08 .10	.05 .05 .07	.05 .05 .05	.05 .05 .05	

Pricing includes attached handles in your choice of 4 colors (at right). For complete options & option pricing, please refer to page 41.







All Exel-O-Craft Fans feature Comfort-Grip handles. Glued to eliminate unsightly staples from interfering with front side design.

### PRICES FOR POLITICAL FANS

QTY. 1000 2500 5000 Each .57 .50 .41 3C

## PLEASE NOTE:

All Political Fans are imprinted in Red & Blue ink. Blue handles are stock.



8815 Photo Political



8830 Political

# Fans-Pictorial

# Custom Full Color Fan Using Your Photo Available! Contact us for a quote.



No. 1513 Spiritual Haven



No. 1514 Colorful Reflection



No. 1515 Majestic



No. 1523 Serenity



No. 1534 Generations



No. 1535 Spiritual Guidance



No. 1536 Heavenly Prayer



No. 1537 Family Day



No. 1538 Dr. Martin Luther King



No. 1539 Divine Enlightenment



No. 1540 Guiding Light



No. 1541 Last Supper



No. 1542 Christ Knocking at the Door



No. 1543 The Good Shepherd



No. 1544 Christ in Gethsemane



No. 1547 Old Glory



No. 1548 Peace



No. 1550 President Barack Obama Fan

# Fans-Palm Leaf



No. 8500 Palm Leaf Design



No. 8501 Palm Leaf Open Face



No. 8502 "Why Go To Church"



No. 8515 "23rd Psalm"



No. 8515S "23rd Psalm" Spanish



No. 8516P "The Lord's Prayer"



No. 8516S "The Lord's Prayer" Spanish



No. 8517 "It's Up To You"



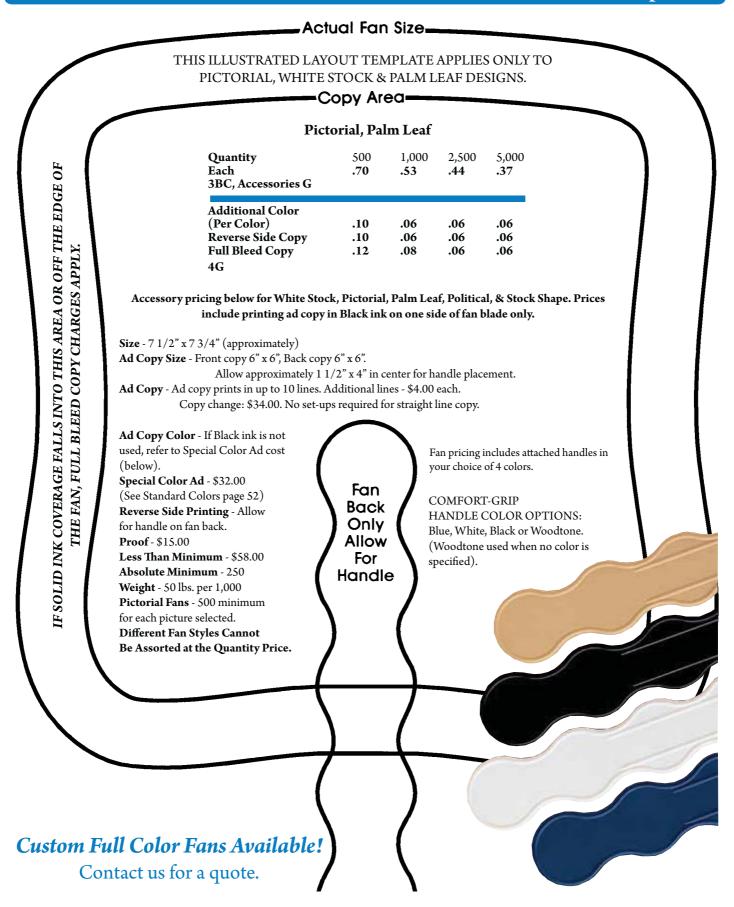
No. 8518 "How To Get Along With People"

• Palm Leaf Fans -Charge \$12.00 for change of design. Ad must go under design on Nos. 8502 thru 8518. Otherwise, charge for reverse side printing.

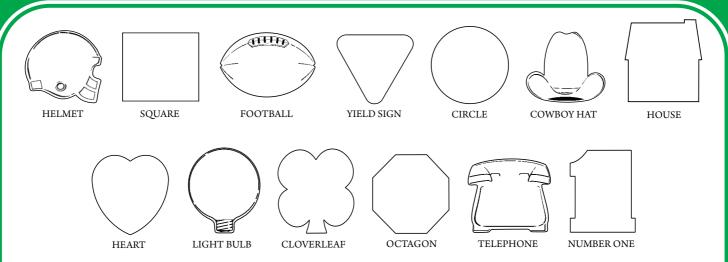
All Palm Leaf Fans have the identical background pattern printed on both sides except No. 8501. Prices cover printing ad on one side only. See price list on page 41 for printing two sides. When designs 8502 through 8518 are ordered, copy should be

limited to four or five lines. No cuts can be used as part of the copy. No. 8516C, "The Lord's Prayer," is the Catholic version using the words "trespasses/trespass." If order does not state "P" or "C," the Protestant version will be supplied.

# Fan Template



# Fans - Stock Shape



# FEATURING: COMFORT-GRIP HANDLES!

Glued to eliminate unsightly staples interfering with front side design!

All the fans above are stock shapes. Stock shape copy area varies based on shape selected. Please refer to shape and description when ordering. Please allow  $1\ 1/4$ " wide x 3" high space in center on back, to allow for handle, when laying out copy.

FOR CUSTOM SHAPES OTHER THAN SHOWN ABOVE, PLEASE CONTACT US FOR QUOTE.

(Please refer to page 41 for options and option pricing.)

PRICES FO	OR STOCK	SHAPES	3
QTY. Each 3C, Accessories G	1,000 .56	2,500 .49	5,000 .43
Additional Color (Per Color)	.06	.06	.06
Reverse Side Copy 3G	.06	.06	.06

Pricing includes attached handles in your choice of 4 colors (p.41).

# Pink Awareness Fan



Ad copy prints in black ink in the white area on the front of the fan.

1	PRICES	FOR	THE 29	949	
	QTY. Each	500 .70	1,000 .53	2,500 .49	5,000 .43
	Each Additional Color	.08	.05	.05	.05
	Reverse Side Copy 3BC, Accessories G	.08	.05	.05	.05

has become synonymous with breast cancer awareness. The tastefully designed Awareness

Fan is the perfect promotional vehicle for event organizers and sponsors desiring to send a message of early detection and treatment.



# Event Fans!

**Great for outdoor festivals or 4th of July celebrations!** 



8201 Liberty



8202 Celebrate



8204 Classical



8205 Blues/Rock



8206 Jazz

# **Concerts • Outdoor Theaters • 4th of July Celebrations & MORE...**

Ad Copy

8201 & 8202 - ad copy prints in black on back of fan 8204, 8205 & 8206 - ad copy prints in full color on front of fan embedded in image

Ad Copy Size

8201 & 8202 - 6" x 6" - Allow 1 1/2" x 4" in center for handle placement 8204 - 6" x 2" on front of fan blade 8205 - 2" x 6" on front of fan blade 8206 - 6" x 2" on front of fan blade

# Your choice of Comfort-Grip Handle Color Blue, White, Black or Woodtone. (Woodtone used when no color is specified).

# PRICES FOR NO. 8201 & 8202

QTY.	500	1000	2500	5000
Each	.79	.70	.61	.46
4C				

## PRICES FOR NO. 8204, 8205 & 8206

QTY.	500	1000	2500	5000
Each	.76	.67	.58	.43
Add for Reverse Side C	Copy in Blac .10	ck Ink .06	.06	.06



# FANS ON DEMAND!

# 1, 3 & 5 DAY EXPRESS SERVICE

# DAY ULTRA EXPRESS SERVICE

White Stock & Pictorial fans only

2,500 piece maximum order

When requesting pictorial fan title, please indicate 2nd title choice.

Imprint color must be Black.

No Full Bleeds

Ad copy: 1-side ad copy only. Straight line type or cameraready black and white art to size. Any copy including halftones adds 1 day to production. All submitted art is subject to factory approval.

Orders received at the factory by 10:30 AM CST will ship the following working day.

#### PRICES FOR 1 DAY ULTRA EXPRESS SERVICE

Quantity	500-999	1000-2500	
Each	.86	.66	AB



Express Fan Service available March 1st thru August 30th

# DAY SUPER EXPRESS SERVICE

White Stock & Pictorial fans only

5,000 piece maximum order

When requesting pictorial fan title, please indicate 2nd title choice.

Imprint color must be Black or Blue.

No Full Bleeds

Ad copy: 1-side ad copy only. Straight line type or cameraready black and white art to size. Any copy including halftones adds 1 day to production. All submitted art is subject to factory approval.

Orders received at the factory by 10:30 AM CST will ship 3 full working days later. Example: An order received by 10:30 AM CST on a Monday will ship by the end of the day Thursday.

# **DAY** EXPRESS SERVICE

White Stock & Pictorial fans only

10,000 piece maximum order

When requesting pictorial fan title, please indicate 2nd title choice.

Imprint color must be Black or Blue.

No Full Bleeds

Ad copy: 1-side ad copy only. Straight line type or cameraready black and white art to size. Any copy including halftones adds 1 day to production. All submitted art is subject to factory approval.

Orders received at the factory by 10:30 AM CST will ship 5 full working days later. Example: An order received by 10:30 AM CST on a Monday will ship the following Monday.

### PRICES FOR 3 DAY SUPER EXPRESS SERVICE

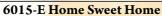
Quantity	500-999	1000-5000	
Each	.77	.61	2B

### PRICES FOR 5 DAY EXPRESS SERVICE

Quantity	500-999	1000-10000	
Each	.75	.56	2B

# **Donut Boxes**







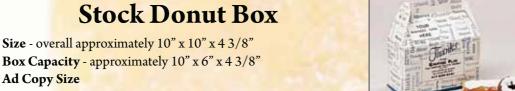
6035-E Doctor Box



6020-E Gift Wrapped



6060-E Basic White



6055-E World of Thanks



6040-E Season's Greetings

6015-E, 6020-E, 6035-E, 6040-E, 6055-E: 5" x 2", 6060-E: 6" x 4"

Ad Copy - Ad copy prints in up to 5 lines. Additional lines - \$5.10 per line.

Ad copy prints in Black ink. Special Color Ad - \$62.00 (See Standard Colors page 52)

Absolute Minimum - 100 Copy Change - \$30.00 per change

Proof - \$22.00

Ad Copy Size

Donut Boxes Shipped Flat - Assembly required.

Weight - 27 lbs. per 100

**2-Color Ad Copy** - \$57.75 set up, plus \$10.00 per 100

# PRICES FOR THE

6015-E, 6020-E, 6035-E, 6040-E, 6055-E, 6060-E

QTY. 200 300 500 750 Each 3.65 2.35 1.99 4A2B, Accessories G

Convenient business card die cut on one side of each box!

# Custom Donut Boxes Available! Contact us for a quote.

# **Roof Donut Box & Color Accent Donut Box**

# PRICES FOR THE 5000-E, 5010-E, 5020-E, 5030-E, 5040-E, 5050-E

QTY. 300 500 2.35



Size - overall approximately 10" x 10" x 4 3/8" Box Capacity - approximately 10" x 6" x 4 3/8"

Ad Copy Size - 6" x 3"

**Ad Copy** - Ad copy prints in up to 5 lines. Additional lines - \$5.10 per line.

Ad copy prints in Black ink.

Special Color Ad - \$62.00

(See Standard Colors page 52)

**Absolute Minimum - 100** 

Copy Change - \$30.00 per change

**2-Color Ad Copy** - \$57.75 set up,

plus \$10.00 per 100

Proof - \$22.00

Donut Boxes Shipped Flat -

Assembly required.

Weight - 27 lbs. per 100



# **Donut Boxes**

# 6050-E Logo Box & 6070-E Flat Logo Box

# Send us your logo!

We will reproduce it in a step-and-repeat pattern as pictured here. Your logo will wrap completely around the box at an angle along with a large reverse of your logo on each side of the box. Each logo features a business card slot that allows even further personalization of the box and ultimately answers the question . . .

# "Who brought the Donuts?"

This is your custom box without the high minimums and set-ups!

Size - (6070-E) overall 14" x 11" x 2 1/4"

Box Capacity - (6070-E) 14" x 11" x 2 1/4"

Size - (6050-E) overall 10" x 10" x 4 3/8"

Box Capacity - (6050-E) 10" x 6" x 4 3/8"

Proof - required - no charge

Standard Copy Colors - Red (PMS 186), Blue (PMS 286) or Black.



**Special Color Ad** - \$62.00 (See Standard Colors page 52) **Absolute Minimum** - 250

**Additional Ad Copy Colors** - \$57.75 set-up, plus \$10.00

Copy Change - Not available Weight - 27 lbs. per 100

Logo Boxes Shipped Flat - Assembly required

**Please Note:** Some logos do not lend themselves to step-and-repeat designs. Consequently, a proof is required for your approval prior to production.

# Custom Donut Boxes Available! Contact us for a quote.

# PRICES FOR THE 6050-E & 6070-E

QTY. 250 500 1000 Each 2.98 2.53 2.30 3C, Accessories G

# Full Color Donut Boxes

# Full color custom boxes...

use your imagination?



**Donut Box Size**: 10" x 6" x 4 3/8", Plus Gable

Flat Box Size - 14" x 11" x 2 1/4"

# PRICES FOR FULL COLOR DONUT BOXES & FLAT BOXES

QTY. 250 500 1000 Each 3.21 2.83 2.68

3C, Accessories G



# Overall full color ad copy available on all styles!

# **Goody / Donation Box**

**Size**: 6 1/2" x 4" x 3", Plus Gable



# PRICES FOR FULL COLOR GOODY / DONATION BOXES

QTY. 250 500 1000 Each 3.15 2.74 2.59 3C, Accessories G



All boxes come with a business card slot and are printed on heavy .18 pt. C1S.

All prices above based on receiving production ready art for all ad copy elements.

1 time full color set-up charge: \$65.00 (G) apply to all items. Exact repeat orders will not be charged a set-up charge.

Prices above include 1 virtual proof.

# **Donut Boxes**

# 6030-E & 6065-E Flat Donut Box

6030-E Flat White Box



Special Color Ad - \$62.00 (See Standard Colors page 52)
Less Than Minimum - \$31.25
Absolute Minimum - 100
Copy Change - \$30.00 per change
2-Color Ad Copy - \$57.75 set up, plus \$10.00 per 100
Proof - \$22.00
Donut Boxes Shipped Flat - Assembly required.

Additional lines - \$5.10 per line. Ad copy prints in Black ink.

**Ad Copy Size** - 6030-E: 7" x 5" 6065-E: 5" x 2" **Ad Copy** - Ad copy prints in up to 5 lines.

Weight - 27 lbs. per 100 Size - overall approximately 14" x 11" x 2 1/4" Box Capacity - approximately 14" x 11" x 2 1/4"

QTY. 250 500 750 1000 Each 2.87 2.35 1.99 1.92 2A3B2C, Accessories G

PRICES FOR THE

6030-E & 6065-E

Each box holds 1 dozen
Krispy Kreme Doughnuts®. Krispy Kreme
Doughnuts® is the registered trademark of the
Krispy Kreme Doughnut Corporation.

# Custom Donut Boxes Available! Contact us for a quote.

# **Donation / Bank Box**

Size - overall 6 1/2" x 7" x 3"

Ad Copy Size - 5" x 2"

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line. Ad copy prints in Black ink.

**2-Color Ad Copy** - \$57.75 set up, plus \$10.00 per 100

**Special Color Ad** - \$62.00 (See Standard Colors page 52)

Less Than Minimum - \$31.25 Absolute Minimum - 100

Copy Change - \$30.00 per change per color

**Proof** - \$22.00

**Donation Boxes Shipped Flat** - Assembly required.

**Weight** - 27 lbs. per 100



# PRICES FOR THE DONATION BOXES

QTY. 250 500 1000 Each 2.41 2.14 1.63 2AB, Accessories G



Please note that donation boxes do not have a business card slot.

# Goody Boxes

Have fun
filling these small
packages with all
sorts of goodies for
your promotional
needs!

Custom Goody Boxes
Available!
Contact us for a quote.



# Goody Box / Pink Donut Box Accessories

**Ad Copy** - Ad copy prints in up to 5 lines.

Additional lines - \$5.10 per line.

Ad copy prints in Black ink.

**2-Color Ad Copy** - \$57.75 set up, plus \$10.00 per 100

Ad Copy Size - 5" x 2"

Copy Change - \$30.00 per change per color

The Wellness T

**Proof** - \$22.00

**Absolute Minimum - 100** 

**Special Color Ad -** \$62.00 (See Standard Colors page 52)

Less Than Minimum - \$31.25

**Weight** - 27 lbs. per 100

**Donut Boxes Shipped Flat** - Assembly required.

# PRICES FOR THE GOODY BOXES & 7070-E

QTY. 250 500 1000 Each 2.41 2.14 1.63 2AB, Accessories G

6093-E Pink Donut Box



2949 Awareness Fan



See page 42 for more information.



## PRICES FOR THE 6093-E

QTY. 100 200 300 500 750 1000 Each 3.65 2.87 2.54 2.35 1.99 1.92 4A2B, Accessories G

# **Picture Selections**

# Order pictures by number and calendar style in multiples of 50



No. 1501 READY TO FROLIC Assortment 3 & 4



No. 1502 GOLDEN RETRIEVER PUPS Assortment 3 & 4



No. 1503 LAZY DAY Assortment 4



No. 1504 AUTUMN CROSSING Assortment 3



No. 1505 YOUNG PIGS Assortment 3



No. 1507 ANGUS Assortment 3



No. 1508 HEREFORDS Assortment 3



No. 1509 HOLSTEINS Assortment 3



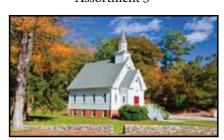
No. 1510 CROSSBRED CATTLE Assortment 3



No. 1511 FUTURE WINNER Assortment 3 & 4



No. 1512 1955 FORD FAIRLANE Assortment 3 & 4



No. 1513 SPIRITUAL HAVEN Assortment 3 & 4



No. 1514 COLORFUL REFLECTION
Assortment 2, 3 & 4



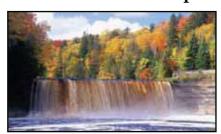
No. 1515 MAJESTIC Assortment 2, 3 & 4



No. 1517 MILLPOND REFLECTION Assortment 2, 3 & 4

# **Picture Selections**

# Order pictures by number and calendar style in multiples of 50



No. 1519 COLORFUL WATERFALL Assortment 3 & 4



No. 1520 STUNNING SEASHORE Assortment 3 & 4



No. 1521 SUNFLOWERS Assortment 3



No. 1522 BOCA GRANDE LIGHTHOUSE Assortment 3 & 4



No. 1523 SERENITY Assortment 3



No. 1524 HORN OF PLENTY Assortment 3



No. 1526 UNITED WE STAND Assortment 3 & 4



No. 1527 HUNTER'S DILEMMA Assortment 3



No. 1531 EVERYONE'S FAVORITE Assortment 4



No. 1540 GUIDING LIGHT Assortment 4





No. 1541 LAST SUPPER Assortment 2



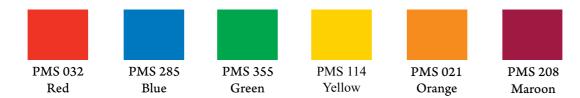
Customize Your Calendar!

Add a full color custom image to your calendar.

Contact us for details and additional costs.

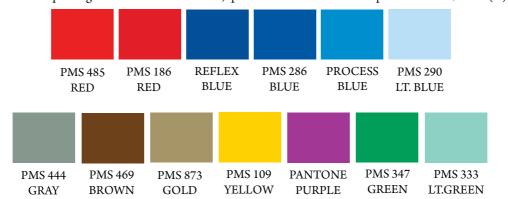
# Ink Specs

# **Standard Colors**



# **Premium Colors**

When requesting a "Premium Accent Color," please choose from the color palette below - \$68.00 (G).



The color values shown above and throughout this catalog are approximates only and not intended to match color standards. For actual PMS color standards, please refer to the current Color Formula Guide.

# **Custom Colors (PMS Match)**

If your desired PMS Accent Color is not shown on the standard or premium color palette, a \$92.00 (G) PMS match charge will apply.



# 4 Color Process Ad Copy





4 Color process ads available on the following items: 51-E, 54-E, 75-E, 84-E, 87-E, 89-E & 430-E

4 Color process pricing based on receiving production ready art to size. Acceptable submissions include: Adobe Illustrator CS5 - EPS file in outlines, Adobe InDesign CS5 - EPS file, Adobe Photoshop CS5 - TIFF, Quark Xpress 7 - EPS file. One actual proof is included in the price for all items available with 4 Color process ad copy. Additional proofs will be billed at \$31.35 (G) per additional actual proof.

If submitted art is not production ready, additional art charges will apply. Additional art charges will be quoted and must be approved prior to the art being corrected. If the 1st proof of the original submitted art is not approved and new production ready art is submitted an additional art revision charge of \$31.25 (G) plus a proof charge of \$31.25 (G) will apply.

# **Electronic Artwork**

### Preferred / Accepted Programs -

Adobe Illustrator - CS5

Quark XPress 7

Adobe Photoshop - CS5

Fonts - Convert text to outlines, paths or curves (vector art)

### **Support Files -**

**EPS** - Illustrator: save as Illustrator EPS. Quark XPress: save page as EPS.

**TIFF** - Photoshop: save as 300 dpi grayscale at actual size. Bitmap Raster Image: 1200 dpi

**PDF** - File must contain vector art, high resolution (300 dpi) grayscale images for halftones, and postscript fonts.

### Accepted File Storage -

Macintosh formatted CD-ROM.

Colors - Specify Pantone color number.

#### E-mailed Artwork -

Please identify the distributor name and purchase order number when sending art by e-mail to: graphics@skinnerkennedy.com

### **Scanned Images - 4 Color**

Scanned images must be in CMYK format at 300 dpi or higher. (Most internet images are 72 dpi, resulting in poor image quality).

Scanned images cannot be manipulated. Logos and text should be converted to outlines, paths or curves allowing for adjustments (e.g., traps) to the file.

All supporting files used to create the image must accompany original artwork. Photoshop files should be left in layers (do not flatten or merge layers).

Color proofs may vary slightly from your computer monitor or color printer.

# **General Information**

### 1) Exclusivity of These Terms

These are the exclusive terms under which we (the manufacturer of E-Line, Exel-O-Craft and Donut Box products) are willing to sell our products. Any quotation by us is an offer to sell and not an acceptance of any purchase order or other document received from a distributor. Acceptance of any order is strictly limited to these terms and we object to any terms and conditions or purchase conditions of a distributor which are different from these terms. Your agreement to these terms shall be conclusively presumed from your acceptance of all or any part of the goods ordered.

### 2) Order Instructions

Order instructions must include quantity, style number, description, imprint copy (typed or CLEARLY printed) and complete information on where to ship. If the order is "same copy as last year," please include a sample or photocopy of the ad and reference previous order numbers.

### 3) Acknowledgments

An acknowledgment of receipt of each order is made. Please use our acknowledgment number in all your communications to expedite any other questions you might have about your order.

Any reference on the face of the acknowledgment to any documents of a distributor shall be deemed to incorporate only typed or handwritten information and not any standard printed terms or conditions on such distributor's document.

### 4) Early Order Policy

To avoid any misunderstandings, our policy for early priced orders is as follows:

- 1. Orders must be written prior to May 1, 2014.
- $2.\ Orders$  must be received at the factory no later than May 15, 2014.
- 3. Orders which have been received at the factory by May 15 must be factory-ready. Those orders sent marked "hold for copy" will be priced at the late season price if the copy is not received at the factory by May 15, 2014.

### 5) Calendar Production Times

Times vary by item and time of year. Specific deadlines must be preapproved by the factory. Proof must be reviewed by the customer as a part of the production process.

**General Production Guidelines** 

Stock line calendars: 4-6 weeks

Custom calendars: 6-8 weeks

Some items can be produced in less time while others require more time. Contact the factory if you need additional information. Skinner & Kennedy does not guarantee ship dates. We will try to ship on your requested ship date, but due to high order volume at different times throughout the year, we frequently assign ship dates according to our production schedule. All orders received are acknowledged and are given an estimated ship date. If you have a concern regarding your order's estimated ship date, contact the factory.

# **General Information**

#### 6) Time of Delivery

The indicated delivery times are always to be understood as approximate. Unless we have agreed in writing otherwise, we reserve the right to make deliveries in installments. Delay in delivery of all installments does not relieve a distributor of (i) its obligation to pay for all installments received prior to such delay or (ii) its obligations to accept remaining deliveries. We reserve the right, even after partial shipment on account of any order, to require satisfactory security from distributor. Distributor's refusal to furnish such security will entitle us to suspend shipments until such security is furnished, and will also allow us to cancel the order. A distributor nevertheless must pay for such shipments as may have been delivered prior to cancellation.

No damage claims of any kind can be made for delays in delivery of the order. We shall not be liable for any consequential or incidental damages resulting from a delay in delivery.

#### 7) Type Style and Layout

Except camera-ready art, orders are accepted with the understanding that our typesetters/composers use their professional judgment as to type and copy arrangement. Unless you specify a particular layout and/or type style, we will set up the ad to best advantage according to our professional standards. If you submit a sample with your offer marked "as close as possible to type shown," we will be able to select a similar, if not exact, type style. "Request for exact type as shown" may require additional time and cause additional charges.

### 8) Ad Copy Proofs

See individual calendar information for paper proof charge.

Note: All production timetables listed are after receipt of approved proof. A color match print can be furnished if desired. A color swatch or PMS number should be sent with request. Using the actual ad copy, a proof showing a commercially acceptable trade match color of the finished product will be produced. Size of: 8 1/2" x 11" & under...\$116.00 per color; 8 1/2" x 11" to 11" x 14"...\$142.00 per color; 11" x 14" to 11" x 17"...\$152.00 per color

### 9) Copy Changes

Copy change charges apply if you want the same standing ad on the same calendar but desire to change an individual agent's name, address and phone number. See individual calendar for exact copy change charge. Minimum quantity required.

#### 10) Picture Selection

On calendars providing for customer's selection of pictures, pictures may be assorted in quantities of 50 per subject. Please note assortment for calendar style and order pictures by title and picture number.

#### 11) Set-ups from Photos or Artwork

Set-ups are necessary when camera-ready artwork or a photograph is furnished. Because of widely varying sizes and amount of artwork sometimes involved, it is impossible to set specific charges. No estimates of charges will be furnished unless requested when order is placed. Artwork will be stored for use on future orders unless order requests that they be returned.

### 12) Accuracy of Specifications

When submitting artwork, quotations are based on the accuracy of the specifications provided. The provider can requote a job at time of submission if copy, film, tapes, disks, or other input materials do not conform to the information on which the original quotation was based.

### 13) Electronic Copy or Image

It is the customer's responsibility to maintain a copy of the original file. The provider is not responsible for accidental damage to media supplied by the customer or for the accuracy of the furnished input or final output. Until digital input or final output can be evaluated by the provider, no claims or promises are made about the provider's ability to work with jobs submitted in digital format, and no liability is assumed for problems that may arise. Any additional translating, editing, or programming needed to utilize customer-supplied files will be charged at prevailing rates.

### ELECTRONIC ART CHECKLIST

When sending computer-created art on CD or E-mail, make sure that all of the items on this checklist are completed:

- Art is created with Quark XPress, Illustrator, or Photoshop on a Macintosh computer.
- Computer art file is on a CD-ROM or e-mailed to graphics@skinnerkennedy.com
- All files linked to or used in the document are included on the disk (TIFF and EPS files).
- Both printer and screen font files for all fonts used in the document are included. Converting fonts to paths or making type outlines ensures exact font duplication.
- A proof of the artwork is sent with the CD or e-mail (send paper separations if the art is more than one color).

**Please Note:** We maintain the Lino-Type font library. As TrueType fonts may not be suitable for printing, we reserve the right to substitute a Postscript font at our discretion. We cannot be responsible for incorrect output from CD. There will be a \$66 per hour charge for corrections or repairs to submitted CD's.

### 14) In-Stock Ink Colors

For a palette of in-stock inks for fans, donut boxes and calendars, please refer to page 52. For sport schedule colors, refer to page 16. Special ink charges still apply as use of these inks still requires special press wash-up and set-up.

15) Manufacturer reserves the right to change size, color, type style or graphics without prior notice.

# **General Information**

#### 16) Overruns and Underruns

We do our best to deliver the quantity ordered, but we reserve the right to deliver an overrun or underrun when it occurs and your orders will be billed according to the exact quantity delivered. An overrun or an underrun of 10% constitutes an acceptable delivery.

#### 17) Cancellations

Distributor will be invoiced for all costs incurred to date of cancellation.

### 18) Foreign Copy

Foreign copy is \$6.50 per order. Charge applies only if foreign accent marks are required.

Charge does not apply on Spanish calendar style 23-E.

### 19) Union Label - Not Available.

### 20) All Prices F.O.B. Factory.

### 21) Shipping / Mailing

**Drop Shipments** - Drop shipments to different addresses at \$7.00 each.

C.O.D. Shipments - \$17.00 per shipment charge for handling and record keeping. No C.O.D. shipments without credit arrangements.

Printing return address on envelopes, wrappers or labels - \$34.00 plus \$3.50 per 100.

Mailing individual calendars via Bulk Mail - Minimum - 200 pieces.

Bulk Mail permit use - No charge.

All postage charges must be prepaid prior to mailing.

The USPS requires electronic lists be certified. Please include certificate with your electronic list. Certification cost for uncertified lists - \$70.00.

Cost for list submitted on certified Excel spreadsheet - 60 cents each plus U.S. Postage & includes:

- Generating mailing labels from Excel spreadsheet
- Attaching labels to packages and mailing

 $Cost\ for\ list\ submitted\ on\ pressure-sensitive\ labels\ -\ 40\ cents\ each\ plus\ U.S.\ Postage\ \&\ includes$ 

- Attaching and sorting customer supplied zip-sorted labels and mail
- Add 10 cents each if labels are not in zip code order

### $Mailing \ less \ than \ 200 \ individual \ calendars \ -$

Attach submitted pressure-sensitive and postage - 20 cents each plus U.S. Postage First Class Rates. Bulk Mail is not available for quantities less than 200 each.

Shipping information -

Unless your order specifically states that we should not ship before a certain date, we reserve the right to ship as early as our production allows. Carrier Delays - We are not responsible for carrier delays.

Third Party Freight Billing - Insurance on all orders requesting 3rd party freight must be handled by consignee. If any third party charge is charged back to Skinner & Kennedy Co. these charges and any other fees will be billed to your account.

### 22) Special Options

# Shadow (Ghost) Overprint (Exact same copy & location on each sheet)

Available on the following items:

Desk Pads: 51-E, 52-E, 53-E, 54-E, 55-E, 56-E

Counter Pads: 300-E, 310-E

Commercial 12-Sheet & Contractor's Calendars: 20-E, 23-E, 24-E, 25-E, 26-E, 30-E,

40-E, 44-E, 65-E, 75-E, 80-E, 82-E, 83-E, 84-E, 85-E, 86-E, 87-E, 88-E, 89-E

Display-A-Year: 420-E, 430-E \$62.50.

Shadow overprint must be in one of the ad copy colors being printed.

Please contact factory for shadow overprint prices on calendar styles not listed above.

### **Date Box Copy**

Available on the following items:

Desk Pads: 51-E, 52-E, 53-E, 56-E

Counter Pads: 300-E, 310-E

Commercial 12-Sheet & Contractor's Calendars: 23-E, 24-E, 25-E, 75-E, 83-E, 84-E, 85-E, 86-E, 87-E, 89-E

200.00 set-up plus 2.40 per date block.

Pricing for date block copy includes 1 color only (same color as ad copy).

Contact factory for date block copy pricing on styles not listed above.

**Special 2 in 1 offer:** Shadow printing plus printing in various date boxes as above. \$735.00 for 1st 1,000, \$210.00 each additional 1,000 plus \$3.00 for each date block position.

# **General Information**

#### 23) Film and Plates

Film and plates remain property of customer.

#### 24) Unexpected Events

We shall not be liable to a distributor for default or delays in the performance of any of our obligations due to causes beyond our reasonable control, including, but not limited to, unavailability or shortages of labor, materials, electricity, fuel or equipment, breakdown of machinery, damage or destruction of machinery or goods, bunching of orders, failures or delays in delivery from our vendors and suppliers, delays in transportation, acts of others or any other contingencies or circumstances within or without the United States which prevent or hinder the manufacture or delivery of any goods or make fulfillment of this contract impracticable. If, on account of the foregoing, we are prevented from supplying the full quantity of goods that we are, at such time, required to supply to our customers, we may prorate the quantity deliverable. When delays are caused by events beyond our control, our time for performance shall be extended by the period of such delay.

#### 25) Disclaimer of Warranties

We have made no and we disclaim all warranties, expressed or implied, including the warranties of merchantability or fitness for a particular purpose or against patent or other infringement.

#### 26) Limitation Of Liability

We shall have no liability to a distributor, distributor's customers or third parties for any direct, indirect, punitive or exemplary, incidental, special or consequential damages, including without limitation lost profits, lost savings or loss of good will, arising out of any contract of sale, or its performance or breach, any goods or its delivery, installation, use, repair, replacement or maintenance, or the performance or breach of any warranty, whether arising out of contract, tort or otherwise. In all events our total liability to distributor upon all claims of whatever nature shall not exceed the purchase price for any goods or goods which are the subject of the claim. This section shall survive failure of an exclusive remedy.

### 27) Right to Refuse

We reserve the right to refuse any order that we deem not acceptable in language or design.

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