

# Marketing Solutions for Today's World







































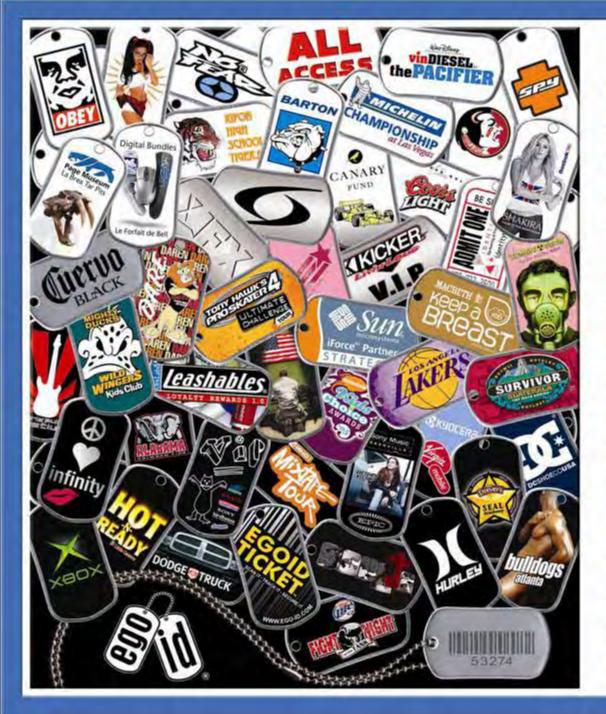
## Custom Dog Tags



## MORE THAN JUST DOG TAGS



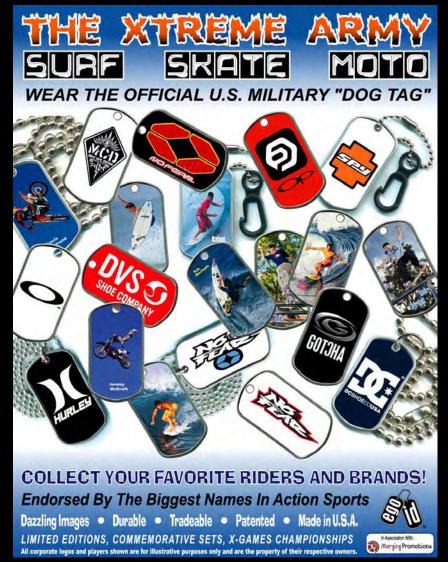
SOLUTIONS FOR TODAY'S WORLD

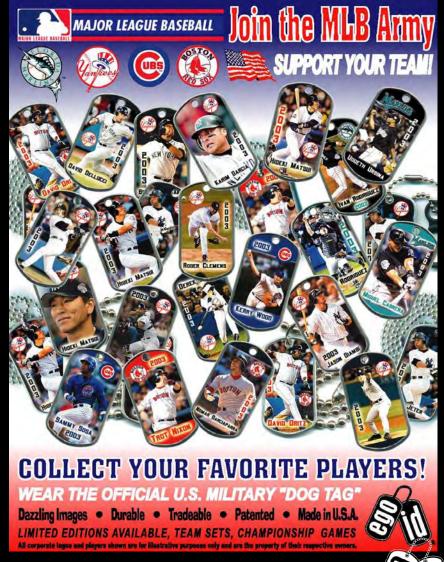


## **USE IDEAS**

- Admission Tickets
- Membership/Rewards
- Gift Cards
- Event Promotions
- VIP Passes
- Music Downloads
- Phone Minutes
- Ring Tones
- Stadium Giveaways
- Raffles/Sweepstakes
- Logo and Product Branding
- Team Building Events
- Licensed Merchandise
- Direct Mail Programs
- Fund Raising
- Donor Drives
- Reunions

### **Licensed Merchandise**





## GOICEAS Build your rewards program







- + Interested in extending their existing web based loyalty program, Jameson brand Irish whiskey utilized Ego Id's full color tag with laser etched barcode in conjunction with EgoApps data management system.
- + Using their "Street Teams" to distribute the tags in bars and night clubs, Jameson garnered valuable demographic information about their customer base, added names to the ranks of their lovalty program, and set the stage for follow-on marketing opportunities.





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## \* EGOideas Show traffic



#### OBJECTIVE

- + Increase attendance for the Fall Showcase Professional Development pro-
- + Increase awareness and promote online registration for the NWMPA Fall Show case evening entertainment dinner and morning General Meeting breakfast.

- + With Ego Id dog tags & Ego Apps Data Management System NWPMA was able to encourage participation & track results
- + Awareness & online registration increased by 30%
- + Attendance increased by 71%







WINNER

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## \* EGOideas Drive Trade Show Traffic



#### Need

+ A global leader in content management solutions was looking for a new way to gather client data, generate excitement, and drive traffic to their trade show booth.



#### Solution

+ The company created a goodie bag distributed at the show that included an Ego Id tag with seven digit barcode, and an Ego Id post card explaining the program. The tags were used to determine instant winners in the booth. The respondents were then required to provide additional demographic information to be entered into a grand prize drawing. The program exceeded the client's expectations and was adopted as their standard tradeshow marketing strategy.

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## \* EGOideas Membership Rewards Program



#### Solution

+ The station created an on-line raffle utilizing the EgoApps Data Management System and serialized Ego Id dog tags branded with the images of their newscasters. The raffle was launched at a special event party, and supported with media delivered through the website and mentioned on air.

#### Need

+ A local television station was interested in building capacity for their website to enhance retention of local viewers, & increase sponsorship revenues.



#### Results

+ 5000 tags were distributed over a three month time frame. The promotion enjoyed a phenomenal 49% redemption rate. 29% of the people who redeemed their dog tags took the time to provide the station with additional demographic information for follow-on contact.

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### Membership/Rewards

## \* EGOideas Membership Rewards Program

+The world's fourth largest commercial aerospace manufacturer wanted to enhance their employee incentive program by providing prize awards throughout the course of the year rather than at a single event.



#### IMPLEMENTATION

- + Ego Id implemented a solution utilizing the Ego Id Ticket and Ego Apps data base creating a system where over 3000 employees were able to opt into their company's on-going raffle using their personal pin number
- + This pin number was located on the reverse side of the their "prize tag"
- + The raffle administrators were then able to export their qualified data and award the appropiate prizes





Amy L. Weems, Assistant Dean Office of Student Life and Leadership University of









### Mobile Apps



#### **OUR FREE 30 DAY DEMO WILL SHOW YOU HOW TO:**

- Reach a new mobile customer base with little overhead cost or effort.
- Promote new products and drive customer traffic.
- GATHER VALUABLE CUSTOMER DATA.
- Generate new revenue opportunities.

drinktini content powered by: eMbience



In an exclusive partnership, Ego Id & MobZilla are pleased to introduce the Ego Id Radio-Tag™. Now your clients can combine their brands with the cutting edge technology of commercial free radio sent directly to their mobile phone! Ego Id will create a program allowing your clients to capture marketing data, create custom channels, sponsor identification messages, & more! The Ego Id Radio Tag™ is the latest in our line of premium full color dog tags specializing in the capture, qualification, & management of customer data along with the delivery of stored value.

#### mobZilla is...

#### MOBILE RADIO

INTERNET RADIO

COMMERCIAL FREE

mobZilla lets you listen to commercial free radio on your mobile phone when you're on the go, without using voice minutes or paying per download. Membership gives you unlimited access to the service. You can choose your favorite styles of music and create your own personalized radio MyMix or listen to mobZilla Exclusive Channels.

#### Activate Your Radio Tag Now!

#### **FEATURES**

#### Personal MyMix

mobZilla's MyMix feature lets you choose your favorite styles of music from over 50 genres to create a personalized radio mix. By rating and skipping songs the service learns more about what you like and creates a unique listening experience available only to you.

#### Exclusive Channels

Listen to mobZilla's professionally programmed channels like Popstarl Magazine and Hall of Farme. Exclusive Channels include listening parties, artist DJ channels, breaking artists, and programming you can't find anywhere else!

#### Listening Parties

Listen to full albums of your favorite artists, sometimes BEFORE they're available in stores, exclusively on mobZilla.

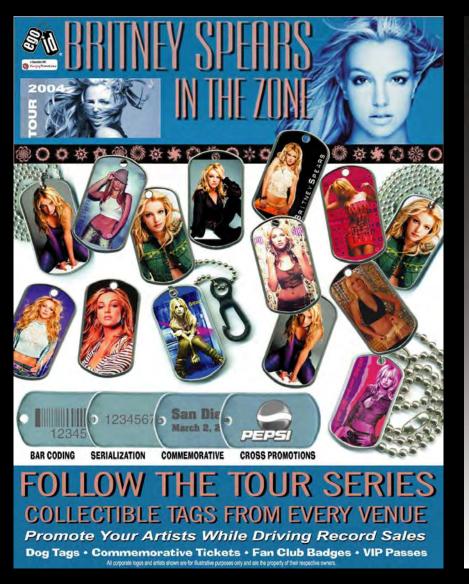
#### Artist DJ Channels

Did you ever wonder what artists listen to when they're not playing their own music? <u>Check out</u> these unique channels where the artist is the DJ, and they create the playlist.





### **Music Downloads**











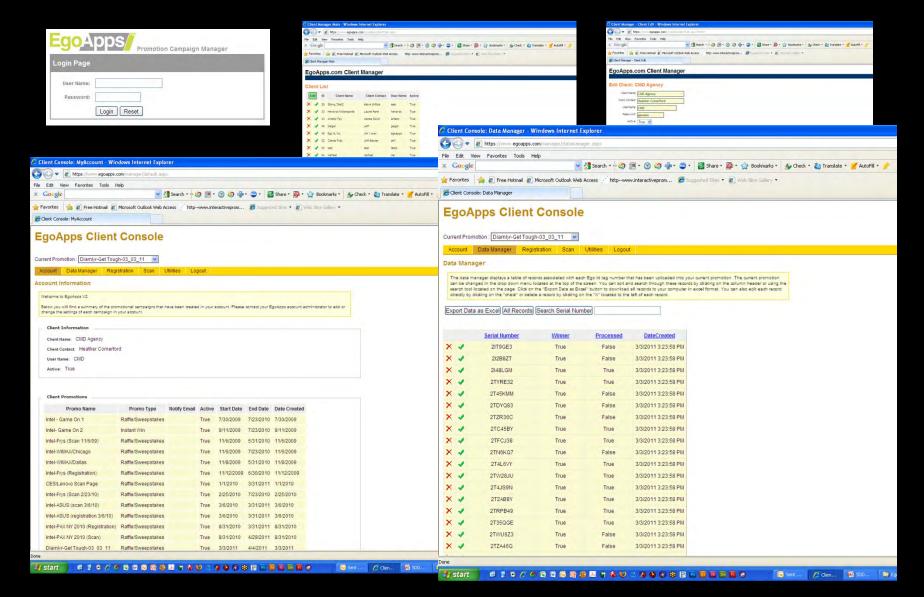
## Q. What is EgoApps?

A. Ego Id's database management software integrated with web design and consumer marketing tools













## Q. What does EgoApps really do?

A. Creates a personal and measurable connection between individual consumers and brands through the use of imprinted media and the internet.

















#### Q. How does it work?

A. There are four promotional module types that can be used in conjunction with our imprinted media.

- 1) Raffle/Sweepstakes
  - used for distributing prizes, specials & discounts at events or online
- 2) Admissions
  - used for tracking admission, granting access & awarding door prizes
- 3) Membership/Rewards
  - used for distributing prizes, specials & discounts over time
- 4) Digital Downloads
  - used for delivering secure digital content (music, video, links, apps)

All modules can be utilized independently or overlap with each other depending on your goals. Consumers can pass from one module type to the next as your marketing campaign completes its journey. All modules can be updated or changed on the fly depending on new campaign goals or requirements.

All modules can utilize our tags, cards, printed pieces, be completely digital (with virtual tags) or in combination with other promotional products that we decorate with variable data.





- Q. When and where can EgoApps be implemented?
- A. Anywhere there is a live internet connection and a web browser.

This ranges from home computers and laptops running WIFI or aircards, to any smart phone on a data plan or retail POS systems. If barcode scanning is required, this can be accomplished at a variety of price points depending mainly on the mobility requirements.







Q. How does EgoApps keep track of consumer marketing data?

A. All modules track and measure participation with real time ROI. Consumer data is securely collected via the internet and stored on our SAS70 compliant servers.









## **Custom Music Downloads**





Web Landing Pages



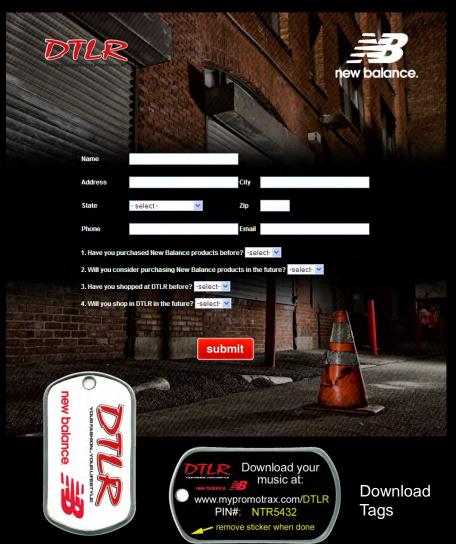


Music Download Tags



### **Commercial Music Downloads**

## Web Landing Pages



## **Commercial Music Library**





## Raffles/Sweepstakes

#### Intel's Game On Sweepstakes



#### Prize Website

## WINS!

#### Objective:

Desiring to create major tradeshow buzz and generate foot traffic to their booth, Intel and their partner's utilize our prize cards and EgoApps software to create a compelling interactive game experience and reward attendees.

#### Implementation:

Ego Id's turnkey variable data printing, in-house design and award winning EgoApps secure online management software allow marketeer's to easily set up, monitor and distribute branded prize cards with unique prize codes to consumers on location. All that is required is a computer with an internet connection and we can handle the rest. Brand ambassadors hand out the cards to show attendees which are then redeemed at the Intel booth for instant prizes. Redemption is done by scanning the cards with a bar-code reader supplied by Ego Id. The results are displayed on a large flat panel screen creating a broadcasted game which draws attention. After scanning the card, additional information can be captured on screen about the attendee, such as email, name, etc. New prizes can be uploaded on the fly to respond to the changing mood of the event.

#### Results:

Card prize redemption rates were typically 70-80% with about 50% of players also offering additional demographic information which can be acted upon in subsequent sales and marketing campaigns. Intel has utilized the campaign at over 20 different events to date.









## **DIGITAL PROMOTIONS**





Music Downloads

**Movie Tickets** 

**Photo Prints** 

Plant-A-Tree

Ringtones

**DVD Movies** 

**Custom Skin Cards** 

Magazine Subscriptions

**Hotel Rewards** 

**Dining Certificates** 

Pizza Certificates

**Photo Books** 

**Photo Calendars** 

Pre-Paid Phone Minutes



