## STERLING CUT GLASS CUT GLASS CUT GLASS CUT GLASS

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## Case Study: REAL ESTATE



**Product:** Mayfair Candy Jar #07-404S

Inspiring Idea: Candy Jar was used as a referral gift / thank you gift from real estate agents.

As low as: \$37.75 c Light Etch, \$40.00 c Deep Etch



**Product:** Barclay Bud Vase #01-027

Inspiring Idea: Bud vases were used at area home show as giveaways to first 100 applicants for pre-qualifying for a new home mortgage.

As low as: \$16.00 c Light Etch, \$19.00 c Deep Etch **Product:** Princeton Trumpet Vase #07-215S-L

Inspiring Idea: Real Estate Agency used vase as award to recognize top real estate performers at their agency. Awards were given to the highest sales volume through new agent performers.

**As low as:** \$68.00 c, \$90.00 c, \$113.00 c Deep Etch





**Product:** 5 Piece Vino Wine Set #99-018

**Inspiring Idea:** Set was used as a thank you gift to recent home owners. Personalized with a monogram.

As low as: \$143.00 c Deep Etch. Set of 4 Glasses only #07-225: \$90.00 c Deep Etch.

## Case Study: BANKING & FINANCE

**Product:** 5 Piece Optic Crystal Coaster Set #12-015

**Inspiring Idea:** Financial planner received recognition gift for enrolling 50 new accounts in calendar year.

As low as: \$142.00 c Deep Etch



**Product:** Torch Award #10-0485 & L

**Inspiring Idea:** Consulting firm honored employees with 15+ years of service. Awards were in addition to a company trip.

**As low as:** \$142.00 c, \$188.00 c Deep Etch



Product: Classic 5 Piece

Inspiring Idea: BOA sent all

board members a token of

appreciation to those

board service.

members with 5 years of

As low as: \$110.00 c Deep Etch

Wine Set #99-063



**Product:** Non Lead Crystal Star Bowl #07-016

**Inspiring Idea:** MBNA used this handcrafted bowl as a premium gift for new customers who opened accounts.

As low as: \$37.75 c Deep Etch